

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2018

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File No. 001-11155

 **WESTMORELAND COAL COMPANY**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**9540 South Maroon Circle, Suite 300 Englewood, CO**

(Address of principal executive offices)

**23-1128670**

(I.R.S. Employer Identification No.)

**80112**

(Zip Code)

**Registrant's telephone number, including area code: (855) 922-6463**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of October 30, 2018: 18,788,532 shares of common stock, \$0.01 par value.

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**PART I - FINANCIAL INFORMATION**  
**ITEM 1 - CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**Consolidated Balance Sheets (Unaudited)**

| <b>Assets</b>   | <b>September 30, 2018</b> | <b>December 31, 2017</b> |
|---|---------------------------|--------------------------|
|   | (In thousands)            |                          |
| <b>Current assets:</b>  |                           |                          |
| Cash and cash equivalents   | \$ 93,590                 | \$ 103,247               |
| <b>Receivables:</b>   |                           |                          |
| Trade   | 88,823                    | 89,311                   |
| Other   | 15,114                    | 17,697                   |
| Total receivables   | 103,937                   | 107,008                  |
| Inventories   | 109,845                   | 106,795                  |
| Unbilled revenues   | 45,345                    | 63,874                   |
| Other current assets  | 35,154                    | 11,517                   |
| Total current assets  | 387,871                   | 392,441                  |
| Land, mineral rights, property, plant and equipment   | 1,252,628                 | 1,665,740                |
| Less accumulated depreciation, depletion and amortization   | (685,166)                 | (923,905)                |
| Net land, mineral rights, property, plant and equipment   | 567,462                   | 741,835                  |
| Advanced coal royalties   | 12,637                    | 21,404                   |
| Restricted investments, reclamation deposits and bond collateral  | 207,461                   | 200,194                  |
| Unbilled revenues, less current portion   | 222,447                   | 225,245                  |
| Investment in joint venture   | 25,364                    | 27,763                   |
| Other assets  | 44,615                    | 55,036                   |
| <b>Total Assets</b>   | <b>\$ 1,467,857</b>       | <b>\$ 1,663,918</b>      |
| <b>Liabilities and Shareholders' Deficit</b>  |                           |                          |
| <b>Current liabilities:</b>   |                           |                          |
| Current installments of long-term debt  | \$ 1,085,121              | \$ 983,427               |
| <b>Accounts payable and accrued expenses:</b>   |                           |                          |
| Trade and other accrued liabilities   | 119,503                   | 121,489                  |
| Interest payable  | 41,478                    | 22,840                   |
| Production taxes  | 45,780                    | 41,688                   |
| Postretirement medical benefits   | 14,734                    | 14,734                   |
| Deferred revenue  | 2,648                     | 3,201                    |
| Asset retirement obligations  | 50,958                    | 48,429                   |
| Other current liabilities   | 9,370                     | 9,401                    |
| Total current liabilities   | 1,369,592                 | 1,245,209                |
| Long-term debt, less current installments   | 12,408                    | 64,980                   |
| Postretirement medical benefits, less current portion   | 319,626                   | 317,407                  |
| Pension and SERP obligations, less current portion  | 41,395                    | 43,585                   |
| Asset retirement obligations, less current portion  | 412,461                   | 426,038                  |
| Other liabilities   | 35,273                    | 31,477                   |
| Total liabilities   | 2,190,755                 | 2,128,696                |
| <b>Shareholders' deficit:</b>   |                           |                          |
| Common stock of \$0.01 par value: Authorized 30,000,000 shares; Issued and outstanding 18,788,532 shares at September 30, 2018 and 18,771,643 shares at December 31, 2017 | 188                       | 188                      |
| Other paid-in capital   | 252,338                   | 250,494                  |
| Accumulated other comprehensive loss  | (165,493)                 | (158,699)                |
| Accumulated deficit   | (798,491)                 | (552,263)                |
| Total shareholders' deficit   | (711,458)                 | (460,280)                |
| Noncontrolling interests in consolidated subsidiaries   | (11,440)                  | (4,498)                  |
| Total deficit   | (722,898)                 | (464,778)                |
| <b>Total Liabilities and Shareholders' Deficit</b>  | <b>\$ 1,467,857</b>       | <b>\$ 1,663,918</b>      |

See accompanying Notes to Consolidated Financial Statements (Unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**Consolidated Statements of Operations (Unaudited)**

|   | <b>Three Months Ended September 30,</b> |                    | <b>Nine Months Ended September 30,</b> |                    |
|---|---|--------------------|--|--------------------|
|   | <b>2018</b>                             | <b>2017</b>        | <b>2018</b>                            | <b>2017</b>        |
|   | (In thousands, except per share data)   |                    |  |                    |
| Revenues  | \$ 328,890                              | \$ 365,014         | \$ 900,880                             | \$ 1,039,341       |
| Cost, expenses and other:   |   |                    |  |                    |
| Cost of sales (exclusive of depreciation, depletion and amortization, shown separately) | 270,808                                 | 280,311            | 723,033                                | 837,651            |
| Depreciation, depletion and amortization  | 26,693                                  | 38,066             | 79,124                                 | 114,131            |
| Selling and administrative  | 39,801                                  | 26,398             | 113,095                                | 83,300             |
| Heritage health benefit expenses  | 904                                     | 1,044              | 2,706                                  | 3,036              |
| (Gain) loss on sale/disposal of assets  | (969)                                   | 236                | (3,366)                                | 202                |
| Loss on impairment  | —                                       | —                  | 143,324                                | —                  |
| Derivative gain   | —                                       | (4,667)            | —                                      | (6,571)            |
| Income from equity affiliates   | (984)                                   | (1,355)            | (2,092)                                | (4,274)            |
| Other operating loss (income)   | 5                                       | —                  | (18)                                   | —                  |
|   | <u>336,258</u>                          | <u>340,033</u>     | <u>1,055,806</u>                       | <u>1,027,475</u>   |
| Operating (loss) income   | (7,368)                                 | 24,981             | (154,926)                              | 11,866             |
| Other (expense) income:   |   |                    |  |                    |
| Interest expense  | (32,769)                                | (30,017)           | (93,668)                               | (89,388)           |
| Gain (loss) on extinguishment of debt   | 17                                      | —                  | (1,821)                                | —                  |
| Interest income   | 1,513                                   | 1,012              | 3,730                                  | 2,942              |
| (Loss) gain on foreign exchange   | (1,070)                                 | (1,733)            | 505                                    | (3,337)            |
| Other expense   | (1,519)                                 | (6,974)            | (7,401)                                | (11,990)           |
|   | <u>(33,828)</u>                         | <u>(37,712)</u>    | <u>(98,655)</u>                        | <u>(101,773)</u>   |
| Loss before income taxes  | (41,196)                                | (12,731)           | (253,581)                              | (89,907)           |
| Income tax expense (benefit)  | 289                                     | (256)              | (457)                                  | (1,030)            |
| Net loss  | (41,485)                                | (12,475)           | (253,124)                              | (88,877)           |
| Less net loss attributable to noncontrolling interest                                   | (945)                                   | (78)               | (6,927)                                | (715)              |
| <b>Net loss applicable to common shareholders</b>                                       | <u>\$ (40,540)</u>                      | <u>\$ (12,397)</u> | <u>\$ (246,197)</u>                    | <u>\$ (88,162)</u> |
| Net loss per share applicable to common shareholders:                                   |   |                    |  |                    |
| Basic and diluted   | \$ (2.16)                               | \$ (0.66)          | \$ (13.16)                             | \$ (4.72)          |
| Weighted average number of common shares outstanding:                                   |   |                    |  |                    |
| Basic and diluted   | 18,776                                  | 18,742             | 18,704                                 | 18,672             |

See accompanying Notes to Consolidated Financial Statements (Unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**Consolidated Statements of Comprehensive Loss (Unaudited)**

|   | Three Months Ended September 30, |             | Nine Months Ended September 30, |             |
|---|----------------------------------|-------------|---------------------------------|-------------|
|   | 2018                             | 2017        | 2018                            | 2017        |
|   | (In thousands)                   |             |                                 |             |
| <b>Net loss</b>   | \$ (41,485)                      | \$ (12,475) | \$ (253,124)                    | \$ (88,877) |
| <b>Other comprehensive income (loss)</b>  |                                  |             |                                 |             |
| Pension and other postretirement plans:   |                                  |             |                                 |             |
| Amortization of accumulated actuarial gains and prior service costs, pension  | 264                              | 588         | 503                             | 1,765       |
| Adjustments to accumulated actuarial gains and transition obligations, pension  | (141)                            | (112)       | (186)                           | 189         |
| Amortization of accumulated actuarial gains, transition obligations, and prior service costs, postretirement medical benefits | 171                              | 964         | 2,109                           | 2,893       |
| Tax effect of other comprehensive loss (income)   | 144                              | (684)       | (758)                           | (2,889)     |
| Foreign currency translation adjustment gain (loss)   | 4,692                            | 9,426       | (7,852)                         | 17,455      |
| Unrealized and realized (losses) gains on available-for-sale debt securities  | (334)                            | 278         | (611)                           | 1,474       |
| <b>Other comprehensive income (loss), net of income taxes</b>   | 4,796                            | 10,460      | (6,795)                         | 20,887      |
| <b>Comprehensive loss</b>   | (36,689)                         | (2,015)     | (259,919)                       | (67,990)    |
| Less: Comprehensive loss attributable to noncontrolling interest  | (945)                            | (78)        | (6,927)                         | (715)       |
| <b>Comprehensive loss attributable to common shareholders</b>   | \$ (35,744)                      | \$ (1,937)  | \$ (252,992)                    | \$ (67,275) |

See accompanying Notes to Consolidated Financial Statements (Unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows (Unaudited)**

|  | <b>Nine Months Ended September 30,</b> |                   |
|--|--|-------------------|
|  | <b>2018</b>                            | <b>2017</b>       |
|  | (In thousands)                         |                   |
| <b>Cash flows from operating activities:</b>   |  |                   |
| Net loss   | \$ (253,124)                           | \$ (88,877)       |
| Adjustments to reconcile net loss to net cash provided by operating activities:            |  |                   |
| Depreciation, depletion and amortization   | 79,124                                 | 114,131           |
| Accretion of asset retirement obligation   | 26,002                                 | 33,796            |
| Share-based compensation   | 1,845                                  | 3,846             |
| Loss on impairment   | 143,324                                | —                 |
| Non-cash interest expense  | 13,028                                 | 6,981             |
| Amortization of deferred financing costs   | 6,459                                  | 8,183             |
| Non-cash loss on extinguishment of debt  | 1,420                                  | —                 |
| Gain on derivative instruments   | —                                      | (6,571)           |
| (Gain) loss on foreign exchange  | (505)                                  | 3,337             |
| Income from equity affiliates  | (2,092)                                | (4,274)           |
| Distributions from equity affiliates   | 3,642                                  | 4,970             |
| Deferred income tax benefit  | (416)                                  | (998)             |
| Other  | (3,842)                                | 3,341             |
| Changes in operating assets and liabilities:   |  |                   |
| Receivables  | 2,193                                  | (1,223)           |
| Inventories  | (5,890)                                | 19,713            |
| Accounts payable and accrued expenses  | 4,124                                  | (26,965)          |
| Interest payable   | 22,151                                 | (7,165)           |
| Deferred revenue   | (577)                                  | (6,085)           |
| Unbilled revenues  | 21,135                                 | (19,959)          |
| Other assets and liabilities   | (19,776)                               | 17,977            |
| Asset retirement obligations   | (29,634)                               | (33,004)          |
| <b>Net cash provided by operating activities</b>   | <b>8,591</b>                           | <b>21,154</b>     |
| <b>Cash flows from investing activities:</b>   |  |                   |
| Additions to property, plant and equipment   | (25,309)                               | (25,365)          |
| Proceeds from sales of restricted investments  | 29,801                                 | 33,686            |
| Purchases of restricted investments  | (29,239)                               | (38,594)          |
| Cash payments related to acquisitions and other  | —                                      | (3,580)           |
| Proceeds from sales of assets  | 3,162                                  | 774               |
| Receipts from loan and lease receivables   | —                                      | 50,488            |
| Other  | (581)                                  | (1,384)           |
| <b>Net cash (used in) provided by investing activities</b>                                 | <b>(22,166)</b>                        | <b>16,025</b>     |
| <b>Cash flows from financing activities:</b>   |  |                   |
| Borrowings from long-term debt, net of debt discount                                       | 86,700                                 | —                 |
| Repayments of long-term debt   | (72,766)                               | (64,078)          |
| Borrowings on revolving lines of credit  | 122,400                                | 236,100           |
| Repayments on revolving lines of credit  | (122,400)                              | (225,560)         |
| Debt issuance costs and other refinancing costs  | (2,664)                                | —                 |
| Other  | —                                      | (550)             |
| <b>Net cash provided by (used in) financing activities</b>                                 | <b>11,270</b>                          | <b>(54,088)</b>   |
| Effect of exchange rate changes on cash  | 1,997                                  | 321               |
| Net decrease in cash and cash equivalents, including restricted cash                       | (308)                                  | (16,588)          |
| Cash and cash equivalents, including restricted cash, beginning of period                  | 152,439                                | 129,615           |
| <b>Cash and cash equivalents, including restricted cash, end of period</b>                 | <b>\$ 152,131</b>                      | <b>\$ 113,027</b> |
| Supplemental disclosures of cash flow information:   |  |                   |
| Cash paid for interest   | \$ 53,477                              | \$ 81,478         |
| Non-cash transactions:   |  |                   |
| Accrued purchases of property and equipment  | \$ 3,223                               | \$ 3,508          |
| Capital leases and other financing sources   | 616                                    | 503               |
| San Juan longwall financing  | 8,643                                  | —                 |
| <b>Cash and cash equivalents, including restricted cash, end of period</b>                 |  |                   |
| Cash and cash equivalents  | \$ 93,590                              | \$ 44,143         |
| Restricted cash in <i>Restricted investments, reclamation deposits and bond collateral</i> | 58,541                                 | 68,884            |
|  | <b>\$ 152,131</b>                      | <b>\$ 113,027</b> |

See accompanying Notes to Consolidated Financial Statements (Unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements include accounts of Westmoreland Coal Company (the "Company" or "WCC"), and its subsidiaries and controlled entities including those of Westmoreland Resource Partners, LP ("WMLP"). All intercompany transactions and accounts have been eliminated in consolidation. The consolidated financial statements of the Company have been prepared in accordance with United States Generally Accepted Accounting Principles ("GAAP") and require the use of management's estimates. The financial information contained in this Quarterly Report on Form 10-Q ("Quarterly Report") is unaudited, but reflects all adjustments which, in the opinion of management, are necessary for a fair presentation of the financial information for the periods shown. Such adjustments are of a normal recurring nature. Certain prior period amounts have been reclassified to conform to current period presentation. The results of operations for the nine months ended September 30, 2018 are not necessarily indicative of results to be expected for the year ending December 31, 2018.

These unaudited quarterly consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 ("2017 Form 10-K"). There were no changes to our significant accounting policies from those disclosed in the audited consolidated financial statements and notes to the consolidated financial statements thereto contained in our 2017 Form 10-K, except as described below in the section titled "Recently Issued Accounting Pronouncements."

***Filing Under Chapter 11 of the United States Bankruptcy Code***

On October 9, 2018 (the "Petition Date"), the Company and certain of its subsidiaries, including WMLP (collectively, the "Debtors"), filed voluntary petitions (the "Bankruptcy Petitions") for relief under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code") in the United States Bankruptcy Court for the Southern District of Texas (the "Bankruptcy Court"). The Company's Canadian entities and Westmoreland Risk Management, Inc. ("WRMI") are excluded from the Bankruptcy Petitions. The Bankruptcy Court has entered an order granting the Debtors motion seeking to jointly administer all of the Debtors' Chapter 11 cases (the "Chapter 11 Cases") under the caption "In re Westmoreland Coal Company, et al." and case number 18-35672 (DJR). The Debtors will continue to operate their businesses as "debtors-in-possession" under the jurisdiction of the Bankruptcy Court and in accordance with the applicable provisions of the Bankruptcy Code and orders of the Bankruptcy Court.

For the duration of the Chapter 11 Cases, the Company's operations and its ability to develop and execute its business plan are subject to risks and uncertainties associated with the Chapter 11 Cases. As a result of these risks and uncertainties, the Company's assets, liabilities, officers and/or directors could be significantly different following the outcome of the Chapter 11 Cases, and the description of its operations, properties and capital plans included in these financial statements may not accurately reflect its operations, properties and capital plans following the Chapter 11 Cases.

The Debtors have filed a series of first day motions with the Bankruptcy Court that seek authorization to continue to conduct their business without interruption, and the Bankruptcy Court has entered orders approving these motions on an interim basis. The Bankruptcy Court hearing to consider approval of these motions on a final basis is currently scheduled for November 13, 2018. These motions are designed primarily to minimize the effect of bankruptcy on the Debtors' operations, customers and employees. The Company expects ordinary-course operations to continue substantially uninterrupted during and after the commencement of the Chapter 11 Cases. Employees should expect no change in their daily responsibilities and to be paid in the ordinary course of business.

***Restructuring Support Agreement***

In connection with its Chapter 11 filing, on October 9, 2018, the Company executed a restructuring support agreement (the "RSA"), with members of an ad hoc group of noteholders and lenders (the "Ad Hoc Group") under (i) the Company's senior secured 8.75% notes due 2022 (such notes, collectively, the "Prepetition First Lien Notes") governed by that certain Indenture, dated as of December 16, 2014 (as amended, restated, supplemented or otherwise modified from time to time, the "Prepetition First Lien Notes Indenture"), by and among the Company, the guarantors named therein, and U.S. Bank National Association, as trustee and collateral agent, (ii) the Company's Credit Agreement, dated as of December 16, 2014 (as amended, restated, supplemented or otherwise modified from time to time, the "Prepetition First Lien Credit Agreement", and the loan governed thereby, the "Prepetition First Lien Term Loan"), by and among the Company, as borrower, the guarantors and lenders named therein and Wilmington Savings Fund Society, FSB, as agent, and (iii) the Terms of Bridge Loans, attached as Exhibit L to the Prepetition First Lien Credit Agreement, dated as of May 21, 2018, among the Company, Westmoreland San Juan, LLC and



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Prairie Mines & Royalty ULC, as borrowers, the guarantors and lenders named therein, and Wilmington Savings Fund Society, FSB, as administrative agent and collateral agent (as amended, restated, supplemented or otherwise modified from time to time, the “Prepetition Bridge Loan Agreement”).

Pursuant to the terms of the RSA, and the Sale Term Sheet and Plan Term Sheet attached as exhibits thereto, the Company and the Ad Hoc Group have agreed on the principal terms of a Chapter 11 plan of reorganization pursuant to which the holders of the Prepetition First Lien Notes and Prepetition First Lien Term Loan will credit bid for and acquire the Company’s core assets and, in the event that any of the Company’s non-core assets (as set forth on a schedule to the Sale Term Sheet) are not acquired by a third party, to credit bid for and acquire such non-core assets. On October 25, 2018, the Debtors filed the proposed Chapter 11 plan contemplated by the RSA with the Bankruptcy Court. No date is currently set for the Bankruptcy Court to consider confirmation of the Chapter 11 plan, but pursuant to the RSA, the Bankruptcy Court order confirming the Chapter 11 Plan must be entered on or before February 14, 2019.

The RSA contemplates the approval by the Bankruptcy Court of the DIP Credit Agreement described below under the heading “Debtor-in-Possession Financing.”

The RSA includes an agreed timeline for the Chapter 11 Cases that, if met, would result in the Company closing on a qualified bid and/or confirming a Chapter 11 plan and emerging from bankruptcy on or before February 28, 2019. The proposed terms of the DIP Credit Agreement and the proposed terms of the plan of reorganization set forth in the RSA are to be effectuated through the Chapter 11 Cases and remain subject to Bankruptcy Court approval.

***Debtor-in-Possession Financing***

In connection with the Chapter 11 Cases, on October 9, 2018, the Debtors filed a motion (the “DIP Motion”) seeking, among other things, interim and final approval of debtor-in-possession financing on terms and conditions set forth in a proposed Debtor-in-Possession Credit Agreement (the “DIP Credit Agreement”) among the Company, as borrower, the financial institutions or other entities from time to time parties thereto, as lenders (the “DIP Lenders”), and Wilmington Savings Fund Society, FSB, as administrative agent and collateral agent (the “Agent”). The initial lenders under the DIP Credit Agreement are expected to be one or more of the lenders under the Prepetition Bridge Loan Agreement or the affiliates of such lenders. The DIP Credit Agreement, if approved by the Court as proposed, would contain the following terms:

- a \$110 million super-priority senior debtor-in-possession term loan ("DIP Loan");
- following approval by the Bankruptcy Court, proceeds of the DIP Credit Agreement could be used by the Debtors to (i) refinance approximately \$90 million in outstanding principal obligations, as well as any accrued but unpaid interest, fees, expenses and other costs, under the Prepetition Bridge Loan Agreement, (ii) pay certain costs, fees and expenses related to the Chapter 11 Cases, (iii) make payments in respect of certain “adequate protection” obligations and (iv) fund working capital needs, capital improvements and expenditures of the Company and its subsidiaries, in all cases subject to the terms of the DIP Credit Agreement and applicable orders of the Bankruptcy Court;
- the maturity date of the DIP Credit Agreement is expected to be the earlier to occur of: (i) May 21, 2019 (as such date may be extended under the DIP Credit Agreement), (ii) the date of termination in whole of all of the commitments thereunder, (iii) November 8, 2018, if the final order has not been entered into prior to the expiration of such date (or such later date, but no longer than 90 days following the entry of the interim order), (iv) the sale of all or substantially all of the assets of the Debtors pursuant to Section 363 or 1123 of the Bankruptcy Code, and (v) the date of substantial consummation of an acceptable reorganization plan pursuant to an order of the Bankruptcy Court;
- interest would accrue at a rate per year equal to (i) with respect to Base Rate loans, the Base Rate plus 7.25% and (ii) with respect to LIBOR loans, the LIBOR Rate plus 8.25%;
- the Company would be required to pay the following fees pursuant to the terms of the DIP Credit Agreement:
  - Agent Fees: Separately agreed upon between the Company and the Administrative Agent.
  - Exit Yield Enhancement Fee: Upon any repayment of any principal amount of the loans, a fee equal to 0.75% of such principal amount repaid.
  - Undrawn Commitment Fee: a fee equal to the undrawn amount under the DIP Credit Agreement multiplied by the LIBOR Rate plus 2.00%.
- the obligations and liabilities of the Company under the DIP Credit Agreement would be secured by a valid, binding, continuing, enforceable, fully perfected first priority, senior priming lien on, and security interest in, all of the Collateral (as defined in the DIP Credit Agreement), including prepetition Collateral; and
- the proposed debtor-in-possession financing would be subject to customary covenants, prepayment events, events of default and other provisions.



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

On October 10, 2018, the Bankruptcy Court entered an order approving the Debtors' entry into the DIP Credit Agreement on an interim basis, and the Debtors promptly closed the DIP Credit Agreement following the entry of this order. The Bankruptcy Court hearing to consider approval of the DIP Credit Agreement on a final basis is currently scheduled for November 13, 2018. The foregoing description of the DIP Credit Agreement does not purport to be complete and is qualified in its entirety by reference to the final, executed DIP Credit Agreement, as approved by the Bankruptcy Court.

For periods subsequent to filing the Bankruptcy Petitions, the Company will apply the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 852, *Reorganizations*, in preparing its consolidated financial statements. ASC 852 requires that the financial statements distinguish transactions and events that are directly associated with the reorganization from the ongoing operations of the business. Accordingly, certain revenues, expenses, realized gains and losses and provisions for losses that are realized or incurred in the bankruptcy proceedings will be recorded in a reorganization line item on the consolidated statements of operations. In addition, the pre-petition obligations that may be impacted by the bankruptcy reorganization process will be classified on the consolidated balance sheet as liabilities subject to compromise. These liabilities are reported at the amounts expected to be allowed by the Bankruptcy Court, which may differ from the ultimate settlement amounts.

***Ability to Continue as a Going Concern***

We have significant cash requirements to fund our debt obligations, ongoing heritage health benefit costs, pension contributions and corporate overhead expenses. Our consolidated cash and cash equivalents balance as of September 30, 2018 was \$93.6 million. However, this balance includes cash and cash equivalents of \$25.8 million at WMLP as of September 30, 2018 that are restricted and unavailable to WCC. The cash and cash equivalents at WMLP is governed as described in *Note 7 - Debt And Lines Of Credit*. Our consolidated cash and cash equivalents balance includes proceeds of the initial draw on our Bridge Loan, which pursuant to such transaction we negotiated Forbearances of certain of our debt covenants and restrictions from greater than 75% of our lenders and note holders under our Term Loan and 8.75% Notes, respectively, as described below and further described in *Note 7 - Debt And Lines Of Credit*.

The significant risks and uncertainties related to the Company's liquidity and Chapter 11 Cases described above raise substantial doubt about the Company's ability to continue as a going concern. As such, the accompanying consolidated financial statements (unaudited) are prepared on a going concern basis and do not include any adjustments that might result from uncertainty about our ability to continue as a going concern, other than the reclassification of certain long-term debt to current debt and the related debt issuance costs to current liabilities and current assets, respectively. If the Company cannot continue as a going concern, adjustments to the carrying values and classification of its assets and liabilities and the reported amounts of income and expenses could be required and could be material.

On May 21, 2018, we entered into the Bridge Loan agreement, as described further in *Note 7 - Debt And Lines Of Credit*, which provided an additional \$110 million term loan, consisting of an initial funding of \$90 million and an undrawn delayed draw funding of up to \$20 million. Approximately \$48.5 million of the initial \$90 million in proceeds of the Bridge Loan was used to extinguish in full the Company's Revolver and San Juan Loan. The remaining proceeds will be used to fund working capital. The extinguishment of the San Juan Loan has eliminated certain previous restrictions and now operating cash flows generated at the San Juan mine are available for use by the Company. The Bridge Loan has a maturity date of May 21, 2019.

Concurrently with the execution of the Bridge Loan on May 21, 2018, the Company entered into a forbearance agreement with greater than 75% of note holders ("Supporting Note Holders") of the Company's 8.75% Notes in which the Supporting Note Holders agreed to forbear from exercising certain rights and remedies under the Indenture or the related security documents until the earlier of a) September 30, 2018, or b) a termination event (as defined in such agreement) ("Note Forbearance"). Additionally, the Company entered into a fourth amendment to its Term Loan Credit Agreement, greater than 75% of the lenders thereunder ("Supporting Lenders") agreed to forbear from exercising certain rights and remedies under the Term Loan Credit Agreement or the related security documents until the earlier of a) September 30, 2018, or b) a termination event (as defined in such agreement) ("Term Loan Forbearance," and together with the Note Forbearance, the "Forbearances").

As of November 1, 2018, the Company was in default under certain of its debt instruments. The Company's filing of the Chapter 11 Cases described above constitutes an event of default that accelerated the Company's obligations under its Term Loan and 8.75% Notes. Additionally, the filing of the Chapter 11 Cases constituted a "termination event" under the Forbearances. Other events of default, including cross-defaults, are present, including the receipt of a going concern explanatory paragraph from the Company's independent registered public accounting firm on the Company's consolidated financial statements. Under the Bankruptcy Code, the creditors under these debt agreements are stayed from taking any action against the

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Company as a result of an event of default. See *Note 7 - Debt And Lines Of Credit* for additional details about the Company's debt.

As disclosed in our Current Report on Form 8-K filed April 16, 2018, we received a notification of deficiency from the Listing Qualifications Department of the Nasdaq Stock Market ("Nasdaq") based on the Company's failure to pay certain fees required by Listing Rule 5250(f). Nasdaq has informed the Company that as a result of this deficiency, the Company will be delisted unless the Company appeals Nasdaq's decision. We have not appealed Nasdaq's decision, resulting in the suspension of trading of our common stock effective April 25, 2018, and formal delisting of our common stock on June 6, 2018. The Company's common stock currently trades over-the-counter under the ticker symbol "WLBA."

***Recently Adopted Accounting Pronouncements***

In March 2017, the FASB issued Accounting Standards Update ("ASU") 2017-07, *Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Cost* ("new benefit cost standard"), which requires separate presentation of service costs and all other components of net benefit costs in the Consolidated Statements of Operations. Under this ASU, service cost is included in the same line item as other compensation costs arising from services rendered by employees during the period, with all other components of net benefit costs in the Consolidated Statements of Operations (unaudited) outside of *Operating (loss) income*. The amendments in this update require retrospective application. Prior to the adoption of the new benefit cost standard, the service cost portion of net periodic benefit cost from pension and postretirement medical benefit were presented in *Cost of sales (exclusive of depreciation, depletion and amortization, shown separately)* and *Selling and administrative* while the remaining components of net period benefit cost were included in *Selling and administrative* and *Heritage health benefit expenses*.

The Company adopted the new benefit cost standard effective January 1, 2018, at which point all of the service cost portion of net periodic benefit cost from pension and postretirement medical benefit are presented in *Cost of sales (exclusive of depreciation, depletion and amortization, shown separately)* with the remaining components of net periodic benefit cost are presented in *Other expense* outside of *Operating (loss) income*. Refer to "Impacts to Previously Reported Results" below for the impact of adoption of the new benefit cost standard on our consolidated financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash* ("new cash flows standard"), which requires all entities that have restricted cash or restricted cash equivalents to explain the changes during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents in the Consolidated Statements of Cash Flows. As a result, amounts generally described as restricted cash and restricted cash equivalents that are included in other financial statement captions of the Consolidated Balance Sheets should be included with cash and cash equivalents when reconciling the beginning of period and end of period total amounts shown on the Consolidated Statements of Cash Flows. The ASU should be adopted using a retrospective transition method to each period presented. The Company adopted the new cash flows standard effective January 1, 2018 and applied the ASU retrospectively to the periods presented in the Company's Consolidated Statements of Cash Flows (unaudited). Refer to "Impacts to Previously Reported Results" below for the impact of adoption of the new cash flows standard on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("new revenue standard"), which supersedes all previously existing revenue recognition guidance. Under this guidance, an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard allows for initial application to be performed retrospectively to each period presented or as a cumulative effect adjustment as of the date of adoption. During 2016, the FASB clarified the implementation guidance on principal versus agent, identifying performance obligations and licensing, practical expedients, and made technical corrections on various topics.

The Company adopted the new revenue standard effective January 1, 2018 using the full retrospective method. Accordingly, certain prior period balances have been restated to reflect the financial results of the Company in accordance with the new standard. This includes the cumulative effect of the adoption reflected as an adjustment to the opening balance of *Accumulated deficit* for the earliest balance sheet period presented.

As a result of the adoption of the new revenue standard, the timing of the recognition of revenue related to certain long-term coal supply agreements that contain provisions for future payments from customers to reimburse our costs incurred during final reclamation is accelerated as compared to the recognition pattern under the previous revenue standard. The contract asset created from the accelerated recognition of revenue related to customer payments related to final reclamation is classified as

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

*Unbilled revenues* and *Unbilled revenues, less current portion* in the Consolidated Balance Sheets (unaudited). See *Note 2 - Revenue* for a more detailed description of accounting for customer payments related to final reclamation.

Additionally, upon adoption of the new revenue standard we revised the recognition period of certain deferred revenues from customer up-front payments that were previously being amortized to revenue over the full term of their respective coal supply agreements. Under the new revenue standard, we concluded that these payments provided the customer with a material right for a period shorter in duration than the full term of the coal supply agreements.

Refer to "Impacts to Previously Reported Results" below for the impact of adoption of the new revenue standard on our consolidated financial statements (unaudited).

***Impacts to Previously Reported Results***

The adoption of the new benefit cost standard, new cash flows standard and new revenue standard resulted in the following adjustments to previously reported results, with no change to the Consolidated Statement of Comprehensive Loss for the three months ended September 30, 2017:

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Consolidated Balance Sheet as of December 31, 2017

|  | As<br>Reported      | Adjustment<br>s for New<br>Revenue<br>Standard | Additional<br>Reclassificat<br>ions | As Adjusted         |
|--|---------------------|--|-------------------------------------|---------------------|
|  |                     |  | (In thousands)                      |                     |
| <b>Assets</b>  |                     |  |                                     |                     |
| Current assets:  |                     |  |                                     |                     |
| Cash and cash equivalents  | \$ 103,247          | \$ —   | \$ —                                | \$ 103,247          |
| Receivables:   |                     |  |                                     |                     |
| Trade  | 103,611             | —  | (14,300)                            | 89,311              |
| Other  | 17,697              | —  | —                                   | 17,697              |
| Total receivables  | 121,308             | —  | (14,300)                            | 107,008             |
| Inventories  | 106,795             | —  | —                                   | 106,795             |
| Unbilled revenues  | —                   | 49,574   | 14,300                              | 63,874              |
| Other current assets   | 11,517              | —  | —                                   | 11,517              |
| Total current assets   | 342,867             | 49,574   | —                                   | 392,441             |
| Land, mineral rights, property, plant and equipment  | 1,665,740           | —  | —                                   | 1,665,740           |
| Less accumulated depreciation, depletion and amortization  | (923,905)           | —  | —                                   | (923,905)           |
| Net land, mineral rights, property, plant and equipment  | 741,835             | —  | —                                   | 741,835             |
| Advanced coal royalties  | 21,404              | —  | —                                   | 21,404              |
| Restricted investments, reclamation deposits and bond collateral   | 200,194             | —  | —                                   | 200,194             |
| Unbilled revenues, less current portion  | —                   | 225,245  | —                                   | 225,245             |
| Investment in joint venture  | 27,763              | —  | —                                   | 27,763              |
| Other assets   | 55,036              | —  | —                                   | 55,036              |
| <b>Total Assets</b>  | <b>\$ 1,389,099</b> | <b>\$ 274,819</b>                              | <b>\$ —</b>                         | <b>\$ 1,663,918</b> |
| <b>Liabilities and Shareholders' Deficit</b>   |                     |  |                                     |                     |
| Current liabilities:   |                     |  |                                     |                     |
| Current installments of long-term debt   | \$ 983,427          | \$ —   | \$ —                                | \$ 983,427          |
| Accounts payable and accrued expenses:   |                     |  |                                     |                     |
| Trade and other accrued liabilities  | 121,489             | —  | —                                   | 121,489             |
| Interest payable   | 22,840              | —  | —                                   | 22,840              |
| Production taxes   | 41,688              | —  | —                                   | 41,688              |
| Postretirement medical benefits  | 14,734              | —  | —                                   | 14,734              |
| Deferred revenue   | 5,068               | (1,867)  | —                                   | 3,201               |
| Asset retirement obligations   | 48,429              | —  | —                                   | 48,429              |
| Other current liabilities  | 9,401               | —  | —                                   | 9,401               |
| Total current liabilities  | 1,247,076           | (1,867)  | —                                   | 1,245,209           |
| Long-term debt, less current installments  | 64,980              | —  | —                                   | 64,980              |
| Postretirement medical benefits, less current portion  | 317,407             | —  | —                                   | 317,407             |
| Pension and SERP obligations, less current portion   | 43,585              | —  | —                                   | 43,585              |
| Deferred revenue, less current portion   | 1,984               | (1,984)  | —                                   | —                   |
| Asset retirement obligations, less current portion   | 426,038             | —  | —                                   | 426,038             |
| Other liabilities  | 31,477              | —  | —                                   | 31,477              |
| Total liabilities  | 2,132,547           | (3,851)  | —                                   | 2,128,696           |
| Shareholders' deficit:   |                     |  |                                     |                     |
| Common stock of \$0.01 par value: Authorized 30,000,000 shares;<br>Issued and outstanding 18,771,643 shares at December 31, 2017 | 188                 | —  | —                                   | 188                 |
| Other paid-in capital  | 250,494             | —  | —                                   | 250,494             |
| Accumulated other comprehensive loss   | (160,525)           | 1,826  | —                                   | (158,699)           |
| Accumulated deficit  | (829,107)           | 276,844  | —                                   | (552,263)           |
| Total shareholders' deficit  | (738,950)           | 278,670  | —                                   | (460,280)           |
| Noncontrolling interests in consolidated subsidiaries  | (4,498)             | —  | —                                   | (4,498)             |
| Total deficit  | (743,448)           | 278,670  | —                                   | (464,778)           |
| <b>Total Liabilities and Shareholders' Deficit</b>   | <b>\$ 1,389,099</b> | <b>\$ 274,819</b>                              | <b>\$ —</b>                         | <b>\$ 1,663,918</b> |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Consolidated Statement of Operations for the three months ended September 30, 2017

|   | <u>As<br/>Reported</u>                | <u>Adjustment<br/>s for New<br/>Revenue<br/>Standard</u> | <u>Adjustment<br/>s for New<br/>Net Periodic<br/>Benefit Cost<br/>Standard</u> | <u>As Adjusted</u> |
|---|---------------------------------------|--|--|--------------------|
|   | (In thousands, except per share data) |  |  |                    |
| Revenues  | \$ 358,011                            | \$ 7,003   | \$ —   | \$ 365,014         |
| Cost, expenses and other:   |                                       |  |  |                    |
| Cost of sales (exclusive of depreciation, depletion and amortization, shown separately) | 280,012                               | —  | 299  | 280,311            |
| Depreciation, depletion and amortization  | 38,066                                | —  | —  | 38,066             |
| Selling and administrative  | 28,115                                | —  | (1,717)  | 26,398             |
| Heritage health benefit expenses  | 3,349                                 | —  | (2,305)  | 1,044              |
| Loss on sale/disposal of assets   | 236                                   | —  | —  | 236                |
| Derivative gain   | (4,667)                               | —  | —  | (4,667)            |
| Income from equity affiliates   | (1,355)                               | —  | —  | (1,355)            |
|   | <u>343,756</u>                        | <u>—</u>   | <u>(3,723)</u>   | <u>340,033</u>     |
| Operating income  | 14,255                                | 7,003  | 3,723  | 24,981             |
| Other (expense) income:   |                                       |  |  |                    |
| Interest expense  | (30,017)                              | —  | —  | (30,017)           |
| Interest income   | 1,012                                 | —  | —  | 1,012              |
| Loss on foreign exchange  | (1,739)                               | 6  | —  | (1,733)            |
| Other expense   | (3,251)                               | —  | (3,723)  | (6,974)            |
|   | <u>(33,995)</u>                       | <u>6</u>   | <u>(3,723)</u>   | <u>(37,712)</u>    |
| Loss before income taxes  | (19,740)                              | 7,009  | —  | (12,731)           |
| Income tax benefit  | (440)                                 | 184  | —  | (256)              |
| Net loss  | (19,300)                              | 6,825  | —  | (12,475)           |
| Less net loss attributable to noncontrolling interest                                   | (78)                                  | —  | —  | (78)               |
| <b>Net loss applicable to common shareholders</b>                                       | <u>\$ (19,222)</u>                    | <u>\$ 6,825</u>  | <u>\$ —</u>  | <u>\$ (12,397)</u> |
| Net loss per share applicable to common shareholders:                                   |                                       |  |  |                    |
| Basic and diluted   | \$ (1.03)                             | \$ 0.37  | \$ —   | \$ (0.66)          |
| Weighted average number of common shares outstanding:                                   |                                       |  |  |                    |
| Basic and diluted   | 18,742                                | —  | —  | 18,742             |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Consolidated Statement of Operations for the nine months ended September 30, 2017

|   | <u>As<br/>Reported</u>                | <u>Adjustment<br/>s for New<br/>Revenue<br/>Standard</u> | <u>Adjustment<br/>s for New<br/>Net Periodic<br/>Benefit Cost<br/>Standard</u> | <u>As Adjusted</u> |
|---|---------------------------------------|--|--|--------------------|
|   | (In thousands, except per share data) |  |  |                    |
| Revenues  | \$ 1,020,772                          | \$ 18,569  | \$ —   | \$ 1,039,341       |
| Cost, expenses and other:   |                                       |  |  |                    |
| Cost of sales (exclusive of depreciation, depletion and amortization, shown separately) | 836,525                               | —  | 1,126  | 837,651            |
| Depreciation, depletion and amortization  | 114,131                               | —  | —  | 114,131            |
| Selling and administrative  | 88,706                                | —  | (5,406)  | 83,300             |
| Heritage health benefit expenses  | 9,953                                 | —  | (6,917)  | 3,036              |
| Loss on sale/disposal of assets   | 202                                   | —  | —  | 202                |
| Derivative gain   | (6,571)                               | —  | —  | (6,571)            |
| Income from equity affiliates   | (4,274)                               | —  | —  | (4,274)            |
|   | <u>1,038,672</u>                      | <u>—</u>   | <u>(11,197)</u>  | <u>1,027,475</u>   |
| Operating (loss) income   | (17,900)                              | 18,569   | 11,197   | 11,866             |
| Other (expense) income:   |                                       |  |  |                    |
| Interest expense  | (89,388)                              | —  | —  | (89,388)           |
| Interest income   | 2,942                                 | —  | —  | 2,942              |
| Loss on foreign exchange  | (3,391)                               | 54   | —  | (3,337)            |
| Other expense   | (793)                                 | —  | (11,197)   | (11,990)           |
|   | <u>(90,630)</u>                       | <u>54</u>  | <u>(11,197)</u>  | <u>(101,773)</u>   |
| Loss before income taxes  | (108,530)                             | 18,623   | —  | (89,907)           |
| Income tax benefit  | (1,406)                               | 376  | —  | (1,030)            |
| Net loss  | (107,124)                             | 18,247   | —  | (88,877)           |
| Less net loss attributable to noncontrolling interest                                   | (715)                                 | —  | —  | (715)              |
| <b>Net loss applicable to common shareholders</b>                                       | <u>\$ (106,409)</u>                   | <u>\$ 18,247</u>   | <u>\$ —</u>  | <u>\$ (88,162)</u> |
| Net loss per share applicable to common shareholders:                                   |                                       |  |  |                    |
| Basic and diluted   | \$ (5.70)                             | \$ 0.98  | \$ —   | \$ (4.72)          |
| Weighted average number of common shares outstanding:                                   |                                       |  |  |                    |
| Basic and diluted   | 18,672                                | —  | —  | 18,672             |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Consolidated Statement of Comprehensive Loss for the nine months ended September 30, 2017

|   | <u>As<br/>Reported</u> | <u>Adjustment<br/>s for New<br/>Revenue<br/>Standard</u> | <u>As Adjusted</u> |
|---|------------------------|--|--------------------|
|   |                        | (In thousands)   |                    |
| <b>Net loss</b>   | \$ (107,124)           | \$ 18,247  | \$ (88,877)        |
| <b>Other comprehensive income (loss)</b>  |                        |  |                    |
| Pension and other postretirement plans:   |                        |  |                    |
| Amortization of accumulated actuarial gains and prior service costs, pension  | 1,765                  | —  | 1,765              |
| Adjustments to accumulated actuarial gains and transition obligations, pension  | 189                    | —  | 189                |
| Amortization of accumulated actuarial gains, transition obligations, and prior service costs, postretirement medical benefits | 2,893                  | —  | 2,893              |
| Tax effect of other comprehensive income  | (2,503)                | (386)  | (2,889)            |
| Foreign currency translation adjustment gains   | 17,455                 | —  | 17,455             |
| Unrealized and realized gains on available-for-sale debt securities   | 1,474                  | —  | 1,474              |
| Other comprehensive income, net of income taxes   | 21,273                 | (386)  | 20,887             |
| <b>Comprehensive loss</b>   | (85,851)               | 17,861   | (67,990)           |
| Less: Comprehensive loss attributable to noncontrolling interest  | (715)                  | —  | (715)              |
| <b>Comprehensive loss attributable to common shareholders</b>   | <u>\$ (85,136)</u>     | <u>\$ 17,861</u>   | <u>\$ (67,275)</u> |



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Consolidated Statement of Cash Flows for the nine months ended September 30, 2017

|   | As<br>Reported   | Adjustment<br>s for New<br>Revenue<br>Standard | Adjustment<br>s for New<br>Cash Flows<br>Standard | As Adjusted       |
|---|------------------|--|---|-------------------|
|   | (In thousands)   |  |   |                   |
| <b>Cash flows from operating activities:</b>                                    |                  |  |   |                   |
| Net loss  | \$ (107,124)     | \$ 18,247                                      | \$ —  | \$ (88,877)       |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                  |  |   |                   |
| Depreciation, depletion and amortization  | 114,131          | —  | —   | 114,131           |
| Accretion of asset retirement obligation  | 33,796           | —  | —   | 33,796            |
| Share-based compensation  | 3,846            | —  | —   | 3,846             |
| Non-cash interest expense   | 6,981            | —  | —   | 6,981             |
| Amortization of deferred financing costs  | 8,183            | —  | —   | 8,183             |
| Gain on derivative instruments  | (6,571)          | —  | —   | (6,571)           |
| Loss on foreign exchange  | 3,391            | (54)   | —   | 3,337             |
| Income from equity affiliates   | (4,274)          | —  | —   | (4,274)           |
| Distributions from equity affiliates  | 4,970            | —  | —   | 4,970             |
| Deferred income tax benefit   | (1,374)          | 376  | —   | (998)             |
| Other   | 3,341            | —  | —   | 3,341             |
| Changes in operating assets and liabilities:                                    |                  |  |   |                   |
| Receivables   | (1,223)          | —  | —   | (1,223)           |
| Inventories   | 19,713           | —  | —   | 19,713            |
| Accounts payable and accrued expenses   | (26,965)         | —  | —   | (26,965)          |
| Interest payable  | (7,165)          | —  | —   | (7,165)           |
| Deferred revenue  | (7,475)          | 1,390  | —   | (6,085)           |
| Unbilled revenues   | —                | (19,959)                                       | —   | (19,959)          |
| Other assets and liabilities  | 17,977           | —  | —   | 17,977            |
| Asset retirement obligations  | (33,004)         | —  | —   | (33,004)          |
| Net cash provided by operating activities                                       | 21,154           | —  | —   | 21,154            |
| <b>Cash flows from investing activities:</b>                                    |                  |  |   |                   |
| Additions to property, plant and equipment                                      | (25,365)         | —  | —   | (25,365)          |
| Proceeds from sales of restricted investments                                   | 33,686           | —  | —   | 33,686            |
| Purchases of restricted investments   | (37,945)         | —  | (649)   | (38,594)          |
| Cash payments related to acquisitions and other                                 | (3,580)          | —  | —   | (3,580)           |
| Proceeds from sales of assets   | 774              | —  | —   | 774               |
| Receipts from loan and lease receivables  | 50,488           | —  | —   | 50,488            |
| Other   | (1,384)          | —  | —   | (1,384)           |
| Net cash provided by investing activities                                       | 16,674           | —  | (649)   | 16,025            |
| <b>Cash flows from financing activities:</b>                                    |                  |  |   |                   |
| Repayments of long-term debt  | (64,078)         | —  | —   | (64,078)          |
| Borrowings on revolving lines of credit   | 236,100          | —  | —   | 236,100           |
| Repayments on revolving lines of credit   | (225,560)        | —  | —   | (225,560)         |
| Other   | (550)            | —  | —   | (550)             |
| Net cash used in financing activities   | (54,088)         | —  | —   | (54,088)          |
| Effect of exchange rate changes on cash   | 321              | —  | —   | 321               |
| Net decrease in cash and cash equivalents, including restricted cash            | (15,939)         | —  | (649)   | (16,588)          |
| Cash and cash equivalents, including restricted cash, beginning of period       | 60,082           | —  | 69,533  | 129,615           |
| <b>Cash and cash equivalents, including restricted cash, end of period</b>      | <b>\$ 44,143</b> | <b>\$ —</b>                                    | <b>\$ 68,884</b>                                  | <b>\$ 113,027</b> |
| Supplemental disclosures of cash flow information:                              |                  |  |   |                   |
| Cash paid for interest  | \$ 81,478        | \$ —   | \$ —  | \$ 81,478         |
| Non-cash transactions:  |                  |  |   |                   |
| Accrued purchases of property and equipment                                     | \$ 3,508         | \$ —   | \$ —  | \$ 3,508          |
| Capital leases and other financing sources                                      | 503              | —  | —   | 503               |

*Recently Issued Accounting Pronouncements*

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

In February 2018, the FASB issued ASU 2018-02, *Income Statement-Reporting Comprehensive Income (Topic 220) Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. ASU 2018-02 provides an option to reclassify stranded tax effects within accumulated other comprehensive loss to retained earnings due to the change in the U.S. federal tax rate in the Tax Cuts and Jobs Act of 2017. The ASU is effective for public companies for fiscal years beginning after December 15, 2018, and interim periods therein with early adoption permitted. The Company is currently in the process of analyzing the standard, but does not expect the adoption to have a material impact to our financial statements.

In August 2016, the FASB issued ASC 2018-14, *Compensation - Retirement Benefits - Defined Benefit Plans - General (Topic 715-20): Disclosure Framework - Changes to the Disclosure Requirements for Defined Benefit Plans*, which eliminates certain disclosure requirements for employers that sponsor defined benefits pension or other postretirement plans, and requires public entities to disclose certain new information. The new guidance is effective for public entities for fiscal years beginning after December 15, 2020. The amendments in this update require retrospective application for all periods presented upon their effective date. We will adopt the new guidance in the fourth quarter of 2018 and the adoption of this guidance will not have a material impact on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which requires companies leasing assets to recognize on their balance sheet a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term on contracts longer than one year. The new guidance is effective for fiscal years beginning after December 15, 2018, using a modified retrospective approach, with early adoption permitted.

In July 2018, the FASB issued ASU 2018-11, *Leases (Topic 842): Targeted Improvements*, which includes two main provisions. The first is an additional optional transition method to adopt the new leasing standard at the adoption date through recognition of a cumulative-effect adjustment to the opening balance of retaining earnings in the period of adoption. The second provides lessors with a practical expedient, by class of underlying asset, to not separate non-lease components from the associated lease component and, instead, to account for those components as a single component, if certain criteria are met.

The Company has established an implementation team to execute a multi-phase plan to adopt the requirements of the new standard. The team is in the process of finalizing the quantitative and qualitative analysis in accordance with the plan. The team is also reviewing system capabilities, processes and internal controls over financial reporting to ensure the implementation in the first quarter of 2019.

In August 2018, the FASB issued ASC 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement*, which eliminates certain disclosure requirements for fair value measurements for all entities, and requires public entities to disclose certain new information while modifying certain disclosure requirements. The new guidance is effective for all entities for fiscal years beginning after December 15, 2019 and for interim periods within those fiscal years, with early adoption permitted. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. We will adopt the new guidance in the first quarter of 2020 and the adoption of this guidance will not have a material impact on the consolidated financial statements.

## **2. REVENUE**

We produce and sell thermal coal primarily to investment grade utility customers, typically under long-term, cost-protected contracts. The majority of our coal is sold domestically within the country it is produced. We own one mine that produces thermal coal which is exported primarily to the Asia-Pacific market via rail and ocean vessel under reserved port capacity. Lesser amounts of revenue (“Other revenues”) are generated from ash hauling services, royalties from oil and gas leases and sales of various mining byproducts.

Under ASC 606, revenue is recognized when a customer obtains control of promised goods or services in an amount that reflects the consideration we expect to receive in exchange for those goods or services. We measure revenue based on the consideration specified in the contract, and revenue is recognized when the performance obligations in the contract are satisfied. A performance obligation is a promise in a contract to transfer a distinct good or service to the customer. The transaction price of a contract is allocated to each distinct performance obligation and recognized as revenue when or as the customer receives the benefit of the performance obligation.

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

For all of our coal sales contracts, performance obligations consist of the delivery of each ton of coal to the customer as our promise is to sell multiple distinct units of a commodity at a point in time. The transaction price principally consists of fixed consideration in the form of a base price per ton of coal with additional variable consideration comprised of adjustments to the base price based on quality measurements. Certain of our coal sales contracts contain additional variable consideration comprised of various index-based adjustments, adjustments based on changes in underlying production costs and reimbursements of various costs such as royalties and taxes.

Many of our coal sales contracts contain set minimums for deliveries of tons of coal. However, we are also party to a number of coal sales contracts that contain no tonnage delivery minimums, and thus all deliveries are considered customer options. Further, certain of these contracts contain a commitment from the customer to make payments to us for our performance of final reclamation. As our performance of final reclamation does not transfer a good or service to the customer, we must estimate the amount of consideration we believe we will be entitled to and recognize it on a per ton basis over the period to which the commitment creates a material right to the customer. Prior to the adoption of the new revenue standard, this revenue was generally recognized at the time final reclamation was performed. Under the new revenue standard, this recognition of revenue in advance of when we are contractually permitted to bill our customer results in a contract asset presented as unbilled revenues in our Consolidated Balance Sheets (unaudited) until the amount is ultimately billable to the customer. Although there is a significant delay between the customer's receipt of the goods and the customer's payment of final reclamation costs that represent consideration for the goods, there is no recognition of a significant financing component as we meet a scope-out exception as the difference between the promised consideration and the cash selling price of the good was for reasons other than the provision of financing to the customer.

***Contract Balances***

Contract assets and contract liabilities are the result of timing differences between revenue recognition, billings and cash collections. We recognize contract assets in those instances where billing occurs subsequent to revenue recognition and our right to invoice the customer is conditioned on something other than the passage of time. These instances include customer commitments to make payments for final reclamation and certain contracts with tiered pricing in which per ton revenue has exceeded per ton contract price to date. We recognize contract liabilities in those instances where billing occurs prior to revenue recognition, which occurs for certain contracts with tiered pricing in which the per ton contract price has exceeded per ton revenue to date, or when we have received consideration prior to satisfaction of performance obligations.

The following table presents the activity in our contract assets and liabilities for the nine months ended September 30, 2018 (in thousands):

**Contract Assets<sup>(1)</sup>:**

|                                  |    |                |
|----------------------------------|----|----------------|
| Balance as of December 31, 2017  | \$ | 274,699        |
| Additions                        |    | 16,250         |
| Transfers to <i>Receivables</i>  |    | (42,617)       |
| Balance as of September 30, 2018 | \$ | <u>248,332</u> |

**Contract Liabilities<sup>(2)</sup>:**

|                                  |    |              |
|----------------------------------|----|--------------|
| Balance as of December 31, 2017  | \$ | 3,201        |
| Additions                        |    | 5,949        |
| Transfers to <i>Revenues</i>     |    | (6,502)      |
| Balance as of September 30, 2018 | \$ | <u>2,648</u> |

(1) Includes current balances of \$25.9 million and \$49.6 million reported within *Unbilled revenues* in the Consolidated Balance Sheets (unaudited) as of September 30, 2018 and December 31, 2017, respectively, and includes non-current balances of \$222.4 million and \$225.2 million reported within *Unbilled revenues, less current portion* in the Consolidated Balance Sheets (unaudited) as of September 30, 2018 and December 31, 2017, respectively. The remaining balances of \$19.5 million and \$14.3 million included within *Unbilled revenues* in the Consolidated Balance Sheets (unaudited) as of September 30, 2018 and December 31, 2017, respectively, relate to amounts recognized as revenue but are only billable upon the passage of time and are therefore not contract assets.

(2) Comprised entirely of current balances of \$2.6 million and \$3.2 million reported within *Deferred revenue* in the Consolidated Balance Sheets (unaudited) as of September 30, 2018 and December 31, 2017, respectively.

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Included in the contract asset balances as of September 30, 2018 and December 31, 2017 are \$245.0 million and \$251.2 million, respectively, related to revenue recognized at the time performance obligations were satisfied, for which the right to invoice will not occur until final reclamation is performed.

***Remaining Performance Obligations***

The majority of our revenues are derived from variable consideration in the form of base price for optional tons in excess of minimum tonnage requirements, cost-plus consideration, reimbursements of various expenses, quality and index based adjustments and payments for final reclamation. Additional revenues are derived from short-term coal sales contracts, primarily for export deliveries to the Asia-Pacific market.

The remainder of our revenues relate to the fixed consideration from our long-term coal sales contracts. The following table includes the estimated remaining transaction price for our long-term coal sales contracts which have minimum tonnage commitments, representing the fixed consideration from our long-term coal sales contracts, as well as \$94.2 million related to material rights created from customers' commitments to pay for final reclamation. The amounts in the following table generally exclude, based on the following practical expedients that we elected to apply, (i) variable consideration within contracts in which such variable consideration is allocated entirely to wholly unsatisfied performance obligations; and (ii) remaining performance obligations for contracts with an original expected duration of one year or less. These amounts, as of September 30, 2018, represent estimated minimum revenues that we will invoice or transfer from contract liabilities and recognize in future periods (in thousands):

|                                      | <b>Estimated Revenues</b> |
|--------------------------------------|---------------------------|
| Three months ended December 31, 2018 | \$ 83,497                 |
| 2019                                 | 231,792                   |
| 2020                                 | 169,150                   |
| 2021                                 | 149,870                   |
| 2022                                 | 76,409                    |
| Thereafter                           | 192,905                   |
| <b>Total</b>                         | <b>\$ 903,623</b>         |

***Significant Judgments***

The estimation of variable consideration comprised of future payments from customers for final reclamation is subject to many variables and requires significant judgment. Key factors in this estimate include estimates of disturbed acreage as determined from engineering data, estimates of equipment, labor, and other costs to reclaim the disturbed acreage and timing of these cash flows. These estimates and assumptions are generally consistent with those used in our calculation of asset retirement obligations.

**3. VARIABLE INTEREST ENTITY**

As of September 30, 2018, Westmoreland San Juan, LLC ("WSJ") had completely paid off and terminated the San Juan Loan, which resulted in the Company consolidating the financials of its 100% ownership in WSJ with our other similarly situated subsidiaries. WSJ was previously a variable interest entity ("VIE") due to another party having the potential right to receive WSJ's residual returns, which, as of the pay down of the San Juan Loan on May 22, 2018, has been eliminated. The Company had been the primary beneficiary because it had the power to direct the activities that most significantly impacted WSJ's economic performance.

The following table presents the carrying amounts, after eliminating the effect of intercompany transactions, included in the Consolidated Balance Sheets (unaudited) that are for the use of or are the obligation of WSJ as a VIE:

|                            | <b>September 30, 2018</b> | <b>December 31, 2017</b> |
|----------------------------|---------------------------|--------------------------|
|                            | (In thousands)            |                          |
| Assets                     | \$ —                      | \$ 309,025               |
| Liabilities                | —                         | 167,529                  |
| <b>Net carrying amount</b> | <b>\$ —</b>               | <b>\$ 141,496</b>        |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

**4. INVENTORIES**

Inventories consisted of the following:

|                                | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|--------------------------------|---------------------------|--------------------------|
|                                | (In thousands)            |                          |
| Coal stockpiles                | \$ 44,126                 | \$ 38,145                |
| Materials and supplies         | 70,059                    | 73,517                   |
| Reserve for obsolete inventory | (4,340)                   | (4,867)                  |
| Total                          | <u>\$ 109,845</u>         | <u>\$ 106,795</u>        |

**5. RESTRICTED INVESTMENTS, RECLAMATION DEPOSITS AND BOND COLLATERAL**

Coal segments maintain government-required bonds, which require posting of bond collateral, that assure compliance with applicable federal and state regulations relating to the performance of final reclamation activities. The amounts deposited in the bond collateral account secure the bonds issued by the bonding company. The Corporate segment is required to obtain surety bonds in connection with its self-insured workers' compensation plan and certain healthcare plans. The Company's surety bond underwriters require collateral to issue these bonds.

The Company invests certain bond collateral, reclamation deposits and other restricted investments in a limited selection of fixed-income investment options and receives the corresponding investment returns. These investments are not available to meet the Company's general cash needs. These investments include available-for-sale debt securities, which are reported at fair value with unrealized gains and losses excluded from earnings and reported in *Accumulated other comprehensive loss* in the Consolidated Balance Sheets (unaudited). On disposal, the resulting gain or loss is reported in *Other expense* in the Consolidated Statements of Operations (unaudited).

The Company's carrying value and estimated fair value of *Restricted investments, reclamation deposits and bond collateral* as of September 30, 2018 were as follows:

|                                    | <u>Restricted Investments and Bond Collateral</u> | <u>Reclamation Deposits</u> | <u>Total Restricted Investments, Reclamation Deposits and Bond Collateral</u> |
|------------------------------------|---|-----------------------------|---|
|                                    | (In thousands)                                    |                             |   |
| Cash and cash equivalents          | \$ 46,049   | \$ 12,492                   | \$ 58,541   |
| Time deposits                      | 700   | —                           | 700   |
| Available-for-sale debt securities | 78,082  | 70,138                      | 148,220   |
|                                    | <u>\$ 124,831</u>                                 | <u>\$ 82,630</u>            | <u>\$ 207,461</u>   |

The Company's carrying value and estimated fair value of *Restricted investments, reclamation deposits and bond collateral* as of December 31, 2017 were as follows:

|                                    | <u>Restricted Investments and Bond Collateral</u> | <u>Reclamation Deposits</u> | <u>Total Restricted Investments, Reclamation Deposits and Bond Collateral</u> |
|------------------------------------|---|-----------------------------|---|
|                                    | (In thousands)                                    |                             |   |
| Cash and cash equivalents          | \$ 42,549   | \$ 6,643                    | \$ 49,192   |
| Time deposits                      | 2,467   | —                           | 2,467   |
| Available-for-sale debt securities | 78,157  | 70,378                      | 148,535   |
|                                    | <u>\$ 123,173</u>                                 | <u>\$ 77,021</u>            | <u>\$ 200,194</u>   |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

*Available-for-Sale Debt Securities*

The cost basis, gross unrealized holding gains and losses, and fair value of available-for-sale debt securities as of September 30, 2018 were as follows:

|                                 | <b>Restricted<br/>Investments and<br/>Bond Collateral</b> | <b>Reclamation<br/>Deposits</b> | <b>Total Restricted<br/>Investments,<br/>Reclamation<br/>Deposits and<br/>Bond Collateral</b> |
|---------------------------------|---|---------------------------------|---|
|                                 | (In thousands)  |                                 |   |
| Cost basis                      | \$ 78,834   | \$ 70,602                       | \$ 149,436  |
| Gross unrealized holding gains  | 533   | 533                             | 1,066   |
| Gross unrealized holding losses | (1,285)   | (997)                           | (2,282)   |
| Fair value                      | <u>\$ 78,082</u>  | <u>\$ 70,138</u>                | <u>\$ 148,220</u>   |

The cost basis, gross unrealized holding gains and losses, and fair value of available-for-sale debt securities as of December 31, 2017 were as follows:

|                                 | <b>Restricted<br/>Investments and<br/>Bond Collateral</b> | <b>Reclamation<br/>Deposits</b> | <b>Total Restricted<br/>Investments,<br/>Reclamation<br/>Deposits and<br/>Bond Collateral</b> |
|---------------------------------|---|---------------------------------|---|
|                                 | (In thousands)  |                                 |   |
| Cost basis                      | \$ 78,564   | \$ 70,576                       | \$ 149,140  |
| Gross unrealized holding gains  | 521   | 617                             | 1,138   |
| Gross unrealized holding losses | (928)   | (815)                           | (1,743)   |
| Fair value                      | <u>\$ 78,157</u>  | <u>\$ 70,378</u>                | <u>\$ 148,535</u>   |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

**6. LOSS ON IMPAIRMENT**

During the second quarter of 2018, the Company recorded an asset impairment charge to various assets within our Coal - U.S. and Coal - WMLP segments in the amounts of \$65.6 million and \$77.7 million, respectively, in *Loss on impairment* in the Consolidated Statements of Operations (unaudited). The Company determined that indicators of impairment existed with respect to the following:

- AEP Generation Resources Inc. (“AEP”) declined WMLP’s bid to supply coal to AEP’s Conesville Power Plant Units 5 and 6 for periods subsequent to the expiration of the parties' current contract which expires on December 31, 2018. Coal sales under the Ohio Operations’ current coal supply contract to AEP’s Conesville Power Plant Units 5 and 6 represented a substantial portion of the Coal - WMLP segment revenues generated from the Ohio Operations for the year ended December 31, 2017.
- a current period operating loss and a projection of continuing losses associated with the use of a long lived asset group based on reassessments of our life of mine models as part of our restructuring efforts.

The Company performed a recoverability analysis as of June 30, 2018 and determined that the net undiscounted cash flows were less than the carrying values for the Ohio mines, Absaloka mine, Beulah mine and Buckingham mine long-lived assets groups within the Coal - WMLP and Coal - U.S. segments. As a result, the Company estimated the fair value of the long-lived asset groups using a discounted cash flow analysis using marketplace participant assumptions which constituted Level 3 fair value inputs. The discounted cash flow analysis is dependent on a number of significant management estimates about future performance including sales volumes and prices, which are based on projected revenues based on expected economic conditions, costs to produce, income taxes, capital spending, working capital changes and the after-tax weighted average cost of capital. The estimates of costs to produce include labor, fuel, explosives, supplies and other major components of mining. The Company estimated the fair value of certain property, plant and equipment and intangible assets using the market approach. To the extent that the carrying values of the long-lived asset groups exceeded the respective fair values, the Company recorded an asset impairment charge, as can be seen by segment and asset type in the table below for the nine months ended September 30, 2018.

|  | <b>Reportable Segment</b> |                    | <b>Consolidated</b> |
|--|---------------------------|--------------------|---------------------|
|  | <b>Coal - U.S.</b>        | <b>Coal - WMLP</b> |                     |
|  | (In thousands)            |                    |                     |
| <b>Asset impairment charges:</b>                         |                           |                    |                     |
| Land, mineral rights, property, plant and equipment, net | \$ 59,262                 | \$ 50,717          | \$ 109,979          |
| Advanced coal royalties                                  | 4,719                     | 3,145              | 7,864               |
| Other assets   | 1,668                     | 23,813             | 25,481              |
|  | <u>\$ 65,649</u>          | <u>\$ 77,675</u>   | <u>\$ 143,324</u>   |



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

**7. DEBT AND LINES OF CREDIT**

The Company and its subsidiaries are subject to the following debt arrangements:

|  | <b>Total Debt Outstanding</b> |                          |
|--|-------------------------------|--------------------------|
|  | <b>September 30, 2018</b>     | <b>December 31, 2017</b> |
|  | (In thousands)                |                          |
| Bridge Loan  | \$ 90,000                     | \$ —                     |
| 8.75% Notes  | 350,000                       | 350,000                  |
| Term Loan  | 319,773                       | 320,595                  |
| San Juan Loan  | —                             | 56,640                   |
| WMLP Term Loan   | 323,394                       | 312,734                  |
| Capital lease obligations  | 22,060                        | 33,113                   |
| Other debt   | 13,034                        | 2,826                    |
| <b>Total debt</b>  | <b>1,118,261</b>              | <b>1,075,908</b>         |
| Less debt discount and issuance costs, net                         | (20,732)                      | (27,501)                 |
| Less current installments, net of debt discount and issuance costs | (1,085,121)                   | (983,427)                |
| <b>Total non-current debt</b>                                      | <b>\$ 12,408</b>              | <b>\$ 64,980</b>         |

The following table presents remaining aggregate contractual debt maturities of all debt as of September 30, 2018 (in thousands):

| <b>Maturity Date<sup>(1)</sup></b> | <b>Debt Held by WMLP</b> | <b>All Other Debt</b> | <b>Total Debt Outstanding</b> |
|------------------------------------|--------------------------|-----------------------|-------------------------------|
| 2018                               | \$ 324,781               | \$ 8,357              | \$ 333,138                    |
| 2019                               | 4,499                    | 107,604               | 112,103                       |
| 2020                               | 1,766                    | 317,560               | 319,326                       |
| 2021                               | 1,664                    | 31                    | 1,695                         |
| 2022                               | 1,999                    | 350,000               | 351,999                       |
| Thereafter                         | —                        | —                     | —                             |
| <b>Total debt</b>                  | <b>\$ 334,709</b>        | <b>\$ 783,552</b>     | <b>\$ 1,118,261</b>           |

(1) Debt obligations are scheduled based on their contractual maturities and are not reflective of any potential accelerations discussed in *Note 1 - Basis Of Presentation "Ability to Continue as a Going Concern."*

**Covenant Compliance**

See *Note 1 - Basis Of Presentation "Ability to Continue as a Going Concern"* for matters regarding covenant compliance.

**Bridge Loan Agreement**

On May 21, 2018, the Company entered into a credit agreement (the "Bridge Loan Agreement") with an ad hoc group of the Company's existing first lien lenders and creditors (the "Existing Secured Creditors") under the 8.75% Notes and Term Loan (defined and discussed below) (the "Existing Secured Debt"). Pursuant to the Bridge Loan Agreement, the Company accessed an additional \$110 million term loan, consisting of \$90 million in initial funding and an undrawn delayed draw funding of up to an additional \$20 million ("Bridge Loan"), secured by a first lien on substantially all of the Company's U.S. and Canadian assets, including 35% of the equity in the holding company for the Company's Canadian business not previously securing the Existing Secured Debt, and guaranteed by all of our material U.S. and Canadian subsidiaries (other than Westmoreland Resources GP, LLC, Westmoreland Resource Partners, LP, and its subsidiaries, and Westmoreland Risk Management Inc.), in each case, subject to customary exceptions.

Net proceeds of the Bridge Loan were \$84.0 million, after a 3.33% discount and \$2.7 million of additional debt issuance costs, and were used in part to pay off and fully extinguish the Revolver and San Juan Loan, as described below. The Bridge Loan bears a variable interest rate which is set at our quarterly election of a Base Rate or LIBO Rate, each as defined in the Bridge

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Loan Agreement. The Base Rate consists of 7.25% plus the highest of (i) the Prime Lending Rate (as defined in the Bridge Loan Agreement), (ii) the overnight Federal Funds Rate (as defined in the Bridge Loan Agreement) plus 0.50%, or (iii) the one-month London Interbank Offered Rate ("LIBOR") plus 1.00%. The LIBO Rate consists of 8.25% plus the higher of (i) LIBOR offered rate as administered by the ICE Benchmark Administration, or (ii) 1.00%. Interest is payable quarterly. As of September 30, 2018, we have elected the LIBO Rate, resulting in a cash interest rate of 10.56%. The Bridge Loan has a maturity date of May 21, 2019.

As part of the Bridge Loan, the Existing Secured Creditors have agreed to subordinate the liens securing the Existing Secured Debt to the liens securing the Bridge Loan. In addition, the Company and its U.S. subsidiaries have granted to the Existing Secured Creditors a lien on substantially all of their U.S. assets securing the Bridge Loan that did not previously secure the Existing Secured Debt. All of the Company's material U.S. subsidiaries that did not previously guarantee the Existing Secured Debt, including the San Juan Entities, as well as certain Canadian subsidiaries, have also provided guarantees for the Existing Secured Debt.

The filing of the Chapter 11 Cases constitutes an event of default that accelerated the Company's obligations under the Bridge Loan. However, under the Bankruptcy Code, the creditors under the Bridge Loan are stayed from taking any action against the Company as a result of the default. See also *Note 1 - Basis Of Presentation* included above.

**8.75% Notes**

Pursuant to our senior note indenture, dated as of December 16, 2014, by and among the Company, the guarantors named therein, and U.S. Bank National Association, as trustee and notes collateral agent (the "Indenture"), our senior secured 8.75% notes ("8.75% Notes") were issued at a 1.292% discount and bear a fixed interest rate of 8.75% payable semiannually, on January 1 and July 1 of each year, commencing July 1, 2015. The 8.75% Notes are a primary obligation of the Company and are guaranteed by Westmoreland Energy LLC, Westmoreland Mining LLC and Westmoreland Resources, Inc. and their respective subsidiaries (other than Absaloka Coal, LLC, Westmoreland Risk Management, Inc. and certain other immaterial subsidiaries), referred to as the "Guarantors." The 8.75% Notes are not guaranteed by Westmoreland Canada LLC or any of its subsidiaries, Westmoreland San Juan, LLC or any of its subsidiaries, or Westmoreland Resources GP, LLC or WMLP, referred to as the "Non-guarantors."

The 8.75% Notes contain customary affirmative covenants, negative covenants, events of default, as well as certain customary cross-default provisions. The filing of the Chapter 11 Cases constitutes an event of default that accelerated the Company's obligations under the Indenture and a "termination event" under the Note Forbearance. However, under the Bankruptcy Code, holders of the 8.75% Notes are stayed from taking any action against the Company as a result of the default. See also *Note 1 - Basis Of Presentation* included above.

**Term Loan**

Pursuant to our credit agreement, dated as of December 22, 2014, by and among the Company, the lenders from time to time party thereto, and Wilmington Savings Fund Society, FSB, as administrative agent (replaced Bank of Montreal as administrative agent pursuant to the third amendment to the term loan credit agreement dated May 2, 2018) as amended ("Term Loan Credit Agreement"), the \$350.0 million term loan was issued at a 2.50% discount and accrues interest on a quarterly basis at a variable interest rate which is set at our election of (i) one-, two-, three- or six-month LIBOR plus 6.50% or (ii) a base rate (determined with reference to the highest of the prime rate, the Federal Funds Rate (as defined in the Term Loan Credit Agreement) plus 0.05%, or one-month LIBOR plus 1.00%) plus 5.50% (the "Term Loan"). As of September 30, 2018, the cash interest rate was 8.89%. The Term Loan is a primary obligation of WCC and is guaranteed by the Guarantors.

The Term Loan contains customary affirmative covenants, negative covenants, events of default, as well as certain customary cross-default provisions. The filing of the Chapter 11 Cases constitutes an event of default that accelerated the Company's obligations under the Term Loan and a "termination event" under the Term Loan Forbearance. However, under the Bankruptcy Code, the creditors under the Term Loan are stayed from taking any action against the Company as a result of the default. See also *Note 1 - Basis Of Presentation* included above.

**Term Loan Add-on**

On January 22, 2015, the Company amended the Term Loan to increase the borrowings by \$75.0 million, for an aggregate principal amount of \$425.0 million as of that date. The amendments to the Term Loan were made in connection with the acquisition of Buckingham Coal Company, LLC. Net proceeds were \$71.0 million after a 2.50% discount, 1.50% broker fee, a consent fee of 1.17%, and \$0.1 million of additional debt issuance costs. With this addition, the quarterly principal payment due

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

commencing March 31, 2015 is \$1.1 million. Under the Term Loan, we are required to offer a portion of our excess cash flows to the Term Loan lenders for each fiscal year, beginning with the fiscal year ended December 31, 2015.

In conjunction with the Kemmerer Drop (as defined and described in *Note 2. Acquisitions* to the consolidated financial statements in WMLP's 2017 Form 10-K), the Company amended the Term Loan to remove Kemmerer as a guarantor. In addition, \$94.1 million of the proceeds received from WMLP related to the Kemmerer Drop were used to pay down the Term Loan.

***San Juan Loan***

On January 31, 2016, Westmoreland San Juan, LLC ("WSJ"), previously a special purpose subsidiary of the Company, acquired San Juan Coal Company ("SJCC"), which operates the San Juan mine in Farmington, New Mexico, and San Juan Transportation Company ("SJTC") (the "San Juan Acquisition") for a total cash purchase price of \$121.0 million after customary post-closing adjustments. The San Juan mine is the exclusive supplier of coal to the adjacent San Juan Generating Station ("SJGS") under a coal supply agreement with tonnage and pricing adjusting quarterly through 2022. Pursuant to the loan agreement, dated as of February 1, 2016, by and among WSJ, its direct parent company, Westmoreland San Juan Holdings, Inc., SJCC and SJTC (collectively, the "Westmoreland San Juan Entities") as guarantors, and NM Capital Utility Corporation (an affiliate of Public Service Company of New Mexico, part owner of SJGS) as lender, we financed the San Juan Acquisition principally with a \$125.0 million loan ("San Juan Loan").

On May 22, 2018, we paid \$50.6 million of the outstanding balances of principal and interest to extinguish the San Juan Loan. We recognized a loss on extinguishment of debt of \$0.6 million based on remaining balances of debt discount, debt issuances costs and third-party costs to effectuate the extinguishment of the San Juan Loan.

***WMLP Term Loan***

Pursuant to the financing agreement, dated as of December 31, 2014, by and among Oxford Mining Company, LLC ("Oxford"), WMLP and each of its subsidiaries, lenders from time to time party thereto, and U.S. Bank National Association, as administrative agent, WMLP entered into a term loan, as amended (the "WMLP Term Loan") which consists of a \$175.0 million loan, with an option for an additional \$120.0 million in term loans for acquisitions, which was exercised on August 1, 2015 to finance the Kemmerer Drop. Proceeds from the credit facility were used to retire WMLP's previously existing first and second lien credit facilities and to pay fees and expenses related to its existing credit facility, with the remaining proceeds being available as working capital. The WMLP Term Loan was not issued at a discount or a premium and \$8.6 million of debt issuance costs were recognized at December 31, 2014. The WMLP Term Loan bears interest on a quarterly basis and bears interest at a variable rate equal to the 3-month LIBOR at each quarter end (2.39% as of September 30, 2018), subject to a floor of 0.75%, plus 8.50% or the Reference Rate, as defined in the financing agreement. As of September 30, 2018, the WMLP Term Loan had a cash interest rate of 10.89%. The WMLP Term Loan is a primary obligation of Oxford, a wholly owned subsidiary of WMLP, is guaranteed by WMLP and its subsidiaries, and is secured by substantially all of WMLP's and its subsidiaries' assets.

The WMLP Term Loan also provides for Paid-In-Kind Interest ("PIK Interest") at a variable rate between 1.00% and 3.00% based on WMLP's consolidated total net leverage ratio, as defined in the financing agreement. As of September 30, 2018 and December 31, 2017, the WMLP Term Loan had a PIK Interest rate of 3.00%. The rate of PIK Interest is determined on a quarterly basis with the PIK Interest added quarterly to the then-outstanding principal amount of the WMLP Term Loan. PIK Interest under the WMLP Term Loan financing agreement was \$12.2 million and \$7.0 million for the nine months ended September 30, 2018 and 2017, respectively. The outstanding WMLP Term Loan amount as of September 30, 2018 represents the principal balance of \$285.8 million, plus PIK Interest of \$37.6 million.

The WMLP Term Loan limits cash distributions to an aggregate amount not to exceed \$15.0 million ("Restricted Distributions"), if WMLP has: (i) a consolidated total net leverage ratio of greater than 3.75, or a fixed charge coverage ratio of less than 1.00 (as such ratios are defined in the WMLP Term Loan financing agreement), or (ii) liquidity of less than \$7.5 million, after giving effect to such cash distribution and applying WMLP's availability under the WMLP Revolver. As of September 30, 2018, WMLP's consolidated total net leverage ratio is in excess of 3.75 and our fixed charge coverage ratio is less than 1.00. Further, as of September 30, 2018, WMLP has utilized the full \$15.0 million limit on Restricted Distribution payments and is restricted from making any further distributions under the terms of the WMLP Term Loan financing agreement.

The WMLP Term Loan contains customary affirmative covenants, negative covenants, events of default as well as certain customary cross-default provisions. The filing of the Chapter 11 Cases constitutes an event of default that accelerated the Company's obligations under the WMLP Term Loan. However, under the Bankruptcy Code, the creditors under the WMLP Term

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Loan are stayed from taking any action against the Company as a result of the default. See also *Note 1 - Basis Of Presentation* included above.

**Revolver**

Pursuant to the second amended and restated loan and security agreement, dated as of December 16, 2014, the Company and certain of its subsidiaries, lenders party thereto, and Canadian Imperial Bank of Commerce (formerly known as The PrivateBank and Trust Company), as administrative agent, entered into a revolving credit facility (the “Revolver”).

On May 21, 2018, we paid \$12.0 million of the outstanding draws and executed an agreement to extinguish the Revolver. We recognized a loss on extinguishment of debt of \$1.2 million based on remaining balances of debt issuances costs and early termination fees paid to effectuate the extinguishment of the Revolver.

**WMLP Revolver**

On October 23, 2015, WMLP and its subsidiaries entered into a Loan and Security Agreement (the “WMLP Revolver”) with the lenders party thereto and Canadian Imperial Bank of Commerce (formerly known as The PrivateBank and Trust Company). The WMLP Revolver expired on its December 31, 2017 maturity date and WMLP's management elected not to replace or extend it.

**Capital lease obligations**

The Company engages in leasing transactions for office equipment and equipment utilized in its mining operations. During the nine months ended September 30, 2018, the Company entered into \$0.6 million of new capital leases.

**8. POSTRETIREMENT MEDICAL BENEFITS AND PENSION**

**Postretirement Medical Benefits**

The Company provides postretirement medical benefits to retired employees and their dependents, as mandated by the Coal Industry Retiree Health Benefit Act of 1992 and pursuant to collective bargaining agreements. The Company also provides these benefits to qualified full-time employees pursuant to collective bargaining agreements. These benefits are provided through self-insured programs.

The components of net periodic postretirement medical benefit cost are as follows:

|   | Three Months Ended September 30, |                 | Nine Months Ended September 30, |                  |
|---|----------------------------------|-----------------|---------------------------------|------------------|
|   | 2018                             | 2017            | 2018                            | 2017             |
|   | (In thousands)                   |                 |                                 |                  |
| Components of net periodic postretirement medical benefit cost: |                                  |                 |                                 |                  |
| Service cost  | \$ 818                           | \$ 793          | \$ 2,597                        | \$ 2,380         |
| Interest cost   | 2,921                            | 3,197           | 8,707                           | 9,590            |
| Amortization of deferred items                                  | 171                              | 964             | 2,109                           | 2,893            |
| Total net periodic postretirement medical benefit cost          | <u>\$ 3,910</u>                  | <u>\$ 4,954</u> | <u>\$ 13,413</u>                | <u>\$ 14,863</u> |

Service cost is included in *Cost of sales (exclusive of depreciation, depletion and amortization, shown separately)* in the Consolidated Statements of Operations (unaudited) and interest cost and amortization of deferred items are included in *Other expense* in the Consolidated Statements of Operations (unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

The following table shows the net periodic postretirement medical benefit costs that relate to current and former mining operations:

|  | Three Months Ended September 30, |          | Nine Months Ended September 30, |           |
|--|----------------------------------|----------|---------------------------------|-----------|
|  | 2018                             | 2017     | 2018                            | 2017      |
|  | (In thousands)                   |          |                                 |           |
| Former mining operations                               | \$ 1,906                         | \$ 2,305 | \$ 5,998                        | \$ 6,916  |
| Current operations                                     | 2,004                            | 2,649    | 7,415                           | 7,947     |
| Total net periodic postretirement medical benefit cost | \$ 3,910                         | \$ 4,954 | \$ 13,413                       | \$ 14,863 |

**Pension**

The Company provides defined pension benefits to qualified full-time employees pursuant to collective bargaining agreements. The components of net periodic pension benefit cost are as follows:

|  | Three Months Ended September 30, |          | Nine Months Ended September 30, |          |
|--|----------------------------------|----------|---------------------------------|----------|
|  | 2018                             | 2017     | 2018                            | 2017     |
|  | (In thousands)                   |          |                                 |          |
| Components of net periodic pension benefit cost: |                                  |          |                                 |          |
| Service cost                                     | \$ 316                           | \$ 348   | \$ 1,137                        | \$ 1,133 |
| Interest cost                                    | 2,395                            | 2,596    | 7,172                           | 7,855    |
| Expected return on plan assets                   | (3,514)                          | (3,643)  | (10,569)                        | (10,918) |
| Settlements                                      | —                                | —        | —                               | 269      |
| Amortization of deferred items                   | 264                              | 588      | 503                             | 1,765    |
| Total net periodic pension benefit (gain) cost   | \$ (539)                         | \$ (111) | \$ (1,757)                      | \$ 104   |

Service cost is included in *Cost of sales (exclusive of depreciation, depletion and amortization, shown separately)* in the Consolidated Statements of Operations (unaudited) and interest cost, expected return on plan assets and amortization of deferred items are included in *Other expense* in the Consolidated Statements of Operations (unaudited).

The Company made \$1.7 million and \$1.1 million of contributions to its pension plans during the nine months ended September 30, 2018 and 2017, respectively. The Company does not expect to make any further contributions to its pension plans for the remainder of 2018.

**9. DERIVATIVE INSTRUMENTS**

***Derivative Assets and Liabilities***

The Company evaluates all of its financial instruments to determine if such instruments are derivatives, derivatives that qualify for the normal purchase normal sale exception, or contain features that qualify as embedded derivatives. All derivative financial instruments, except for derivatives that qualify for the normal purchase normal sale exception, are recognized on the Consolidated Balance Sheets (unaudited) at fair value. Changes in fair value are recognized in the Consolidated Statements of Operations (unaudited) if they are not eligible for hedge accounting or in the Consolidated Statements of Comprehensive Loss (unaudited) if they qualify for cash flow hedge accounting.

During the nine months ended September 30, 2017, the Company had power purchase contracts at ROVA to manage exposure to power price fluctuations. These contracts covered the period from April 2014 to March 2019 and were not designated as hedging instruments. Accordingly, their fair value was recognized in the Consolidated Balance Sheets (unaudited), with changes in fair value recognized in the Consolidated Statements of Operations (unaudited). Fair value was based on a comparison of contracted prices to projected future market prices which are Level 2 inputs based on the hierarchy defined within *Note 10 - Fair Value Measurements*. The Company also had in place its power sales contract (the "SEP Agreement") which amended our previous power purchase and operating agreement with our customer. The SEP Agreement covered the period from March 1, 2017 to March 31, 2019 and enabled us to fulfill our obligations under the contract without physically operating the facility. The SEP Agreement met the definition of a derivative and did not qualify for the normal purchases and normal sales scope exception. This contract was not designated as a hedging instrument, therefore, its fair value was recognized in the Consolidated Balance

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

Sheets (unaudited) and changes in fair value recognized in the Consolidated Statements of Operations (unaudited). As the underlying power deliveries option was significantly in the money, the fair value of this derivative was based on comparing expected contracted cash inflows per the SEP Agreement to expected future outflows based on projected market prices.

Effective October 1, 2017, we executed an Assignment and Assumption Agreement with the counterparties to our ROVA power purchase and sale contracts in which we were released from our power purchase and sales contracts and the counterparty to the purchase contracts assumed our position in the power sales contract. As a result of this transaction, we are no longer a party to either of these derivative arrangements as of either balance sheet date presented in the Quarterly Report, and have derecognized the related derivative asset and liability balances.

The effect of derivative instruments not designated as hedging instruments on the accompanying unaudited Consolidated Statements of Operations was as follows (in thousands):

| Derivative Instruments      | Statements of Operations Location | Three Months Ended September 30, |                   | Nine Months Ended September 30, |                   |
|-----------------------------|-----------------------------------|----------------------------------|-------------------|---------------------------------|-------------------|
|                             |                                   | 2018                             | 2017              | 2018                            | 2017              |
| Contracts to purchase power | Derivative gain                   | \$ —                             | \$ (6,812)        | \$ —                            | \$ (3,570)        |
| Contract to sell power      | Derivative gain                   | —                                | 2,145             | —                               | (3,001)           |
|                             |                                   | <u>\$ —</u>                      | <u>\$ (4,667)</u> | <u>\$ —</u>                     | <u>\$ (6,571)</u> |

**10. FAIR VALUE MEASUREMENTS**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at a given measurement date. Valuation techniques used must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy, as defined below, gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

- Level 1, defined as observable inputs such as quoted prices in active markets for identical assets. Level 1 assets include available-for-sale debt securities generally valued based on independent third-party market prices.
- Level 2, defined as observable inputs other than Level 1 prices. These include quoted prices for similar assets or liabilities in an active market, quoted prices for identical assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The book values of cash and cash equivalents, receivables and accounts payable reflected in the Consolidated Balance Sheets (unaudited) approximate the fair value of these instruments due to the short duration to their maturities.

See *Note 5 - Restricted Investments, Reclamation Deposits And Bond Collateral* and *Note 9 - Derivative Instruments* for further disclosures related to the Company's fair value estimates.

The table below sets forth, by level, the Company's financial assets and liabilities that are accounted for at fair value on a recurring basis:



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

**September 30, 2018**

|   | <b>Fair Value</b> | <b>Quoted Prices in<br/>Active Markets<br/>for Identical<br/>Assets or<br/>Liabilities</b> | <b>Significant<br/>Other<br/>Observable<br/>Inputs</b> |
|---|-------------------|--|--|
|   |                   | <b>Level 1</b>   | <b>Level 2</b>   |
| (In thousands)  |                   |  |  |
| <b>Assets:</b>  |                   |  |  |
| Available-for-sale debt securities, included in <i>Restricted investments, reclamation deposits and bond collateral</i> | \$ 148,220        | \$ 148,220   | \$ —   |
|   | <u>\$ 148,220</u> | <u>\$ 148,220</u>  | <u>\$ —</u>  |

**December 31, 2017**

|   | <b>Fair Value</b> | <b>Quoted Prices in<br/>Active Markets<br/>for Identical<br/>Assets or<br/>Liabilities</b> | <b>Significant<br/>Other<br/>Observable<br/>Inputs</b> |
|---|-------------------|--|--|
|   |                   | <b>Level 1</b>   | <b>Level 2</b>   |
| (In thousands)  |                   |  |  |
| <b>Assets:</b>  |                   |  |  |
| Available-for-sale debt securities, included in <i>Restricted investments, reclamation deposits and bond collateral</i> | \$ 148,535        | \$ 148,535   | \$ —   |
|   | <u>\$ 148,535</u> | <u>\$ 148,535</u>  | <u>\$ —</u>  |
| <b>Liabilities:</b>   |                   |  |  |
| Warrants issued by WMLP, included in <i>Other liabilities</i>   | \$ 296            | \$ —   | \$ 296   |
|   | <u>\$ 296</u>     | <u>\$ —</u>  | <u>\$ 296</u>  |

Long-term debt fair value estimates are based on observed prices for securities with an active trading market when available (Level 2) and otherwise using discount rate estimates based on interest rates (Level 3). As of September 30, 2018, the Company valued the Bridge Loan and WMLP Term Loan with Level 3 fair values. As of December 31, 2017, the Company valued the WMLP Term Loan and the San Juan Loan with Level 3 fair values. The estimated fair values of the Company's debt with fixed and variable interest rates are as follows:

|                    | <b>Fixed Interest Rate</b> |                   | <b>Variable Interest Rate</b> |                   |
|--------------------|----------------------------|-------------------|-------------------------------|-------------------|
|                    | <b>Carrying Value</b>      | <b>Fair Value</b> | <b>Carrying Value</b>         | <b>Fair Value</b> |
| (In thousands)     |                            |                   |                               |                   |
| September 30, 2018 | \$ 376,584                 | \$ 131,563        | \$ 720,945                    | \$ 264,940        |
| December 31, 2017  | 375,789                    | 195,189           | 672,618                       | 351,856           |

**11. INCOME TAX**

For interim income tax reporting the Company estimates its annual effective tax rate and applies this effective tax rate to its year-to-date pre-tax income (loss). For the nine months ended September 30, 2018 and 2017, the effective tax rate differed from the statutory rate primarily due to the U.S. and Canadian valuation allowances.

***The Tax Cuts and Jobs Act***

The Tax Cuts and Jobs Act (the "Act") was signed into law on December 22, 2017. The most significant impacts of the Act to the Company include a reduction in the federal corporate income tax rate from 35% to 21%, effective January 1, 2018, and a one-time, mandatory transition tax on deemed repatriation of previously tax-deferred and unremitted foreign earnings.



**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

In accordance with ASU 2018-05 and Staff Accounting Bulletin 118, the Company recognized the provisional tax impacts related to the re-measurement of our deferred income tax assets and liabilities and the one-time, mandatory transition tax on deemed repatriation during the year ended December 31, 2017. As of September 30, 2018, we have not made any additional measurement-period adjustments related to these items. Such adjustments may be necessary in future periods due to, among other things, the significant complexity of the Act and anticipated additional regulatory guidance that may be issued by the Internal Revenue Service ("IRS"), changes in analysis, interpretations and assumptions the Company has made and actions the Company may take as a result of the Act. As of September 30, 2018, we are continuing to gather information to assess the application of the Act and expect to complete our analysis with the filing of our 2017 income tax returns during the fourth quarter of 2018.

***Tax Benefits Preservation Plan***

As of December 31, 2017, WCC had a U.S. federal net operating loss carryforward of \$676.2 million, together with certain other tax attributes. WCC's ability to utilize these deferred tax assets to offset future taxable income may be significantly limited if WCC experiences an "ownership change," as defined in Section 382 of the Internal Revenue Code of 1986, as amended (the "Code"). In general, an ownership change will occur if the percentage of the stock owned cumulatively by one or more "5% shareholders" (as defined in the Code) has increased by more than 50 percentage points over the lowest percentage of stock owned by such shareholders at any time over a rolling three-year period.

On September 2, 2017, the board of directors of WCC adopted a tax benefits preservation plan or stockholder rights plan (the "Plan"). The purpose of the Plan is to minimize the likelihood of an ownership change occurring for Section 382 purposes and thus protect WCC's ability to utilize certain net operating loss carryovers and other tax benefits of the Company and its subsidiaries (the "Tax Benefits") to offset future income. The Plan is intended to act as a deterrent to any person or group acquiring "beneficial ownership" (within the meaning of applicable SEC rules) of 4.75% or more of the outstanding shares of WCC's common stock without the approval of the board of directors. The description and terms of the Rights (as defined below) applicable to the Plan are set forth in the 382 Rights Agreement, dated as of September 5, 2017 (the "Rights Agreement"), by and between WCC and Broadridge Corporate Issuer Solutions, Inc., as Rights Agent.

As part of the Rights Agreement, the board of directors authorized and declared a dividend distribution of one right (a "Right") for each outstanding share of common stock to stockholders of record at the close of business on September 18, 2017. Each Right entitles the holder to purchase from WCC a unit consisting of one ten thousandth of a share (a "Unit") of Series A Participating Preferred Stock, par value \$0.01 per share, of WCC at a purchase price of \$10.00 per Unit, subject to adjustment. Until a Right is exercised, the holder thereof, as such, will have no separate rights as a stockholder of WCC, including the right to vote or to receive dividends in respect of Rights.

**12. STOCKHOLDERS' DEFICIT AND ACCUMULATED OTHER COMPREHENSIVE LOSS**

***Changes in Accumulated Other Comprehensive Loss***

The following table reflects the changes in *Accumulated other comprehensive loss* by component:

|  | <u>Pension</u>     | <u>Postretirement<br/>Medical Benefi<br/>ts</u> | <u>Available-for-<br/>Sale Debt<br/>Securities</u> | <u>Foreign<br/>Currency<br/>Translation<br/>Adjustment</u> | <u>Tax Effect of<br/>Other<br/>Comprehen<br/>sive Income<br/>Gains</u> | <u>Accumulated<br/>Other<br/>Comprehen<br/>sive Loss</u> |
|--|--------------------|---|--|--|--|--|
|  | (In thousands)     |   |  |  |  |  |
| Balance at December 31, 2017   | \$ (19,921)        | \$ (55,123)                                     | \$ (624)   | \$ (44,530)  | \$ (38,501)  | \$ (158,699)   |
| Other comprehensive (loss)<br>income before reclassifications        | (186)              | —   | 140  | (7,852)  | (758)  | (8,656)  |
| Amounts reclassified from<br>accumulated other<br>comprehensive loss | 503                | 2,109   | (750)  | —  | —  | 1,862  |
| Balance at September 30, 2018  | <u>\$ (19,604)</u> | <u>\$ (53,014)</u>                              | <u>\$ (1,234)</u>                                  | <u>\$ (52,382)</u>   | <u>\$ (39,259)</u>   | <u>\$ (165,493)</u>                                      |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

The following table reflects the reclassifications out of *Accumulated other comprehensive loss* for the three and nine months ended September 30, 2018 (in thousands):

| <b>Details About Accumulated Other Comprehensive Loss Components</b> | <b>Amount Reclassified from<br/>Accumulated Other Comprehensive<br/>Loss<sup>(1)</sup></b> |   | <b>Affected Line Item<br/>in the Statement<br/>Where Net Loss is<br/>Presented</b> |
|--|--|---|--|
|  | <b>Three Months<br/>Ended September<br/>30, 2018</b>                                       | <b>Nine Months<br/>Ended September<br/>30, 2018</b> |  |
| <b>Available-for-sale debt securities:</b>                           |  |   |  |
| Realized losses (gains) on available-for-sale debt securities        | \$ 161   | \$ (750)  | <i>Other expense</i>   |
| <b>Amortization of defined benefit pension items:</b>                |  |   |  |
| Prior service costs <sup>(2)</sup>                                   | \$ 2   | \$ 6  | <i>Other expense</i>   |
| Actuarial losses <sup>(2)</sup>                                      | 262  | 497   | <i>Other expense</i>   |
|  | <u>\$ 264</u>  | <u>\$ 503</u>                                       |  |
| <b>Amortization of postretirement medical benefit items:</b>         |  |   |  |
| Prior service costs <sup>(3)</sup>                                   | \$ (159)   | \$ (477)  | <i>Other expense</i>   |
| Actuarial losses <sup>(3)</sup>                                      | 330  | 2,586   | <i>Other expense</i>   |
|  | <u>\$ 171</u>  | <u>\$ 2,109</u>                                     |  |

(1) Amounts in parenthesis indicate gains.

(2) These accumulated other comprehensive loss components are included in the computation of net periodic pension cost. (See Note 8 - *Postretirement Medical Benefits And Pension* for additional details).

(3) These accumulated other comprehensive loss components are included in the computation of net periodic postretirement medical benefit cost. (See Note 8 - *Postretirement Medical Benefits And Pension* for additional details).

### 13. SHARE-BASED COMPENSATION

Historically, we have granted employees and non-employee directors stock options, SARs and/or restricted stock units under our Long-Term Incentive Plan ("LTIP"). However, we do not anticipate granting any share-based compensation during the year ended December 31, 2018. We recognized compensation expense (gain) from share-based arrangements as shown in the following table:

|   | <b>Three Months Ended September 30,</b> |                 | <b>Nine Months Ended September 30,</b> |                 |
|---|---|-----------------|--|-----------------|
|   | <b>2018</b>                             | <b>2017</b>     | <b>2018</b>                            | <b>2017</b>     |
|   | (In thousands)                          |                 |  |                 |
| Recognition of fair value of stock options, SARs and restricted stock units over vesting period | \$ (15)                                 | \$ 1,366        | \$ 1,845                               | \$ 3,846        |
| Total share-based compensation (gain) expense   | <u>\$ (15)</u>                          | <u>\$ 1,366</u> | <u>\$ 1,845</u>                        | <u>\$ 3,846</u> |

#### ***Cancellation Option for Restricted Stock Units***

Due to the Company's depressed stock price, the Company offered all holders of unvested restricted stock units an option to cancel their units in order to mitigate potential unfavorable individual tax ramifications. During the nine months ended September 30, 2018, the majority of restricted stock unit holders accepted the cancellation option, resulting in the cancellation of 553,268 restricted stock units. As the cancellation was not accompanied by the concurrent grant of a replacement award or other valuable consideration, the cancellation was accounted for as a repurchase for no consideration, resulting in the recognition of \$1.7 million of compensation expense that represented the remaining unamortized compensation expense for these units at the time of cancellation.

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

**Restricted Stock Units**

Changes in our restricted stock for the nine months ended September 30, 2018 were as follows:

|                                     | Units          | Weighted<br>Average<br>Grant-Date<br>Fair Value | Unamortized<br>Compensation<br>Expense<br>(In thousands) |
|-------------------------------------|----------------|---|--|
| Non-vested as of December 31, 2017  | 774,951        | \$ 8.31   |  |
| Vested and issued                   | (17,028)       | 6.04  |  |
| Canceled                            | (553,268)      | 5.52  |  |
| Forfeited                           | (100,528)      | 23.77   |  |
| Non-vested as of September 30, 2018 | <u>104,127</u> | <u>\$ 8.59</u>                                  | <u>\$ 16</u>   |

**Cash Units**

Compensation expense related to the Cash Units was \$0.3 million for the nine months ended September 30, 2017. There was no compensation expense related to the Cash Units for the nine months ended September 30, 2018. Because the cash units are settled in cash they are accounted for as a liability award. The accrued liability related to the Cash Units was \$0.1 million as of December 31, 2017. There was no accrued liability related to the Cash Units as of September 30, 2018.

**14. EARNINGS PER SHARE**

Basic earnings (loss) per share is computed by dividing the net income (loss) applicable to common shareholders by the weighted average number of shares of common stock outstanding during each period. Net income (loss) applicable to common shareholders includes the adjustment for net income or loss attributable to noncontrolling interest. Diluted earnings per share is computed by including the dilutive effect of common stock that would be issued assuming conversion or exercise of outstanding stock options, stock appreciation rights ("SARs") and restricted stock units. No such items were included in the computations of diluted loss per share for the three and nine months ended September 30, 2018 and 2017 because the Company incurred a net loss applicable to common stockholders in those periods and the effect of inclusion would have been anti-dilutive.

The table below shows the number of shares that were excluded from the calculation of diluted loss per share because their inclusion would be anti-dilutive to the calculation:

|  | Three Months Ended September 30, |       | Nine Months Ended September 30, |       |
|--|----------------------------------|-------|---------------------------------|-------|
|  | 2018                             | 2017  | 2018                            | 2017  |
|  | (In thousands)                   |       |                                 |       |
| Stock options, SARs and restricted stock units | 104                              | 1,201 | 228                             | 1,201 |

**15. SEGMENT INFORMATION**

Segment information is based on a management approach, which requires segmentation based upon the Company's internal organization and reporting. The Company's operations for the nine months ended September 30, 2018 were classified into five reporting segments: Coal - U.S., Coal - Canada, Coal - WMLP, Heritage and Corporate. The Company's operations for the nine months ended September 30, 2017 included the aforementioned reporting segments as well as our previously existing Power segment, however, during the fourth quarter of 2017 we sold all of the assets that comprised this Power operating segment and terminated all related power agreements. For a detailed description of the Company's operations segmentation, please see our 2017 Form 10-K. Summarized financial information by segment is as follows:

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

|  | Coal <sub>(U)</sub> U.S. | Coal -<br>Canada | Coal -<br>WMLP <sup>(1)</sup> | Power     | Heritage | Corporate   | Consolidat<br>ed |
|--|--------------------------|------------------|-------------------------------|-----------|----------|-------------|------------------|
|  | (In thousands)           |                  |                               |           |          |             |                  |
| <b>Three Months Ended September 30, 2018</b> |                          |                  |                               |           |          |             |                  |
| Revenues                                     | \$ 121,320               | \$ 147,339       | \$ 62,785                     | \$ —      | \$ —     | \$ (2,554)  | \$ 328,890       |
| Depreciation, depletion, and amortization    | 12,699                   | 7,469            | 6,470                         | —         | —        | 55          | 26,693           |
| Operating income (loss)                      | 10,684                   | 9,163            | (5,699)                       | —         | (1,214)  | (20,302)    | (7,368)          |
| Total assets                                 | 699,865                  | 467,080          | 229,608                       | —         | 17,637   | 53,667      | 1,467,857        |
| Cash paid for capital expenditures           | 1,380                    | 9,665            | 2,491                         | —         | —        | —           | 13,536           |
| <b>Three Months Ended September 30, 2017</b> |                          |                  |                               |           |          |             |                  |
| Revenues                                     | \$ 149,755               | \$ 114,977       | \$ 85,606                     | \$ 20,070 | \$ —     | \$ (5,394)  | \$ 365,014       |
| Depreciation, depletion, and amortization    | 19,826                   | 8,590            | 9,692                         | —         | —        | (42)        | 38,066           |
| Operating income (loss)                      | 15,719                   | 476              | 9,451                         | 5,347     | (1,287)  | (4,725)     | 24,981           |
| Total assets                                 | 764,092                  | 445,366          | 367,348                       | 58,788    | 16,726   | 538         | 1,652,858        |
| Cash paid for capital expenditures           | 5,348                    | 3,386            | 3,527                         | —         | —        | —           | 12,261           |
| <b>Nine Months Ended September 30, 2018</b>  |                          |                  |                               |           |          |             |                  |
| Revenues                                     | \$ 342,412               | \$ 366,135       | \$ 194,887                    | \$ —      | \$ —     | \$ (2,554)  | \$ 900,880       |
| Depreciation, depletion, and amortization    | 33,042                   | 22,172           | 23,824                        | —         | —        | 86          | 79,124           |
| Operating income (loss)                      | (45,709)                 | 43,110           | (90,168)                      | —         | (3,728)  | (58,431)    | (154,926)        |
| Total assets                                 | 699,865                  | 467,080          | 229,608                       | —         | 17,637   | 53,667      | 1,467,857        |
| Cash paid for capital expenditures           | 3,023                    | 16,644           | 5,642                         | —         | —        | —           | 25,309           |
| <b>Nine Months Ended September 30, 2017</b>  |                          |                  |                               |           |          |             |                  |
| Revenues                                     | \$ 437,855               | \$ 315,210       | \$ 241,462                    | \$ 61,177 | \$ —     | \$ (16,363) | \$1,039,341      |
| Depreciation, depletion, and amortization    | 58,469                   | 25,627           | 30,153                        | —         | —        | (118)       | 114,131          |
| Operating income (loss)                      | 24,710                   | (16,576)         | 18,324                        | 4,216     | (4,120)  | (14,688)    | 11,866           |
| Total assets                                 | 764,092                  | 445,366          | 367,348                       | 58,788    | 16,726   | 538         | 1,652,858        |
| Cash paid for capital expenditures           | 9,204                    | 7,436            | 8,725                         | —         | —        | —           | 25,365           |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

- (1) The Coal - WMLP segment recorded revenues of \$2.6 million for intersegment revenues to the Coal - U.S. segment for the three and nine months ended September 30, 2018 and \$5.4 million and \$16.4 million for the three and nine months ended September 30, 2017, respectively. Eliminations for intersegment revenues and cost of sales are presented within the Corporate segment.

*Disaggregated Revenues*

The following table presents our revenues for the three and nine months ended September 30, 2018 disaggregated by type of revenue for each operating segment, exclusive of intercompany eliminations contained within our Corporate segment (in thousands):

|                     | <b>Three Months Ended September 30, 2018</b> |                      |                    |
|---------------------|--|----------------------|--------------------|
|                     | <b>Coal - U.S.</b>                           | <b>Coal - Canada</b> | <b>Coal - WMLP</b> |
| Domestic coal sales | \$ 119,905                                   | \$ 74,457            | \$ 62,731          |
| Export coal sales   | —  | 72,511               | —                  |
| Other revenues      | 1,415  | 371                  | 54                 |
| Total               | \$ 121,320                                   | \$ 147,339           | \$ 62,785          |

  

|                     | <b>Nine Months Ended September 30, 2018</b> |                      |                    |
|---------------------|---|----------------------|--------------------|
|                     | <b>Coal - U.S.</b>                          | <b>Coal - Canada</b> | <b>Coal - WMLP</b> |
| Domestic coal sales | \$ 337,407                                  | \$ 219,427           | \$ 189,472         |
| Export coal sales   | —   | 145,311              | —                  |
| Other revenues      | 5,005                                       | 1,397                | 5,415              |
| Total               | \$ 342,412                                  | \$ 366,135           | \$ 194,887         |

The following table presents our revenues for the three and nine months ended September 30, 2017 disaggregated by type of revenue for each operating segment, exclusive of intercompany eliminations contained within our Corporate segment (in thousands):

|                     | <b>Three Months Ended September 30, 2017</b> |                      |                    |              |
|---------------------|--|----------------------|--------------------|--------------|
|                     | <b>Coal - U.S.</b>                           | <b>Coal - Canada</b> | <b>Coal - WMLP</b> | <b>Power</b> |
| Domestic coal sales | \$ 149,212                                   | \$ 83,649            | \$ 84,888          | \$ —         |
| Export coal sales   | —  | 30,672               | —                  | —            |
| Power revenues      | —  | —                    | —                  | 20,070       |
| Other revenues      | 543  | 656                  | 718                | —            |
| Total               | \$ 149,755                                   | \$ 114,977           | \$ 85,606          | \$ 20,070    |

  

|                     | <b>Nine Months Ended September 30, 2017</b> |                      |                    |              |
|---------------------|---|----------------------|--------------------|--------------|
|                     | <b>Coal - U.S.</b>                          | <b>Coal - Canada</b> | <b>Coal - WMLP</b> | <b>Power</b> |
| Domestic coal sales | \$ 433,067                                  | \$ 225,943           | \$ 237,812         | \$ —         |
| Export coal sales   | —   | 87,936               | —                  | —            |
| Power revenues      | —   | —                    | —                  | 61,177       |
| Other revenues      | 4,788                                       | 1,331                | 3,650              | —            |
| Total               | \$ 437,855                                  | \$ 315,210           | \$ 241,462         | \$ 61,177    |

**16. CONTINGENCIES**

***Litigation***

There have been no material changes in our litigation since December 31, 2017. For additional information, refer to *Note 18. Commitments and Contingencies* to the consolidated financial statements of our 2017 Form 10-K.

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONT.)**

A loss contingency for the 2013 breach of a water containment pond at our Obed mine in Canada remains probable and reasonably estimable. The previous owner, Sherritt International Corporation, continues to fully indemnify us for the actual cost of the remediation as well as the costs of compliance with any regulatory orders, including any fees, fines, or judgments resulting from the water release. As of September 30, 2018, the Company has recorded \$11.9 million within its liabilities in the Consolidated Balance Sheets (unaudited) for the estimated costs of remediation work and a corresponding amount within its receivables in the Consolidated Balance Sheets (unaudited) to reflect the indemnification by the prior owner.

**17. SUBSEQUENT EVENTS**

For information regarding the Company's filing under Chapter 11 of the United States Bankruptcy Code, see *Note 1 - Basis Of Presentation*.

The Company has evaluated subsequent events in accordance with ASC 855, *Subsequent Events*, through the filing date of this Quarterly Report, and determined that no other events have occurred that have not been disclosed elsewhere in the notes to the consolidated financial statements (unaudited) that would require adjustments to disclosures in the consolidated financial statements (unaudited).

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION**

**AND RESULTS OF OPERATIONS  
ITEM 2 — MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report and materials we have filed or will file with the Securities and Exchange Commission (as well as information included in our other written or oral statements) contain or will contain certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on our expectations and assumptions at the time they are made and are not guarantees of future performance. Because forward looking statements relate to the future, they involve certain risks, uncertainties and assumptions that are difficult to predict. Actual outcomes and results may differ materially from those expressed in, or implied by, our forward-looking statements. Words such as “expects,” “intends,” “anticipates,” “believes,” “estimates,” “guides,” “provides guidance,” “provides outlook” and other similar expressions or future or conditional verbs such as “may,” “will,” “should,” “would,” “could,” and “might” are intended to identify such forward-looking statements. Readers of this Quarterly Report should not rely solely on the forward-looking statements and should consider all uncertainties and risks discussed in *Item 1A - Risk Factors* and throughout the Quarterly Report. The statements are only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement. Possible events or factors that could cause results or performance to differ materially from those expressed in our forward-looking statements include but are not limited to the following:

- Risks associated with our October 9, 2018 voluntary petition for relief under Chapter 11 of the US. Bankruptcy Code, including risks associated with court proceedings, impacts to our business from operating under bankruptcy court protection, impacts to our outstanding equity, impacts to our financial results, impacts to our ability to retain employees, and our ability to achieve our goals for the reorganization under Chapter 11;
- Our ability to maintain adequate liquidity, including adhering to our financial and other covenants associated with our debtor-in-possession ("DIP") financing agreement;
- Our ability to successfully comply with the terms of our RSA;
- Our ability to confirm and consummate a Chapter 11 plan;
- Risks associated with third party motions in the Chapter 11 cases;
- Increased costs related to the bankruptcy filing and other litigation;
- Our ability to manage contracts that are critical to our operations, to obtain and maintain appropriate terms with our customers, suppliers and service providers;
- Our exposure to fluctuations in commodity prices;
- Risks associated with our common stock being traded on the over-the-counter market;
- The impact of cross-acceleration and cross-default provisions between our debt and debt held by WMLP;
- Our ability to successfully execute a sale of the assets of WMLP;
- Our ability to generate sufficient cash flow;
- Our ability to secure coal supply agreements to replace revenue from expiring contracts at WMLP;
- Existing and future environmental legislation and regulation affecting both our coal mining operations and our customers' coal usage, governmental policies and taxes, including those aimed at reducing emissions of elements such as mercury, sulfur dioxides, nitrogen oxides, particulate matter or greenhouse gases;
- The concentration of revenues derived from a small number of customers, and the creditworthiness of those customers;
- Changes in our post-retirement medical benefit and pension obligations resulting from market volatility or changes in assumptions regarding our future expenses;
- Inaccuracies in our estimates of our coal reserves, reclamation and/or mine closure obligations;
- Potential limitations in obtaining bonding capacity and/or increases in our mining costs as a result of increased bonding expenses;
- Business interruptions, including unplanned equipment failures, geological, hydrological or other conditions, and competition and/or conflicts with other resource extraction activities, caused by external factors;
- Natural disasters and events, including blizzards, earthquakes, drought, floods, fire and storms, not all of which are covered by insurance;
- Potential title defects or loss of leasehold interests in our properties, which could result in unanticipated costs or an inability to mine the properties;
- Risks associated with cybersecurity and data leakage;
- Our ability to continue to acquire and develop coal reserves through acquisition and to raise the associated capital necessary to fund our expansion;
- Changes in our tax position resulting from ownership changes, our interest in WMLP, and changes in tax law;
- Risks associated with our interest in WMLP;
- The availability and costs of key supplies or commodities, such as transportation, key equipment and materials;



## WESTMORELAND COAL COMPANY AND SUBSIDIARIES

- Competition within our industry and with producers of competing energy sources;
- Our relationships with, and other conditions affecting, our customers, including how power prices and consumption patterns affect our customers' decisions to run their plants;
- Changes in the export and import markets for coal products;
- Extensive government regulations both in the US. and Canada, including existing and potential future legislation, treaties and regulatory requirements;
- The impacts of climate change concerns;
- Our ability to obtain and/or renew operating permits;
- Our ability to raise capital due to our delisting from Nasdaq and the potential impacts to the liquidity of our common stock as a result of being traded on over-the-counter markets;
- Our ability to effectively manage and integrate acquisitions;
- Risks associated with our business outside the United States; and
- Other factors that are described under the heading "Risk Factors" found in our reports filed with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and our Quarterly Reports on Form 10-Q.

Unless otherwise specified, the forward-looking statements in this report speak as of the filing date of this Quarterly Report on Form 10-Q. Factors or events that could cause our actual results to differ may emerge from time to time and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statements, whether because of new information, future developments or otherwise, except as may be required by law.

### Overview

Westmoreland Coal Company produces and sells thermal coal primarily to investment grade utility customers under long-term, cost-protected contracts. Our focus is primarily on mine locations which allow us to employ dragline surface mining methods and take advantage of close customer proximity through mine-mouth power plants and strategically located rail transportation. Our coal operations include surface coal mines in the United States and Canada, underground coal mines in Ohio and New Mexico, a char production facility and a 50% interest in an activated carbon plant. We also own the general partner of, and a majority of the equity interests in, WMLP, a publicly-traded coal master limited partnership. We classify our business into three operating segments (Coal - U.S., Coal - Canada and Coal - WMLP) and two non-operating segments (Heritage and Corporate). Our Heritage segment primarily includes the costs of benefits we provide to former mining operation employees and our Corporate segment consists primarily of corporate administrative and business development expenses.

We are a holding company and conduct our operations through subsidiaries. We have significant cash requirements to fund our ongoing debt obligations, pension contributions, heritage health benefit costs and corporate overhead costs. The principal sources of cash flow to us are distributions from our operating subsidiaries.

### Recent Trends and Activities

One of the major factors affecting the volume of coal that we sell in any given period is the demand for coal-generated electric power. Numerous factors affect the demand for electric power and the specific demands of customers, including weather patterns, the presence of hydro- or wind-generated energy in our particular energy grids, environmental and legal challenges, political influences, energy policies, international and domestic economic conditions, power plant outages and other factors discussed herein. More specifically, during the nine months ended September 30, 2018, our financial results were impacted by several trends and activities, which are described below.

- **Restructuring.** On October 9, 2018, we entered into the RSA with members of an ad hoc group of lenders (the "Ad Hoc Group") that hold approximately 76.1% of the Company's Term Loan, approximately 57.9% of its 8.75% Notes and approximately 79.1% of its Bridge Loan. To implement the RSA, we filed voluntary petitions for relief under Chapter 11 of the U.S. Bankruptcy Code in the U.S. Bankruptcy Court for the Southern District of Texas, Houston Division. On the same date, WMLP also filed for relief under Chapter 11 in the U.S. Bankruptcy Court for the Southern District of Texas, Houston Division. The Company's Canadian entities and Westmoreland Risk Management, Inc. were excluded from the voluntary petitions.

Prior to the Chapter 11 filing, we and WMLP proactively engaged separate financial advisers to assess the capital structures of our respective companies and to advise on any restructuring. Costs associated with this process were \$15.6 million and \$35.9 million during the three and nine months ended September 30, 2018, respectively. We intend to continue working constructively with our advisers and with the Ad Hoc Group throughout the Chapter 11 process. WMLP will continue to pursue a value-maximizing sale and marketing process of its assets, including its Kemmerer mine in Wyoming and Oxford assets in Ohio and Kentucky, a process which began in August 2018. There can be no guarantee that we or WMLP will be successful in these efforts.

Please see *Note 1 - Basis Of Presentation* as well as "Liquidity and Capital Resources" for further information.

- **Coal Valley Coal Pricing.** Operations at this mine are exposed to changes in pricing on the open market. However, during the first half of 2018, more favorable pricing was secured for the remainder of the year given current market conditions, which we believe will help to offset recent downward trends in demand in the Canadian segment. Whether, and to what extent, favorable pricing and consistent volumes persist in future periods is dependent upon fluctuations in market demand within this region.
- **San Juan Coal Company.** The San Juan Coal Company ("SJCC") mine provides 100% of its coal to the San Juan Generating Station ("SJGS") in New Mexico, operated by the Company's customer, Public Service of New Mexico ("PNM"). As anticipated, at the end of 2017, PNM closed and began reclamation on two of SJGS's four coal power generating units. In addition, in March 2018, one of the remaining coal power generating units was damaged, resulting in an unplanned outage. The damage that caused this unplanned outage was remediated and operations at this generating unit resumed during the last week of June 2018. As a result of these factors, during the nine months ended September 30, 2018, coal tons sold from the San Juan mine declined 58% compared to the nine months ended September 30, 2017.
- **Ohio Pricing and Demand.** Our operations within this region are exposed to changes in pricing on the open market. In recent quarters, the price of coal has been volatile and has generally been pressured by reduced demand, political pressures and the price of competing products, such as natural gas, that are used in energy production. This has resulted in depressed revenues, net income and Adjusted EBITDA in recent quarters. Whether, and to what extent, pricing and volume softness persist in future periods is dependent upon fluctuations in market demand within this region.

On June 14, 2018, we were notified by a significant customer in Ohio that such customer would not renew its coal supply contract related to the Conesville Power Plant Units 5 and 6 after the current contract ends on December 31, 2018. Coal sales under Oxford's current coal supply contract to AEP's Conesville Power Plant Units 5 and 6 represented a substantial portion of the Coal - WMLP segment revenues generated from the Ohio Operations for the year ended December 31, 2017. While we endeavor to secure additional coal supply contracts to replace volumes lost at the end of this contract, there can be no guarantee these efforts will be successful.

- **Impairment Charges.** During the nine months ended September 30, 2018, we recognized impairment charges of \$143.3 million, of which \$65.6 million related to the Coal - U.S. segment and \$77.7 million related to the Coal - WMLP segment (see *Note 6 - Loss On Impairment*). These impairment charges adjusted downwards the carrying value of certain assets at the Absaloka, Beulah and Buckingham mines in the Coal - U.S. segment and the Ohio mines within the Coal - WMLP segment. As a result of these charges, the remaining depreciable value of our assets at these mines is lower, which has and will continue to result in lower depreciation, depletion and amortization expense in future periods.
- **Financing.** On May 21, 2018, we entered into the Bridge Loan Agreement with an ad hoc group of our existing first lien lenders and creditors under the 8.75% Notes and Term Loan, pursuant to which we accessed an additional \$110 million term loan, consisting of \$90 million in initial funding and an undrawn delayed draw funding of up to \$20 million. These funds were used in part to pay off and fully extinguish the Revolver and San Juan Loan. As a result, during the nine months ended September 30, 2018, we recognized a \$1.8 million loss related to the early extinguishment of debt, and we paid an additional \$2.7 million in debt issuance costs.

On October 9, 2018, pursuant to the RSA we entered into with the Ad Hoc Group, the \$90 million outstanding under our Bridge Loan was refinanced with a new \$110 million DIP Loan subject to final approval of the Bankruptcy Court, of which \$90 million has been drawn. The super-priority non-amortizing DIP Loan bears interest at the same rate as the Bridge Loan. The DIP Loan financing and cash flow from operations are expected to provide adequate liquidity to support our U.S. and Canadian business throughout the restructuring process. See *Note 7 - Debt And Lines Of Credit* and "Liquidity and Capital Resources" for further discussion.

- **Early Repayment of Loan and Lease Receivables.** During the first quarter of 2017, we received \$52.5 million from our customer at the Genesee mine, representing an accelerated repayment of all then-outstanding loan and lease receivables. These loan and lease receivables represented the financed portion of amounts owed to the Company for capital expenditures we had made on behalf of our customer. This payment, which will not recur in 2018 or beyond, fully satisfied amounts owed to the Company for loan and lease receivables and the Company is no longer entitled to further payments from these agreements, which historically generally averaged approximately \$3 million to \$4 million per quarter. We have no further obligation to make capital expenditures at the mine, though we anticipate continuing to provide contract mining services at the Genesee mine through 2030.
- **ROVA Sale.** During the fourth quarter of 2017, we sold all of the power assets associated with the Roanoke Valley Power Facility ("ROVA") and exited the related power purchase and supply agreements. As a result, the power segment had no revenue, operating income or Adjusted EBITDA during the three and nine months ended September 30, 2018, but generated revenue of \$20.1 million, operating income of \$5.3 million and Adjusted EBITDA of \$0.4 million during the three months ended September 30, 2017. The power segment generated revenue of \$61.2 million, operating income of \$4.2 million and negative Adjusted EBITDA of \$3.1 million during the nine months ended September 30, 2017.
- **2017 Operating Challenges.** Certain of our Canadian mines experienced unexpected operating challenges, including a dragline outage, that impacted financial results for the nine months ended September 30, 2017. In addition, during the nine months ended September 30, 2017, we were mining in a more challenging area at the Coal Valley mine. This was in part because we had been operating Coal Valley in anticipation of either a sale or shutdown of the mine during 2017, which drove us to minimize the number of mining pits and delay maintenance on our equipment. This resulted in lower yields and increased costs during the nine months ended September 30, 2017.

During the first quarter of 2017, our Kemmerer mine experienced unusually high amounts of precipitation, which increased our mining costs and restricted our ability to supply coal. These factors lowered our coal tons sold and our revenues during the first quarter of 2017, resulting in a favorable period-over-period comparison for the year-to-date periods in 2018 and 2017. These unfavorable weather patterns did not recur in the 2018 period.

- **Seasonality.** Our financial results are impacted by seasonality caused by weather and customer buying patterns. Customer buying patterns are influenced by many factors, including annual maintenance outages at our customers' plants, which often occur in the spring, when the demand for power is low. Combined, these factors have historically led to lower Adjusted EBITDA for our mine operations in the second quarter and first half of the year.

## Results of Operations

### Three Months Ended September 30, 2018 Compared to Three Months Ended September 30, 2017

#### Consolidated Results of Operations

The following table shows the comparative consolidated results and changes between periods:

|  | Three Months Ended September 30, |             | Increase / (Decrease) |          |
|--|----------------------------------|-------------|-----------------------|----------|
|  | 2018                             | 2017        | \$                    | %        |
|  | (In thousands, except tons data) |             |                       |          |
| Revenues                                   | \$ 328,890                       | \$ 365,014  | \$ (36,124)           | (9.9)%   |
| Operating (loss) income                    | \$ (7,368)                       | \$ 24,981   | \$ (32,349)           | *        |
| Net loss applicable to common shareholders | \$ (40,540)                      | \$ (12,397) | \$ (28,143)           | (227.0)% |
| Adjusted EBITDA <sup>(1)</sup>             | \$ 40,811                        | \$ 69,587   | \$ (28,776)           | (41.4)%  |
| Tons sold—millions of equivalent tons      | 11.2                             | 13.6        | (2.4)                 | (17.6)%  |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues decreased 9.9% on 17.6% fewer tons sold in the third quarter of 2018 compared to the third quarter of 2017. The decline in revenue was due in large part to the sale of ROVA assets and underlying revenue streams which occurred in the fourth quarter of 2017. This sale resulted in a period-over-period revenue decline of \$20.1 million. Further contributing to the decrease were volume declines driven by the planned closure of two units at San Juan and ongoing demand pressure in our Ohio region. Partially offsetting these declines was a \$32.4 million period-over-period increase in revenues from our Coal - Canada segment, which benefited from more favorable pricing at our Coal Valley mine, as discussed above in "Recent Trends and Activities."

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**

Operating loss of \$7.4 million represented a period-over-period decrease of \$32.3 million, which was driven primarily by lower revenues, as discussed above, and increased selling, general and administrative expense related to advisory fees, as discussed in "Recent Trends and Activities." This was partially offset by improved operating income from our Coal - Canada segment and lower operating income from our power segment, as discussed in "Recent Trends and Activities."

Net loss applicable to common shareholders declined \$28.1 million during the quarter ended September 30, 2018 compared with the same period in 2017, largely as a result of the same factors that impacted operating (loss) income. In addition, interest expense was higher due to the bridge loan financing, as described in "Recent Trends and Activities," offset by improvements in other expense.

Adjusted EBITDA decreased by \$28.8 million, or 41.4%. This decrease was driven by declines in revenues as discussed previously, offset by decreases in cost of sales (excluding DD&A) on lower volumes. Adjusted EBITDA excludes the impact of DD&A expense and the advisory fees discussed above.

**Coal - U.S. Segment Operating Results**

|                                       | Three Months Ended September 30, |            | Increase / (Decrease) |         |
|---------------------------------------|----------------------------------|------------|-----------------------|---------|
|                                       | 2018                             | 2017       | \$                    | %       |
|                                       | (In thousands, except tons data) |            |                       |         |
| Revenues                              | \$ 121,320                       | \$ 149,755 | \$ (28,435)           | (19.0)% |
| Operating income                      | \$ 10,684                        | \$ 15,719  | \$ (5,035)            | (32.0)% |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 28,886                        | \$ 42,004  | \$ (13,118)           | (31.2)% |
| Tons sold—millions of equivalent tons | 4.1                              | 5.6        | (1.5)                 | (26.8)% |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

Revenues decreased 19.0% on 26.8% fewer tons sold during the third quarter of 2018 compared with the third quarter of 2017. Revenue and volume declines were primarily due to a decline in volume at the San Juan mine resulting from the planned closure of two of the four coal power generating units at the San Juan Generating Station coupled with the unplanned outage, described previously in "Recent Trends and Activities." Revenue was also negatively impacted by lower volumes from our Colstrip mine. These declines were offset by increased per-ton pricing at our Absoloka mine.

Operating income decreased by \$5.0 million, or 32.0%, driven by lower revenues, as discussed above, and increased expenses related to a longwall move at our San Juan mine. These operating income declines were partially offset by lower cost of sales resulting from fewer tons sold and lower DD&A expense, also resulting from lower tons sold as well as the second quarter 2018 impairment, as described previously in "Recent Trends and Activities."

Adjusted EBITDA decreased by \$13.1 million, or 31.2%, primarily as a result of the aforementioned operating income pressure. Adjusted EBITDA excludes the impact of lower DD&A expense in the 2018 period.

**Coal - Canada Segment Operating Results**

|                                       | Three Months Ended September 30, |            | Increase / (Decrease) |           |
|---------------------------------------|----------------------------------|------------|-----------------------|-----------|
|                                       | 2018                             | 2017       | \$                    | %         |
|                                       | (In thousands, except tons data) |            |                       |           |
| Revenues                              | \$ 147,339                       | \$ 114,977 | \$ 32,362             | 28.1 %    |
| Operating income                      | \$ 9,163                         | \$ 476     | \$ 8,687              | 1,825.0 % |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 19,538                        | \$ 12,790  | \$ 6,748              | 52.8 %    |
| Tons sold—millions of equivalent tons | 5.7                              | 6.1        | (0.4)                 | (6.6)%    |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

During the third quarter of 2018, revenues increased 28.1% despite a 6.6% decline in tons sold compared with the third quarter of 2017. Pricing increases, particularly at the Coal Valley mine as discussed in "Recent Trends and Activities" above, as well as higher volumes at the Coal Valley mine were partially offset by lower volume period-over-period across the segment.

Operating income improved by \$8.7 million, driven by increased revenues described previously, offset by increased cost of sales due to the timing of stockpile builds and releases.

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Adjusted EBITDA improved by \$6.7 million, driven by the same factors as discussed above for operating income. Adjusted EBITDA excludes the impact of DD&A expense, interest and foreign currency translation gains or losses.

**Coal - WMLP Segment Operating Results**

|                                       | Three Months Ended September 30, |           | Increase / (Decrease) |         |
|---------------------------------------|----------------------------------|-----------|-----------------------|---------|
|                                       | 2018                             | 2017      | \$                    | %       |
|                                       | (In thousands, except tons data) |           |                       |         |
| Revenues                              | \$ 62,785                        | \$ 85,606 | \$ (22,821)           | (26.7)% |
| Operating (loss) income               | \$ (5,699)                       | \$ 9,451  | \$ (15,150)           | *       |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 4,287                         | \$ 21,173 | \$ (16,886)           | (79.8)% |
| Tons sold—millions of equivalent tons | 1.5                              | 2.0       | (0.5)                 | (25.0)% |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues decreased 26.7% on 25.0% fewer coal tons sold during the third quarter of 2018 compared with the third quarter of 2017 driven primarily by pressured volumes and pricing in our Ohio market, particularly ahead of the December 2018 contract expiration at the Oxford mine, as discussed in "Recent Trends and Activities." This was partially offset by stronger pricing at the Kemmerer mine in Wyoming.

During the third quarter of 2018, we generated an operating loss of \$5.7 million. This compares to operating income of \$9.5 million in the third quarter of 2017. This \$15.2 million decline was driven by a decline in revenues and volumes, an increase in selling, general and administrative expense related to advisory fees as discussed previously in "Recent Trends and Activities," and higher per-ton direct costs at our mines. The higher per-ton direct costs were the result of mining in a more difficult area at Kemmerer, an increase in wages and benefits, and increase in fuel costs.

Adjusted EBITDA decreased to \$4.3 million compared to \$21.2 million in the three months ended September 30, 2018 and 2017, respectively. This decrease was driven by declines in revenues and increased per-ton direct costs, as discussed previously, partially offset by decreases in cost of sales (excluding DD&A) resulting from lower sales volumes. Adjusted EBITDA excludes the impact of DD&A expense and the advisory fees discussed above.

**Nine Months Ended September 30, 2018 Compared to Nine Months Ended September 30, 2017**

**Consolidated Results of Operations**

The following table shows the comparative consolidated results and changes between periods:

|  | Nine Months Ended September 30,  |              | Increase / (Decrease) |          |
|--|----------------------------------|--------------|-----------------------|----------|
|  | 2018                             | 2017         | \$                    | %        |
|  | (In thousands, except tons data) |              |                       |          |
| Revenues                                   | \$ 900,880                       | \$ 1,039,341 | \$ (138,461)          | (13.3)%  |
| Operating (loss) income                    | \$ (154,926)                     | \$ 11,866    | \$ (166,792)          | *        |
| Net loss applicable to common shareholders | \$ (246,197)                     | \$ (88,162)  | \$ (158,035)          | (179.3)% |
| Adjusted EBITDA <sup>(1)</sup>             | \$ 120,840                       | \$ 201,936   | \$ (81,096)           | (40.2)%  |
| Tons sold—millions of equivalent tons      | 32.4                             | 36.9         | (4.5)                 | (12.2)%  |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues decreased 13.3% due in large part to the 2017 sale of ROVA assets and underlying revenue streams, which drove a period-over-period revenue decline of \$61.2 million. The remaining decline in revenues was primarily due to lower revenues from the Coal - U.S. segment, which was impacted by the planned closure of two units at the San Juan mine, and from the power segment, as a result of the sale of ROVA (each is discussed in "Recent Trends and Activities"). Further contributing to the decrease was lower revenue from the Coal - WMLP segment resulting from ongoing demand pressure in our Ohio region. Partially offsetting these declines was a 16.2% increase in revenues period-over-period from the Coal - Canada segment, which benefited from favorable pricing at our Coal Valley mine, as discussed above in "Recent Trends and Activities."



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Operating loss of \$154.9 million in the nine months ended September 30, 2018 represented a decline of \$166.8 million compared with the same period in 2017. This decline was driven primarily by an impairment charge of \$143.3 million (as discussed in *Note 6 - Loss On Impairment*) coupled with increases in selling, general and administrative expense related to advisory fees, each as discussed in "Recent Trends and Activities." This was partially offset by increased operating income from our Coal - Canada segment due to higher revenue, as discussed above.

Net loss applicable to common shareholders declined \$158.0 million during the nine months ended September 30, 2018 compared with the same period in 2017, largely as a result of the same factors that impacted operating (loss) income. In addition, interest expense was higher due to the bridge loan financing, as described in "Recent Trends and Activities," offset by improvements in other expense.

Adjusted EBITDA decreased \$81.1 million, primarily as a result of the \$52.5 million in loan and lease receivable collection in the first quarter of 2017 which did not recur in 2018, as described in "Recent Trends and Activities" above.

**Coal - U.S. Segment Operating Results**

|                                       | Nine Months Ended September 30,  |            | Increase / (Decrease) |         |
|---------------------------------------|----------------------------------|------------|-----------------------|---------|
|                                       | 2018                             | 2017       | \$                    | %       |
|                                       | (In thousands, except tons data) |            |                       |         |
| Revenues                              | \$ 342,412                       | \$ 437,855 | \$ (95,443)           | (21.8)% |
| Operating (loss) income               | \$ (45,709)                      | \$ 24,710  | \$ (70,419)           | *       |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 67,907                        | \$ 102,829 | \$ (34,922)           | (34.0)% |
| Tons sold—millions of equivalent tons | 11.7                             | 14.4       | (2.7)                 | (18.8)% |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues decreased 21.8% on 18.8% fewer tons sold primarily due to a decline in volume at the San Juan mine resulting from the planned closure of two of the four coal power generating units at the San Juan Generating Station coupled with the unplanned outage, described previously in "Recent Trends and Activities." Revenue was also negatively impacted by amended contract terms with one of our merchant customers, which resulted in lower pricing. These declines were partially offset by increased demand at certain other mines, particularly our Absoloka mine in Montana.

Operating loss of \$45.7 million in the nine months ended September 30, 2018 was a \$70.4 million decrease compared with the same period in 2017 driven primarily by an impairment charge of \$65.6 million (as discussed in *Note 6 - Loss On Impairment*) and the decline in revenues discussed above. These declines were partially offset by a reduction in depletion costs at our San Juan mine as a result of temporary production curtailment and lower cost of sales due to lower volume.

Adjusted EBITDA decreased by \$34.9 million, or 34.0%. This decrease was driven by declines in revenues as discussed previously, offset by decreases in cost of sales (excluding DD&A) on lower volume, as well as selling, general and administrative expense. Adjusted EBITDA excludes the impact of loss on impairment, DD&A expense and the advisory fees discussed above.

**Coal - Canada Segment Operating Results**

|                                       | Nine Months Ended September 30,  |             | Increase / (Decrease) |        |
|---------------------------------------|----------------------------------|-------------|-----------------------|--------|
|                                       | 2018                             | 2017        | \$                    | %      |
|                                       | (In thousands, except tons data) |             |                       |        |
| Revenues                              | \$ 366,135                       | \$ 315,210  | \$ 50,925             | 16.2 % |
| Operating income (loss)               | \$ 43,110                        | \$ (16,576) | \$ 59,686             | *      |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 71,839                        | \$ 72,293   | \$ (454)              | (0.6)% |
| Tons sold—millions of equivalent tons | 16.4                             | 17.2        | (0.8)                 | (4.7)% |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues increased 16.2% despite a 4.7% decline in tons sold during the nine months ended September 30, 2018 compared to the same period in 2017. Pricing increases, particularly at the Coal Valley mine as discussed in "Recent Trends and Activities" above, as well as higher volumes at the Coal Valley mine were partially offset by lower volume period-over-period across the segment.

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Operating income (loss) improved by \$59.7 million primarily due to the increase in revenues described previously as well as lower DD&A expense resulting from fully depreciated equipment.

Adjusted EBITDA for the nine months ended September 30, 2018 was relatively flat compared to the same period in 2017 due to the inclusion of the \$52.5 million in loan and lease receivable collection in the first quarter of 2017, which increased 2017 Adjusted EBITDA at nearly the same rate as the period-over-period increase in revenues. See "Recent Trends and Activities" for further information on the loan and lease receivable collection.

**Coal - WMLP Segment Operating Results**

|                                       | Nine Months Ended September 30,  |            | Increase / (Decrease) |         |
|---------------------------------------|----------------------------------|------------|-----------------------|---------|
|                                       | 2018                             | 2017       | \$                    | %       |
|                                       | (In thousands, except tons data) |            |                       |         |
| Revenues                              | \$ 194,887                       | \$ 241,462 | \$ (46,575)           | (19.3)% |
| Operating (loss) income               | \$ (90,168)                      | \$ 18,324  | \$ (108,492)          | *       |
| Adjusted EBITDA <sup>(1)</sup>        | \$ 22,033                        | \$ 52,896  | \$ (30,863)           | (58.3)% |
| Tons sold—millions of equivalent tons | 4.4                              | 5.6        | (1.2)                 | (21.4)% |

(1) Adjusted EBITDA, a non-GAAP measure, is defined and reconciled to net loss at the end of this "Results of Operations" section.

\* Not meaningful.

Revenues decreased 19.3% on 21.4% fewer coal tons sold during the nine months ended September 30, 2018 compared with the nine months ended September 30, 2017. This decline was primarily driven by pressured volumes in our Ohio market and, to a lesser extent, by volume declines from the Kemmerer mine. These declines were partially offset by stronger pricing at the Kemmerer mine in Wyoming and revenue related to an advanced bonus payment from an oil and gas lease received in the second quarter of 2018.

During the nine months ended September 30, 2018, we generated an operating loss of \$90.2 million. This compares to operating income of \$18.3 million in the nine months ended September 30, 2017. This \$108.5 million decline period-over-period was driven primarily by an impairment charge of \$77.7 million related to our Ohio Operations (see *Note 6 - Loss On Impairment*). The period-over-period decline was also impacted by a decrease in revenues described above, an increase in selling, general and administrative expense related to advisory fees discussed above in "Recent Trends and Activities," and increased per-ton costs related to mining in a more difficult area at the Kemmerer mine, increased wages and higher fuel costs.

Adjusted EBITDA decreased to \$22.0 million compared to \$52.9 million for the nine months ended September 30, 2018 and 2017, respectively. This decrease was driven by declines in revenues and increased per-ton costs, as discussed previously, partially offset by decreases in cost of sales (excluding DD&A) resulting from lower sales volume. Adjusted EBITDA excludes the impact of loss on impairment, DD&A expense and the advisory fees discussed above.

**Non-GAAP Financial Measures**

**Adjusted EBITDA**

EBITDA is defined as earnings before interest expense, interest income, income taxes, depreciation, depletion, amortization and accretion expense. Adjusted EBITDA is defined as EBITDA before certain charges to income such as advisory fees, loss on impairment, gains and/or losses on extinguishment of debt, foreign exchange, derivatives and the sale or disposal of assets, as well as customer payments received under loan and lease receivables, share based compensation, and other items which are not considered part of earnings from operations for comparison purposes to other companies' normalized income. Adjusted EBITDA is a supplemental measure of financial performance that is not required by, or presented in accordance with, GAAP. Adjusted EBITDA is a key metric used by us to assess our operating performance and as a basis for strategic planning and forecasting and we believe that Adjusted EBITDA is useful to an investor in evaluating our operating performance because this measure:

- is used widely by investors to measure a company's operating performance without regard to items excluded from the calculation of such term, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired, among other factors;
- is used by rating agencies, lenders and other parties to evaluate our creditworthiness; and
- helps investors to more meaningfully evaluate and compare the results of our operations from period to period by removing the effect of our capital structure and asset base from our operating results.



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Adjusted EBITDA is not a measure calculated in accordance with GAAP. The items excluded from Adjusted EBITDA are significant in assessing our operating results. Adjusted EBITDA has limitations as an analytical tool, and should not be considered in isolation from, or as a substitute for, analysis of our results as reported under GAAP. For example, Adjusted EBITDA:

- does not reflect our cash expenditures or future requirements for capital and major maintenance expenditures or contractual commitments;
- does not reflect income tax expenses or the cash requirements necessary to pay income taxes;
- does not reflect changes in, or cash requirements for, our working capital needs; and
- does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on certain of our debt obligations.

In addition, although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements. Other companies in our industry and in other industries may calculate Adjusted EBITDA differently from the way that we do, limiting its usefulness as a comparative measure. Because of these limitations, Adjusted EBITDA should not be considered as a measure of discretionary cash available to us to invest in the growth of our business. We compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA only as supplemental data.

The tables below show how we calculated Adjusted EBITDA, including a breakdown by segment, and reconcile Adjusted EBITDA to net income (loss), the most directly comparable GAAP financial measure.

**Reconciliation of Adjusted EBITDA to Net Income (Loss) - Consolidated**

|  | Three Months Ended September 30, |                  | Nine Months Ended September 30, |                   |
|--|----------------------------------|------------------|---------------------------------|-------------------|
|  | 2018                             | 2017             | 2018                            | 2017              |
|  | (In thousands)                   |                  |                                 |                   |
| <b>Net loss</b>  | \$ (41,485)                      | \$ (12,475)      | \$ (253,124)                    | \$ (88,877)       |
| Income tax expense (benefit)   | 289                              | (256)            | (457)                           | (1,030)           |
| Interest income  | (1,513)                          | (1,012)          | (3,730)                         | (2,942)           |
| Interest expense   | 32,769                           | 30,017           | 93,668                          | 89,388            |
| Depreciation, depletion and amortization                                   | 26,693                           | 38,066           | 79,124                          | 114,131           |
| Accretion of asset retirement obligations                                  | 8,700                            | 11,358           | 26,002                          | 33,796            |
| Amortization of intangible assets and liabilities                          | —                                | (267)            | —                               | (801)             |
| <b>EBITDA</b>  | <b>25,453</b>                    | <b>65,431</b>    | <b>(58,517)</b>                 | <b>143,665</b>    |
| Advisory fees <sup>(1)</sup>   | 15,633                           | 1,849            | 35,858                          | 2,774             |
| Loss on impairment   | —                                | —                | 143,324                         | —                 |
| (Gain) loss on extinguishment of debt                                      | (17)                             | —                | 1,821                           | —                 |
| Loss (gain) on foreign exchange  | 1,070                            | 1,733            | (505)                           | 3,337             |
| Customer payments received under loan and lease receivables <sup>(2)</sup> | —                                | —                | —                               | 50,489            |
| Derivative gain  | —                                | (4,667)          | —                               | (6,571)           |
| (Gain) loss on sale/disposal of assets and other adjustments               | (1,313)                          | 3,875            | (2,986)                         | 4,396             |
| Share-based compensation   | (15)                             | 1,366            | 1,845                           | 3,846             |
| <b>Adjusted EBITDA</b>   | <b>\$ 40,811</b>                 | <b>\$ 69,587</b> | <b>\$ 120,840</b>               | <b>\$ 201,936</b> |

(1) Amount represents fees paid to financial and legal advisors related to the assessment of the Company's capital structure. These advisors, together with the Company's management and board of directors, are developing and evaluating options to optimize the Company's overall capital structure.

(2) Represents a return of and on capital. These amounts are not included in operating income or operating cash flows as the capital outlays are treated as loan and lease receivables, but are included within Adjusted EBITDA so that the cash received by the Company is treated consistently with all other contracts within the Company that do not result in loan and lease receivable accounting. During the first quarter of 2017, the Company received \$52.5 million from its customer at the Genesee mine, representing an accelerated repayment of all outstanding loan and lease receivables. We will continue to provide contract mining services at the Genesee mine. We have no further obligation to make any capital expenditures. All future capital expenditures at the Genesee mine will be funded by the customer pursuant to the Company's contractual arrangement with the customer. Accordingly, there will be no additional payments from the customer at the

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Genesee mine in the form of loan and lease repayments, however, the Company will continue to manage the Genesee mine and earn a management fee pursuant the contract mining arrangement.

**Reconciliation of Adjusted EBITDA to Net Income (Loss) by Segment**
**Three Months Ended September 30, 2018**

|  | Coal - U.S.      | Coal - Canada    | Coal - WMLP     | Power       | Heritage          | Corporate         | Consolidated     |
|--|------------------|------------------|-----------------|-------------|-------------------|-------------------|------------------|
|  | (In thousands)   |                  |                 |             |                   |                   |                  |
| <b>Net income (loss)</b>                                     | \$ 11,904        | \$ 5,771         | \$ (17,308)     | \$ —        | \$ (2,944)        | \$ (38,908)       | \$ (41,485)      |
| Income tax expense   | 11               | 6                | —               | —           | —                 | 272               | 289              |
| Interest income  | (801)            | (297)            | (245)           | —           | (146)             | (24)              | (1,513)          |
| Interest expense   | 124              | 2,932            | 12,140          | —           | —                 | 17,573            | 32,769           |
| Depreciation, depletion and amortization                     | 12,699           | 7,469            | 6,470           | —           | —                 | 55                | 26,693           |
| Accretion of asset retirement obligation                     | 5,128            | 1,756            | 1,816           | —           | —                 | —                 | 8,700            |
| Amortization of intangible assets and liabilities            | —                | —                | —               | —           | —                 | —                 | —                |
| <b>EBITDA</b>  | <b>29,065</b>    | <b>17,637</b>    | <b>2,873</b>    | <b>—</b>    | <b>(3,090)</b>    | <b>(21,032)</b>   | <b>25,453</b>    |
| Advisory fees <sup>(1)</sup>                                 | —                | 757              | 2,658           | —           | —                 | 12,218            | 15,633           |
| Gain on extinguishment of debt                               | —                | (17)             | —               | —           | —                 | —                 | (17)             |
| Loss (gain) on foreign exchange                              | —                | 1,093            | —               | —           | —                 | (23)              | 1,070            |
| (Gain) loss on sale/disposal of assets and other adjustments | (179)            | 65               | (1,244)         | —           | (26)              | 71                | (1,313)          |
| Share-based compensation                                     | —                | 3                | —               | —           | —                 | (18)              | (15)             |
| <b>Adjusted EBITDA</b>                                       | <b>\$ 28,886</b> | <b>\$ 19,538</b> | <b>\$ 4,287</b> | <b>\$ —</b> | <b>\$ (3,116)</b> | <b>\$ (8,784)</b> | <b>\$ 40,811</b> |

(1) Amount represents fees paid to financial and legal advisors related to the assessment of the Company's capital structure. These advisors, together with the Company's management and board of directors, are developing and evaluating options to optimize the Company's overall capital structure.

**Reconciliation of Adjusted EBITDA to Net Income (Loss) by Segment**
**Three Months Ended September 30, 2017**

|  | Coal - U.S.      | Coal - Canada    | Coal - WMLP      | Power         | Heritage          | Corporate         | Consolidated     |
|--|------------------|------------------|------------------|---------------|-------------------|-------------------|------------------|
|  | (In thousands)   |                  |                  |               |                   |                   |                  |
| <b>Net income (loss)</b>                                     | \$ 12,622        | \$ (4,957)       | \$ (1,360)       | \$ 1,999      | \$ (3,501)        | \$ (17,278)       | \$ (12,475)      |
| Income tax expense (benefit)                                 | —                | 32               | —                | —             | —                 | (288)             | (256)            |
| Interest income  | (523)            | (109)            | (222)            | (65)          | (93)              | —                 | (1,012)          |
| Interest expense   | 2,874            | 3,795            | 10,990           | 90            | —                 | 12,268            | 30,017           |
| Depreciation, depletion and amortization                     | 19,826           | 8,590            | 9,691            | —             | —                 | (41)              | 38,066           |
| Accretion of asset retirement obligation                     | 6,862            | 3,138            | 1,336            | 22            | —                 | —                 | 11,358           |
| Amortization of intangible assets and liabilities            | —                | —                | —                | (267)         | —                 | —                 | (267)            |
| <b>EBITDA</b>  | <b>41,661</b>    | <b>10,489</b>    | <b>20,435</b>    | <b>1,779</b>  | <b>(3,594)</b>    | <b>(5,339)</b>    | <b>65,431</b>    |
| Advisory fees <sup>(1)</sup>                                 | —                | —                | 589              | —             | —                 | 1,260             | 1,849            |
| Loss on foreign exchange                                     | —                | 1,733            | —                | —             | —                 | —                 | 1,733            |
| Derivative gain  | —                | —                | —                | (4,667)       | —                 | —                 | (4,667)          |
| Loss (gain) on sale/disposal of assets and other adjustments | 144              | 367              | 66               | 3,319         | (6)               | (15)              | 3,875            |
| Share-based compensation                                     | 199              | 201              | 83               | 6             | —                 | 877               | 1,366            |
| <b>Adjusted EBITDA</b>                                       | <b>\$ 42,004</b> | <b>\$ 12,790</b> | <b>\$ 21,173</b> | <b>\$ 437</b> | <b>\$ (3,600)</b> | <b>\$ (3,217)</b> | <b>\$ 69,587</b> |

(1) Amount represents fees paid to financial and legal advisors related to the assessment of the Company's capital structure. These advisors, together with the Company's management and board of directors, are developing and evaluating options to optimize the Company's overall capital structure.

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**Reconciliation of Adjusted EBITDA to Net Income (Loss) by Segment**
**Nine Months Ended September 30, 2018**

|  | Coal - U.S.      | Coal - Canada    | Coal - WMLP      | Power       | Heritage          | Corporate          | Consolidated      |
|--|------------------|------------------|------------------|-------------|-------------------|--------------------|-------------------|
|  | (In thousands)   |                  |                  |             |                   |                    |                   |
| <b>Net (loss) income</b>                                     | \$ (48,650)      | \$ 34,620        | \$(123,945)      | \$ —        | \$ (9,334)        | \$(105,815)        | \$(253,124)       |
| Income tax expense (benefit)                                 | 88               | 41               | —                | —           | —                 | (586)              | (457)             |
| Interest income  | (1,867)          | (723)            | (743)            | —           | (360)             | (37)               | (3,730)           |
| Interest expense   | 3,726            | 9,786            | 35,099           | —           | —                 | 45,057             | 93,668            |
| Depreciation, depletion and amortization                     | 33,042           | 22,172           | 23,824           | —           | —                 | 86                 | 79,124            |
| Accretion of asset retirement obligation                     | 15,380           | 5,255            | 5,367            | —           | —                 | —                  | 26,002            |
| <b>EBITDA</b>  | <b>1,719</b>     | <b>71,151</b>    | <b>(60,398)</b>  | <b>—</b>    | <b>(9,694)</b>    | <b>(61,295)</b>    | <b>(58,517)</b>   |
| Advisory fees <sup>(1)</sup>                                 | —                | 1,051            | 7,309            | —           | —                 | 27,498             | 35,858            |
| Loss on impairment   | 65,649           | —                | 77,675           | —           | —                 | —                  | 143,324           |
| Loss on extinguishment of debt                               | 560              | 368              | —                | —           | —                 | 893                | 1,821             |
| Gain on foreign exchange                                     | —                | (474)            | —                | —           | —                 | (31)               | (505)             |
| (Gain) loss on sale/disposal of assets and other adjustments | (141)            | (468)            | (2,605)          | —           | (18)              | 246                | (2,986)           |
| Share-based compensation                                     | 120              | 211              | 52               | —           | —                 | 1,462              | 1,845             |
| <b>Adjusted EBITDA</b>                                       | <b>\$ 67,907</b> | <b>\$ 71,839</b> | <b>\$ 22,033</b> | <b>\$ —</b> | <b>\$ (9,712)</b> | <b>\$ (31,227)</b> | <b>\$ 120,840</b> |

(1) Amount represents fees paid to financial and legal advisors related to the assessment of the Company's capital structure. These advisors, together with the Company's management and board of directors, are developing and evaluating options to optimize the Company's overall capital structure.

**Reconciliation of Adjusted EBITDA to Net Income (Loss) by Segment**
**Nine Months Ended September 30, 2017**

|  | Coal - U.S.       | Coal - Canada    | Coal - WMLP      | Power             | Heritage           | Corporate          | Consolidated      |
|--|-------------------|------------------|------------------|-------------------|--------------------|--------------------|-------------------|
|  | (In thousands)    |                  |                  |                   |                    |                    |                   |
| <b>Net income (loss)</b>   | \$ 13,730         | \$ (28,382)      | \$(12,529)       | \$ 774            | \$ (10,839)        | \$(51,631)         | \$(88,877)        |
| Income tax expense (benefit)   | —                 | 189              | —                | —                 | —                  | (1,219)            | (1,030)           |
| Interest income  | (1,407)           | (397)            | (660)            | (157)             | (304)              | (17)               | (2,942)           |
| Interest expense   | 10,009            | 10,999           | 32,120           | 272               | —                  | 35,988             | 89,388            |
| Depreciation, depletion and amortization                                   | 58,469            | 25,627           | 30,152           | —                 | —                  | (117)              | 114,131           |
| Accretion of asset retirement obligation                                   | 20,694            | 9,029            | 4,008            | 65                | —                  | —                  | 33,796            |
| Amortization of intangible assets and liabilities                          | —                 | —                | —                | (801)             | —                  | —                  | (801)             |
| <b>EBITDA</b>  | <b>101,495</b>    | <b>17,065</b>    | <b>53,091</b>    | <b>153</b>        | <b>(11,143)</b>    | <b>(16,996)</b>    | <b>143,665</b>    |
| Advisory fees <sup>(1)</sup>   | —                 | —                | 589              | —                 | —                  | 2,185              | 2,774             |
| Loss on foreign exchange   | —                 | 3,337            | —                | —                 | —                  | —                  | 3,337             |
| Customer payments received under loan and lease receivables <sup>(2)</sup> | —                 | 50,489           | —                | —                 | —                  | —                  | 50,489            |
| Derivative gain  | —                 | —                | —                | (6,571)           | —                  | —                  | (6,571)           |
| Loss (gain) on sale/disposal of assets and other adjustments               | 752               | 889              | (948)            | 3,319             | 89                 | 295                | 4,396             |
| Share-based compensation   | 582               | 513              | 164              | 22                | —                  | 2,565              | 3,846             |
| <b>Adjusted EBITDA</b>   | <b>\$ 102,829</b> | <b>\$ 72,293</b> | <b>\$ 52,896</b> | <b>\$ (3,077)</b> | <b>\$ (11,054)</b> | <b>\$ (11,951)</b> | <b>\$ 201,936</b> |

(1) Amount represents fees paid to financial and legal advisors related to the assessment of the Company's capital structure. These advisors, together with the Company's management and board of directors, are developing and evaluating options to optimize the Company's overall capital structure.

(2) Represents a return of and on capital. These amounts are not included in operating income or operating cash flows as the capital outlays are treated as loan and lease receivables, but are included within Adjusted EBITDA so that the cash received by the Company is treated consistently with all other contracts within the Company that do not result in loan and lease receivable accounting. During the first quarter of 2017, the Company received \$52.5 million from its customer at the Genesee mine, representing an accelerated repayment of all

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**

outstanding loan and lease receivables. We will continue to provide contract mining services at the Genesee mine. We have no further obligation to make any capital expenditures. All future capital expenditures at the Genesee mine will be funded by the customer pursuant to the Company's contractual arrangement with the customer. Accordingly, there will be no additional payments from the customer at the Genesee mine in the form of loan and lease repayments, however, the Company will continue to manage the Genesee mine and earn a management fee pursuant the contract mining arrangement.

**Liquidity and Capital Resources****Liquidity**

We had the following liquidity as of September 30, 2018 and December 31, 2017:

|                              | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|------------------------------|---------------------------|--------------------------|
|                              | (In millions)             |                          |
| Cash and cash equivalents    | \$ 93.6                   | \$ 103.2                 |
| Revolver availability        | —                         | 28.7                     |
| Undrawn Bridge Loan capacity | 20.0                      | —                        |
| Total                        | <u>\$ 113.6</u>           | <u>\$ 131.9</u>          |

We conduct our operations through subsidiaries. We have significant cash requirements to fund our debt obligations, ongoing heritage health benefit costs, pension contributions and corporate overhead expenses. Our business is also capital intensive and requires substantial capital expenditures for, among other things, purchasing, maintaining and upgrading equipment used in developing and mining our coal, and acquiring reserves. Historically, our principal sources of cash are distributions from our operating subsidiaries. The cash at all of our subsidiaries is immediately available, except for cash at WMLP (\$25.8 million and \$36.7 million as of September 30, 2018 and December 31, 2017, respectively). The cash at WMLP is governed as described in *Note 7 - Debt And Lines Of Credit*.

As discussed further in *Note 7 - Debt And Lines Of Credit*, the Company's Revolver was extinguished on May 21, 2018. As such, there was no Revolver availability as of September 30, 2018.

On October 9, 2018, we entered into the RSA with members of an ad hoc group of lenders (the "Ad Hoc Group"), as described previously in "Recent Trends and Activities." To implement the RSA, we filed voluntary petitions under Chapter 11 of the U.S. Bankruptcy Code. We have filed a series of first day motions with the Bankruptcy Court that seek authorization to continue to conduct our business without interruption. These motions are designed primarily to minimize the effect of bankruptcy on our operations, customers and employees. We expect ordinary course operations to continue substantially uninterrupted during and after the consummation of the Chapter 11 reorganization process.

In connection with the Chapter 11 petitions, we filed a motion (the "DIP Motion") seeking, among other things, interim and final approval of debtor-in-possession ("DIP") financing, as described further in *Note 1 - Basis Of Presentation*. The DIP financing, which remains subject to final approval by the Bankruptcy Court, provides us with a \$110 million superpriority senior DIP term loan agreement to be used to (i) refinance approximately \$90 million in outstanding principal obligations related to the Bridge Loan, (ii) pay certain costs, fees and expenses related to the Chapter 11 filing, (iii) make payments in respect of certain "adequate protection" obligations and (iv) fund working capital needs, capital improvements and expenditures of ours and our subsidiaries. See *Note 1 - Basis Of Presentation* for a further explanation of the DIP facility and its terms.

**Debt Obligations**

See *Note 7 - Debt And Lines Of Credit* for a description of our different debt facilities as of September 30, 2018. See *Note 1 - Basis Of Presentation* for a further explanation of the DIP facility, as briefly described above, and its terms.

**Covenant Compliance**

As of November 1, 2018, the Company was in default under certain of its debt instruments. The October 9, 2018 petitions under Chapter 11 constitute an event of default that accelerated our obligations under the Term Loan and 8.75% Notes. Additionally, the petitions constituted a "termination event" under certain forbearances, as described more fully in *Note 1 - Basis Of Presentation*. Other events of default, including cross-defaults, are present, including the receipt of a going concern explanatory paragraph from our independent registered public accounting firm on our consolidated financial statements. Under the Bankruptcy Code, the creditors under these debt agreements are stayed from taking any action against us as a result of an event of default. See *Note 1 - Basis Of Presentation "Ability to Continue as a Going Concern"* for further discussion.

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**
*Restricted Group and Unrestricted Group Results*

Under the indenture governing the 8.75% Notes and the Term Loan, and as of September 30, 2018, Westmoreland Resources GP, LLC, WMLP and all of WMLP's subsidiaries are designated as "unrestricted subsidiaries" (the "Unrestricted Group"). All of our other subsidiaries are "restricted subsidiaries" (the "Restricted Group"). Only the Restricted Group provides credit support for our obligations under the 8.75% Notes and the Term Loan. The Unrestricted Group is not subject to any of the restrictive covenants in the 8.75% Notes or the Term Loan. Conversely, the Restricted Group are not obligors of the WMLP Term Loan and such indebtedness is non-recourse to the Restricted Group and its assets.

The 8.75% Notes require summary information for the Restricted Group and Unrestricted Group provided as follows:

|  | <b>Restricted<br/>Group</b> | <b>Unrestricted<br/>Group</b> | <b>Total</b> |
|--|-----------------------------|-------------------------------|--------------|
|  | (In thousands)              |                               |              |
| <b>Balance sheet as of September 30, 2018:</b>                               |                             |                               |              |
| Cash and cash equivalents  | \$ 67,785                   | \$ 25,805                     | \$ 93,590    |
| Total current assets   | 320,399                     | 67,472                        | 387,871      |
| Total assets   | 1,238,249                   | 229,608                       | 1,467,857    |
| Total current liabilities  | 992,913                     | 376,679                       | 1,369,592    |
| Total debt   | 763,515                     | 334,014                       | 1,097,529    |
| Total liabilities  | 1,775,341                   | 415,414                       | 2,190,755    |
| <b>Statement of operations for the nine months ended September 30, 2018:</b> |                             |                               |              |
| Revenues   | \$ 705,993                  | \$ 194,887                    | \$ 900,880   |
| Operating costs and expenses   | 770,751                     | 285,055                       | 1,055,806    |
| Operating loss   | (64,758)                    | (90,168)                      | (154,926)    |
| Other expense  | (64,878)                    | (33,777)                      | (98,655)     |
| Loss before income taxes   | (129,636)                   | (123,945)                     | (253,581)    |
| Income tax benefit   | (457)                       | —                             | (457)        |
| Net loss   | (129,179)                   | (123,945)                     | (253,124)    |
| Less net loss attributable to noncontrolling interest                        | (6,927)                     | —                             | (6,927)      |
| Net loss attributable to the Parent company                                  | \$ (122,252)                | \$ (123,945)                  | \$ (246,197) |
| Adjusted EBITDA  | \$ 98,807                   | \$ 22,033                     | \$ 120,840   |

*Non-Guarantor Restricted Subsidiaries' Results*

The 8.75% Notes require summary information for WRMI (the "Non-Guarantor Restricted Subsidiary") as follows:

|                   | <b>September 30, 2018</b>                       | <b>Percent of<br/>Consolidated Total</b> |
|-------------------|---|--|
|                   | (In thousands)                                  |  |
| Total assets      | \$ 4,476  | 0.3 %                                    |
| Total debt        | \$ —  | — %                                      |
| Total liabilities | \$ 2,774  | 0.1 %                                    |
|                   | <b>Nine Months Ended<br/>September 30, 2018</b> | <b>Percent of<br/>Consolidated Total</b> |
|                   | (In thousands)                                  |  |
| Revenues          | \$ —  | — %                                      |
| Adjusted EBITDA   | \$ (1,255)                                      | (1.0)%                                   |

**WESTMORELAND COAL COMPANY AND SUBSIDIARIES**
***Historical Sources and Uses of Cash***

The following table summarizes net cash provided by (used in) operating, investing and financing activities for the nine months ended September 30, 2018 and 2017:

|                                    | <b>Nine Months Ended September 30,</b> |             |
|------------------------------------|--|-------------|
|                                    | <b>2018</b>                            | <b>2017</b> |
|                                    | (In thousands)                         |             |
| <b>Cash provided by (used in):</b> |  |             |
| Operating activities               | \$ 8,591                               | \$ 21,154   |
| Investing activities               | (22,166)                               | 16,025      |
| Financing activities               | 11,270                                 | (54,088)    |

Period-over-period cash flows from operating activities decreased by approximately \$12.6 million. This decrease in operating cash flows was primarily driven by a higher net loss (exclusive of loss on impairment) during the nine months ended September 2018, as discussed in "Results of Operations," increases in inventories and the change in other assets and liabilities, partially offset by the collection of previously unbilled revenues and the timing of interest payments. Period-over-period cash flows from investing activities decreased by approximately \$38.2 million. This decrease in investing cash flows was primarily driven by the non-recurrence of receipts from loan and lease receivables of \$50.5 million, partially offset by a decrease in purchases of restricted investments. Period-over-period cash flows from financing activities increased by approximately \$65.4 million. This increase in financing cash flows was due to the net borrowings of the Bridge Loan for the nine months ended September 30, 2018, partially offset by an increase in principal repayments of \$8.7 million and a reduction in net borrowings on the revolving lines of credit of \$13.9 million.

***Asset Retirement Obligations and Related Assets Available to Fund Obligations***

Our asset retirement obligations as of September 30, 2018, by segment, are presented in the table below. Asset retirement obligations are discounted based on our credit-adjusted risk-free interest rates.

|               | <b>Asset Retirement Obligations</b> |                |
|---------------|-------------------------------------|----------------|
|               | (In thousands)                      |                |
| Coal - U.S.   | \$                                  | 300,281        |
| Coal - Canada |                                     | 119,872        |
| Coal - WMLP   |                                     | 40,352         |
| Power         |                                     | 2,914          |
| <b>Total</b>  | <b>\$</b>                           | <b>463,419</b> |

Our projected undiscounted, uninflated raw costs of final reclamation and related restricted investments, reclamation deposits, reclamation bond collateral and customer obligations for final reclamation as of September 30, 2018 were as follows:

|               | <b>Projected<br/>Final<br/>Reclamation<br/>Costs</b> | <b>Reclamation<br/>Deposits</b> | <b>Restricted<br/>Investments<br/>and Bond<br/>Collateral</b> | <b>Customer<br/>Obligations<br/>for Final<br/>Reclamation</b> |
|---------------|--|---------------------------------|---|---|
|               | (In thousands)                                       |                                 |   |   |
| Coal - U.S.   | \$ 486,939   | \$ 82,630                       | \$ 17,251   | \$ 309,377  |
| Coal - Canada | 186,019  | —                               | 54,372  | —   |
| Coal - WMLP   | 66,815   | —                               | 35,952  | —   |
| Power         | 3,761  | —                               | —   | —   |
| <b>Total</b>  | <b>\$ 743,534</b>                                    | <b>\$ 82,630</b>                | <b>\$ 107,575</b>   | <b>\$ 309,377</b>   |

Our projected final reclamation costs presented above represent our estimate of the undiscounted cash flows that will be required to complete our reclamation obligations. These undiscounted cash flows are the basis for the asset retirement obligations that are recorded on the Consolidated Balance Sheets (unaudited) at a discounted value. Reclamation deposits represent cash payments collected from customers and reserved for reclamation activities and are recorded on our Consolidated Balance Sheets



## WESTMORELAND COAL COMPANY AND SUBSIDIARIES

(unaudited) under the caption *Restricted investments, reclamation deposits and bond collateral*. Restricted investments and bond collateral are available-for-sale debt securities and other short-term highly liquid investments that are restricted for use in reclamation activities and are not available for the Company's general cash use and are also recorded on the Consolidated Balance Sheets (unaudited) under the caption *Restricted investments, reclamation deposits and bond collateral*. Certain long-term coal supply agreements require that the customer pay us for costs incurred in the performance of reclamation activities. The undiscounted projected final reclamation costs that are subject to reimbursement under these agreements are reflected above but are not recorded on our Consolidated Balance Sheets (unaudited).

### **Critical Accounting Policies and Estimates**

Please refer to the corresponding section in *Part II - Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations* of our 2017 Form 10-K as well as *Note 2 - Revenue* of this Quarterly Report on Form 10-Q for a discussion of our critical accounting policies and estimates.

### **Recent Accounting Pronouncements**

See *Note 1 - Basis Of Presentation*.

### **Off-Balance Sheet Arrangements**

In the normal course of business, we are a party to certain off-balance sheet arrangements. These arrangements include guarantees and financial instruments with off-balance sheet risk, such as letters of credit and performance and surety bonds. We utilize surety bonds and letters of credit issued by financial institutions to third parties to assure the performance of our obligations relating to reclamation, workers' compensation, postretirement medical benefits and other obligations. These arrangements are not reflected in our Consolidated Balance Sheets (unaudited), and we do not expect any material adverse effects on our financial condition, results of operations or cash flows to result from these off-balance sheet arrangements.

There have been no material changes to our off-balance sheet arrangements since December 31, 2017. Our off-balance sheet arrangements are discussed in *Part II - Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations* of our 2017 Form 10-K.

### **ITEM 3 — QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in our market risk since December 31, 2017. For additional information, refer to *Part II - Item 7A - Quantitative and Qualitative Disclosures about Market Risk* in our 2017 Form 10-K.

### **ITEM 4 — CONTROLS AND PROCEDURES**

As required by Rules 13a-15(b) and 15d-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), management has evaluated, with the participation of our chief executive officer and chief financial officer, the effectiveness of our disclosure controls and procedures as of September 30, 2018. Disclosure controls and procedures are designed to provide reasonable assurance that material information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the rules and forms of the Securities and Exchange Commission. Disclosure controls and procedures also include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding our required disclosure. Based on that evaluation, our management, including our chief executive officer and chief financial officer, concluded that the disclosure controls and procedures were effective as of such date.

Additionally, there have been no changes in internal control over financial reporting that occurred during the nine months ended September 30, 2018, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## PART II - OTHER INFORMATION

### ITEM 1 — LEGAL PROCEEDINGS

We are subject, from time-to-time, to various proceedings, lawsuits, disputes, and claims (“Actions”) arising in the ordinary course of our business. Many of these Actions raise complex factual and legal issues and are subject to uncertainties. We cannot predict with certainty the outcome of Actions brought against us. Accordingly, adverse developments, settlements or resolutions may occur and may result in a negative impact on income in the quarter of such development, settlement or resolution. However, we do not believe that the outcome of any current Action would have a material adverse effect on our financial results. See *Note 16 - Contingencies* for a description of any pending legal proceedings, which information is incorporated herein by reference.

### ITEM 1A — RISK FACTORS

We have disclosed under the heading “Risk Factors” in our 2017 Form 10-K, the risk factors that we believe materially affect our business, financial condition and/or results of operations. Other than the risk factors listed below, there have been no material changes with respect to the Company's risk factors previously disclosed. You should carefully consider the risk factors set forth below and in the 2017 Form 10-K, as well as the other information set forth elsewhere in this Quarterly Report. You should be aware that these risk factors and other information may not describe every risk that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

#### *We are subject to the risks and uncertainties associated with Chapter 11 proceedings.*

For the duration of our Chapter 11 Cases, our operations and our ability to develop and execute our business plan, as well as our continuation as a going concern, are subject to the risks and uncertainties associated with bankruptcy. These risks include the following:

- our ability to develop, confirm and consummate a Chapter 11 plan of reorganization;
- our ability to obtain court approval with respect to motions filed in the Chapter 11 Cases from time to time;
- our ability to maintain our relationships with our suppliers, service providers, customers, employees and other third parties;
- our ability to maintain contracts that are critical to our operations;
- our ability to execute our business plan;
- the ability of third parties to seek and obtain court approval to terminate contracts and other agreements with us;
- the ability of third parties to seek and obtain court approval to terminate or shorten the exclusivity period for us to propose and confirm a Chapter 11 plan of reorganization, to appoint a Chapter 11 trustee, or to convert the Chapter 11 Cases to a proceeding under Chapter 7 of the Bankruptcy Code (“Chapter 7”); and
- the actions and decisions of our creditors and other third parties who have interests in our Chapter 11 Cases that may be inconsistent with our plans.

These risks and uncertainties could affect our business and operations in various ways. For example, negative events associated with our Chapter 11 Cases could adversely affect our relationships with our suppliers, service providers, customers, employees, and other third parties, which in turn could adversely affect our operations and financial condition. Also, we need the prior approval of the Bankruptcy Court for transactions outside the ordinary course of business, which may limit our ability to respond timely to certain events or take advantage of certain opportunities. Because of the risks and uncertainties associated with our Chapter 11 Cases, we cannot accurately predict or quantify the ultimate impact of events that will occur during our Chapter 11 Cases that may be inconsistent with our plans.

#### *Operating under Bankruptcy Court protection for a long period of time may harm our business.*

Our future results are dependent upon the successful confirmation and implementation of a plan of reorganization. A long period of operations under Bankruptcy Court protection could have a material adverse effect on our business, financial condition, results of operations and liquidity. So long as the Chapter 11 Cases continue, our senior management will be required to spend a significant amount of time and effort dealing with the reorganization instead of focusing exclusively on our business operations. A prolonged period of operating under Bankruptcy Court protection also may make it more difficult to retain management and other key personnel necessary to the success and growth of our business. In addition, the longer the Chapter 11 Cases continue, the more likely it is that our customers and suppliers will lose confidence in our ability to reorganize our business successfully and will seek to establish alternative commercial relationships.

Furthermore, so long as the Chapter 11 Cases continue, we will be required to incur substantial costs for professional fees and other expenses associated with the administration of the Chapter 11 Cases. The Chapter 11 Cases also require us to seek debtor-in-possession financing to fund operations. If we are unable to obtain such financing on favorable terms or at all, our chances of successfully reorganizing our business may be seriously jeopardized, the likelihood that we instead will be required to liquidate our assets may be enhanced, and, as a result, any securities in us could become further devalued or become worthless.

Furthermore, we cannot predict the ultimate amount of all settlement terms for the liabilities that will be subject to a plan of reorganization. Even once a plan of reorganization is approved and implemented, our operating results may be adversely affected by the possible reluctance of prospective lenders and other counterparties to do business with a company that recently emerged from Chapter 11 Cases.

***The Restructuring Support Agreement contemplates that our outstanding equity will be cancelled in our Chapter 11 Cases.***

We have a significant amount of indebtedness that is senior to our outstanding equity in our capital structure. The RSA provides that our outstanding equity will be cancelled in our Chapter 11 Cases and will be entitled to a limited recovery, if any. Any trading in our common stock during the pendency of the Chapter 11 Cases is highly speculative and poses substantial risks to purchasers of our equity.

***We may not be able to obtain confirmation of a Chapter 11 plan of reorganization.***

To emerge successfully from Bankruptcy Court protection as a viable entity, we must meet certain statutory requirements with respect to adequacy of disclosure with respect to the Chapter 11 plan of reorganization, solicit and obtain the requisite acceptances of such a plan and fulfill other statutory conditions for confirmation of such plan, which have not occurred to date. The confirmation process is subject to numerous, unanticipated potential delays, including a delay in the Bankruptcy Court's commencement of the confirmation hearing regarding our Chapter 11 plan of reorganization.

Prior to filing the Chapter 11 Cases, we entered into the RSA with certain of our creditors. The restructuring transactions contemplated by the RSA will be effectuated through a Chapter 11 plan of reorganization. However, we may not receive the requisite acceptances of constituencies in the Chapter 11 Cases to confirm our Chapter 11 plan of reorganization. Even if the requisite acceptances of the Chapter 11 plan of reorganization are received, the Bankruptcy Court may not confirm our plan. The precise requirements and evidentiary showing for confirming a plan, notwithstanding its rejection by one or more impaired classes of claims or equity interests, depends upon a number of factors including, without limitation, the status and seniority of the claims or equity interests in the rejecting class (i.e., secured claims or unsecured claims or subordinated or senior claims).

If a Chapter 11 plan of reorganization is not confirmed by the Bankruptcy Court, it is unclear whether we would be able to reorganize our business and what, if anything, holders of claims against us would ultimately receive with respect to their claims.

***The Restructuring Support Agreement is subject to significant conditions and milestones that may be difficult for us to satisfy.***

There are certain material conditions we must satisfy under the RSA, including the timely satisfaction of milestones in the anticipated Chapter 11 Cases, such as confirmation of the Chapter 11 plan of reorganization and effectiveness of such plan. Our ability to timely complete such milestones is subject to risks and uncertainties that may be beyond our control.

***If the Restructuring Support Agreement is terminated, our ability to confirm and consummate a Chapter 11 plan of reorganization could be materially and adversely affected.***

The RSA contains a number of termination events, upon the occurrence of which certain parties to the RSA may terminate the agreement. If the RSA is terminated, each of the parties thereto will be released from their obligations in accordance with the terms of the RSA. Such termination may result in the loss of support for the Chapter 11 plan of reorganization by the parties to the RSA, which could adversely affect our ability to confirm and consummate the Chapter 11 plan of reorganization. If the Chapter 11 plan of reorganization is not consummated, there can be no assurance that any new plan of reorganization would be as favorable to holders of claims as the current plan.

***Even if a Chapter 11 plan of reorganization is consummated, we may not be able to achieve our stated goals and there is substantial doubt regarding our ability to continue as a going concern.***

Even if a Chapter 11 plan of reorganization is consummated, we may continue to face a number of risks, such as

further deterioration in economic conditions, changes in our industry, changes in demand for our coal and increasing expenses. Some of these risks become more acute when a case under the Bankruptcy Code continues for a protracted period without indication of how or when the case may be completed. As a result of these risks and others, we cannot guarantee that any Chapter 11 plan of reorganization will achieve our stated goals.

In addition, at the outset of the Chapter 11 Cases, the Bankruptcy Code gives the Debtors the exclusive right to propose a plan of reorganization and prohibits creditors, equity security holders and others from proposing a plan. Accordingly, we currently have the exclusive right to propose a plan of reorganization. If that right is terminated, however, or the exclusivity period expires, there could be a material adverse effect on our ability to achieve confirmation of a plan of reorganization in order to achieve our stated goals.

Furthermore, even if our debts are reduced or discharged through a plan of reorganization, we may need to raise additional funds through public or private debt or equity financing or other various means to fund our business after the completion of the Chapter 11 Cases. Our access to additional financing may be limited, if it is available at all. Therefore, adequate funds may not be available when needed or may not be available on favorable terms, if they are available at all.

As a result of the entry into the Chapter 11 Cases, even with the creditor support for the restructuring under the RSA, there is substantial doubt regarding our ability to continue as a going concern. As a result, we cannot give any assurance of our ability to continue as a going concern, even if a plan of reorganization is confirmed.

***Our long-term liquidity requirements and the adequacy of our capital resources are difficult to predict at this time.***

We face uncertainty regarding the adequacy of our liquidity and capital resources and have extremely limited, if any, access to additional financing. In addition to the cash requirements necessary to fund ongoing operations, we have incurred significant professional fees and other costs in connection with preparation for the Chapter 11 Cases and expect that we will continue to incur significant professional fees and costs throughout our Chapter 11 Cases. We cannot assure you that cash on hand and cash flow from operations will be sufficient to continue to fund our operations and allow us to satisfy our obligations related to the Chapter 11 Cases until we are able to emerge from our Chapter 11 Cases.

Our liquidity, including our ability to meet our ongoing operational obligations, is dependent upon, among other things: (i) our ability to comply with the terms and conditions of any cash collateral order that may be entered by the Bankruptcy Court in connection with the Chapter 11 Cases, (ii) our ability to maintain adequate cash on hand, (iii) our ability to generate cash flow from operations, (iv) our ability to develop, confirm and consummate a Chapter 11 plan of reorganization or other alternative restructuring transaction, and (v) the cost, duration and outcome of the Chapter 11 Cases.

***As a result of the Chapter 11 Cases, our financial results may be volatile and may not reflect historical trends.***

During the Chapter 11 Cases, we expect our financial results to continue to be volatile as restructuring activities and expenses, contract terminations and rejections, and claims assessments significantly impact our consolidated financial statements. As a result, our historical financial performance is likely not indicative of our financial performance after the date of the bankruptcy filing. In addition, if we emerge from the Chapter 11 Cases, the amounts reported in subsequent consolidated financial statements may materially change relative to historical consolidated financial statements, including as a result of revisions to our operating plans pursuant to a plan of reorganization. We also may be required to adopt fresh start accounting, in which case our assets and liabilities will be recorded at fair value as of the fresh start reporting date, which may differ materially from the recorded values of assets and liabilities on our consolidated balance sheets. Our financial results after the application of fresh start accounting also may be different from historical trends.

***We may be subject to claims that will not be discharged in the Chapter 11 proceedings, which could have a material adverse effect on our financial condition and results of operations.***

The Bankruptcy Code provides that the confirmation of a plan of reorganization discharges a debtor from substantially all debts arising prior to confirmation. With few exceptions, all claims that arose prior to October 9, 2018, or before confirmation of a plan of reorganization (i) would be subject to compromise and/or treatment under the plan of reorganization and/or (ii) would be discharged in accordance with the terms of such plan of reorganization. Any claims not ultimately discharged through the plan of reorganization could be asserted against the reorganized entities and may have an adverse effect on our financial condition and results of operations on a post-reorganization basis.

***We may experience increased levels of employee attrition as a result of the Chapter 11 Cases.***

As a result of the Chapter 11 Cases, we may experience increased levels of employee attrition, and our employees likely will face considerable distraction and uncertainty. A loss of key personnel or material erosion of employee morale could

adversely affect our business and results of operations. Our ability to engage, motivate and retain key employees or take other measures intended to motivate and incent key employees to remain with us through the pendency of the Chapter 11 Cases is limited by restrictions on implementation of incentive programs under the Bankruptcy Code. The loss of services of members of our senior management team could impair our ability to execute our strategy and implement operational initiatives, which would be likely to have a material adverse effect on our business, financial condition and results of operations.

***In certain instances, a Chapter 11 proceeding may be converted to a proceeding under Chapter 7.***

There can be no assurance as to whether we will successfully reorganize and emerge from the Chapter 11 Cases or, if we do successfully reorganize, as to when we would emerge from the Chapter 11 Cases.

If the Bankruptcy Court finds that it would be in the best interest of creditors and/or the Debtors, the Bankruptcy Court may convert our Chapter 11 Cases to proceedings under Chapter 7. In such event, a Chapter 7 trustee would be appointed or elected to liquidate the Debtors' assets for distribution in accordance with the priorities established by the Bankruptcy Code. The Debtors believe that liquidation under Chapter 7 would result in significantly smaller distributions being made to the Debtors' creditors than those provided for in a Chapter 11 plan of reorganization because of (i) the likelihood that the assets would have to be sold or otherwise disposed of in a disorderly fashion over a short period of time rather than reorganizing or selling in a controlled manner the Debtors' businesses as a going concern, (ii) additional administrative expenses involved in the appointment of a Chapter 7 trustee, and (iii) additional expenses and claims, some of which would be entitled to priority, that would be generated during the liquidation and from the rejection of leases and other executory contracts in connection with a cessation of operations.

***Our common stock was delisted from trading on the Nasdaq, is no longer listed on a national securities exchange and is quoted only in the over-the-counter market, which could negatively affect the price and liquidity of our common stock.***

As disclosed in our Current Report on Form 8-K filed April 16, 2018, we received a notification of deficiency from the Listing Qualifications Department of the Nasdaq based on the Company's failure to pay certain fees required by Listing Rule 5250(f). Nasdaq has informed the Company that as a result of this deficiency, the Company will be delisted unless the Company appeals Nasdaq's decision. We have not appealed Nasdaq's decision, resulting in the suspension of trading of our common stock effective April 25, 2018, and formal delisting of our common stock on June 6, 2018. The Company's common stock currently trades on the OTC Pink Marketplace under the ticker symbol "WLBAQ."

We can provide no assurance that our common stock will continue to trade on this market, whether broker-dealers will continue to provide public quotes of our common stock on this market, whether the trading volume of the common stock will be sufficient to provide for an efficient trading market or whether quotes for the common stock will continue on this market in the future.

The OTC Pink Marketplace is a significantly more limited market than the Nasdaq, and the quotation of our common stock on the OTC Pink Marketplace may result in a less liquid market available for existing and potential shareholders to trade our common stock. This could further depress the trading price of our common stock and could also have a long-term adverse effect on our ability to raise capital. There can be no assurance that any public market for our common stock will exist in the future or that we will be able to relist our common stock on a national securities exchange. In connection with the delisting of our common stock, there may also be other negative implications, including the potential loss of confidence in us by suppliers, customers and employees and the loss of institutional investor interest in our common stock.

**ITEM 2 — UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The Company did not make any sales of its common stock during the three months ended September 30, 2018.

**ITEM 4 — MINE SAFETY DISCLOSURES**

On July 21, 2010, Congress enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). Section 1503(a) of the Dodd-Frank Act contains reporting requirements regarding mine safety. Mine safety violations or other regulatory matters, as required by Section 1503(a) of the Dodd-Frank Act and Item 104 of Regulation S-K, are included as Exhibit 95.1 to this Quarterly Report.

**ITEM 6 — EXHIBITS**

**EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Exhibit Description</b>   | <b>Incorporated by Reference</b> |                    |                |                    | <b>Filed or Furnished Herewith</b> |
|-----------------------|--|----------------------------------|--------------------|----------------|--------------------|------------------------------------|
|                       |  | <b>Form</b>                      | <b>File Number</b> | <b>Exhibit</b> | <b>Filing Date</b> |                                    |
| <a href="#">3.1</a>   | Amended and Restated Certificate of Incorporation  | 10-Q                             | 001-11155          | 3.1            | 7/31/2015          |                                    |
| <a href="#">3.2</a>   | Amended and Restated Bylaws  | 8-K                              | 001-11155          | 3.1            | 2/25/2015          |                                    |
| <a href="#">3.3</a>   | Amendment Number One to the Amended and Restated Bylaws of Westmoreland Coal Company   | 8-K                              | 001-11155          | 3.1            | 5/18/2016          |                                    |
| <a href="#">4.1</a>   | Amendment No. 1 to the 382 Rights Agreement, dated August 10, 2018, by and among Westmoreland Coal Company and Broadridge Corporate Issuer Solutions, Inc., as Rights Agent.   | 8-K                              | 001-11155          | 4.1            | 8/16/2018          |                                    |
| <a href="#">4.2</a>   | Interim Order Approving Notification and Hearing Procedures for Certain Transfers of and Declarations of Worthlessness with Respect to Common Stock [Docket No. 79]  | 8-K                              | 001-11155          | 4.1            | 10/10/2018         |                                    |
| <a href="#">10.1</a>  | First Amendment to Bridge Loan Credit Agreement, dated as of September 7, 2018, by and among Westmoreland Coal Company, Prairie Mines & Royalty ULC, Westmoreland San Juan, LLC, certain subsidiaries of Westmoreland Coal Company, as guarantors, the lenders party thereto and Wilmington Savings Fund Society, FSB, as administrative agent.  |                                  |                    |                |                    | X                                  |
| <a href="#">10.2</a>  | Second Amendment to Bridge Loan Credit Agreement, dated as of September 7, 2018, by and among Westmoreland Coal Company, Prairie Mines & Royalty ULC, Westmoreland San Juan, LLC, certain subsidiaries of Westmoreland Coal Company, as guarantors, the lenders party thereto and Wilmington Savings Fund Society, FSB, as administrative agent. | 8-K                              | 001-11155          | 10.1           | 9/11/2018          |                                    |
| <a href="#">10.3</a>  | Restructuring Support Agreement, dated as of October 9, 2018, by and among the Debtors and Consenting Stakeholders (as defined therein)  | 8-K                              | 001-11155          | 10.1           | 10/09/2018         |                                    |
| <a href="#">31.1</a>  | Certification of Chief Executive Officer pursuant to Rule 13a-14(a)  |                                  |                    |                |                    | X                                  |
| <a href="#">31.2</a>  | Certification of Chief Financial Officer pursuant to Rule 13a-14(a)  |                                  |                    |                |                    | X                                  |
| <a href="#">32</a>    | Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350   |                                  |                    |                |                    | X                                  |
| <a href="#">95.1</a>  | Mine Safety Disclosure   |                                  |                    |                |                    | X                                  |
| 101.INS               | XBRL Instance Document   |                                  |                    |                |                    | X                                  |
| 101.SCH               | XBRL Taxonomy Extension Schema Document  |                                  |                    |                |                    | X                                  |
| 101.CAL               | XBRL Taxonomy Calculation Linkbase Document  |                                  |                    |                |                    | X                                  |
| 101.LAB               | XBRL Taxonomy Label Linkbase Document  |                                  |                    |                |                    | X                                  |
| 101.PRE               | XBRL Taxonomy Presentation Linkbase Document   |                                  |                    |                |                    | X                                  |
| 101.DEF               | XBRL Taxonomy Definition Document  |                                  |                    |                |                    | X                                  |

Attached as Exhibit 101 to this report are documents formatted in XBRL (Extensible Business Reporting Language). The financial information contained in the XBRL-related document is “unaudited” or “unreviewed.” Exhibits 32 and 101 attached hereto are being furnished and shall not be deemed “filed” for purpose of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**WESTMORELAND COAL COMPANY**

Date: November 1, 2018

*/s/ Gary A. Kohn*

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Gary A. Kohn

Chief Financial Officer

(Principal Financial Officer and A Duly Authorized Officer)



**WESTMORELAND COAL COMPANY**  
**SCHEDULE I — CONDENSED BALANCE SHEETS**  
**(Parent Company Information - See Notes to Schedule I Condensed Financial Statements)**

|   | <u>September 30, 2018</u> | <u>December 31, 2017</u> |
|---|---------------------------|--------------------------|
|   | (In thousands)            |                          |
| <b>Assets</b>   |                           |                          |
| Current assets:                                       |                           |                          |
| Cash and cash equivalents                             | \$ 36,055                 | \$ 6,942                 |
| Receivables:  |                           |                          |
| Intercompany receivable                               | —                         | 30,634                   |
| Other   | 1,047                     | 2,150                    |
| Total receivables                                     | 1,047                     | 32,784                   |
| Other current assets                                  | 11,477                    | 1,051                    |
| Total current assets                                  | 48,579                    | 40,777                   |
| Property, plant and equipment:                        |                           |                          |
| Plant and equipment                                   | 2,650                     | 2,558                    |
| Less accumulated depreciation and amortization        | 1,223                     | 1,326                    |
| Net property, plant and equipment                     | 1,427                     | 1,232                    |
| Restricted investments                                | 17,261                    | 16,497                   |
| Investment in subsidiaries                            | 282,513                   | 343,226                  |
| Intercompany receivable                               | 141,204                   | 156,204                  |
| Other assets  | 5,104                     | 5,710                    |
| <b>Total Assets</b>                                   | <b>\$ 496,088</b>         | <b>\$ 563,646</b>        |
| <b>Liabilities and Shareholders' Deficit</b>          |                           |                          |
| Current liabilities:                                  |                           |                          |
| Current installments of long-term debt                | \$ 742,154                | \$ 651,142               |
| Accounts payable and accrued expenses:                |                           |                          |
| Trade and other accrued liabilities                   | 20,780                    | 17,536                   |
| Interest payable                                      | 39,031                    | 15,541                   |
| Postretirement medical benefits                       | 12,275                    | 12,275                   |
| Other current liabilities                             | 75,701                    | 1,035                    |
| Total current liabilities                             | 889,941                   | 697,529                  |
| Long-term debt, less current installments             | 500                       | 500                      |
| Postretirement medical benefits, less current portion | 259,077                   | 257,559                  |
| Pension and SERP obligations, less current portion    | 37,032                    | 39,209                   |
| Intercompany payable                                  | 8,757                     | 9,820                    |
| Other liabilities                                     | 23,679                    | 23,807                   |
| Total liabilities                                     | 1,218,986                 | 1,028,424                |
| Shareholders' deficit:                                |                           |                          |
| Common stock  | 188                       | 188                      |
| Other paid-in capital                                 | 252,338                   | 250,494                  |
| Accumulated other comprehensive loss                  | (165,493)                 | (158,699)                |
| Accumulated deficit                                   | (798,491)                 | (552,263)                |
| Total shareholders' deficit                           | (711,458)                 | (460,280)                |
| Noncontrolling interests in consolidated subsidiaries | (11,440)                  | (4,498)                  |
| Total deficit   | (722,898)                 | (464,778)                |
| <b>Total Liabilities and Shareholders' Deficit</b>    | <b>\$ 496,088</b>         | <b>\$ 563,646</b>        |



**WESTMORELAND COAL COMPANY**  
**SCHEDULE I — CONDENSED STATEMENTS OF OPERATIONS**  
**(Parent Company Information - See Notes to Schedule I Condensed Financial Statements)**

|  | Three Months Ended September 30, |                    | Nine Months Ended September 30, |                    |
|--|----------------------------------|--------------------|---------------------------------|--------------------|
|  | 2018                             | 2017               | 2018                            | 2017               |
|  | (In thousands)                   |                    |                                 |                    |
| Revenues   | \$ —                             | \$ —               | \$ —                            | \$ —               |
| Cost, expenses and other:                                      |                                  |                    |                                 |                    |
| Cost of sales  | —                                | 675                | —                               | 1,884              |
| Depreciation, depletion and amortization                       | 130                              | 118                | 459                             | 350                |
| Selling and administrative                                     | 20,755                           | 5,744              | 58,352                          | 18,935             |
| Heritage health benefit expenses                               | 904                              | 1,045              | 2,707                           | 3,037              |
|  | 21,789                           | 7,582              | 61,518                          | 24,206             |
| Operating loss   | (21,789)                         | (7,582)            | (61,518)                        | (24,206)           |
| Other income (expense):  |                                  |                    |                                 |                    |
| Interest expense   | (20,440)                         | (15,571)           | (54,124)                        | (45,926)           |
| Loss on extinguishment of debt                                 | —                                | —                  | (892)                           | —                  |
| Interest income  | 3,008                            | 3,402              | 9,370                           | 10,260             |
| Other expense  | (702)                            | (2,739)            | (6,855)                         | (8,438)            |
|  | (18,134)                         | (14,908)           | (52,501)                        | (44,104)           |
| Loss before income taxes and loss of consolidated subsidiaries | (39,923)                         | (22,490)           | (114,019)                       | (68,310)           |
| Equity in (loss) income of consolidated subsidiaries           | (1,290)                          | 9,725              | (139,692)                       | (21,788)           |
| Loss before income taxes                                       | (41,213)                         | (12,765)           | (253,711)                       | (90,098)           |
| Income tax expense (benefit)                                   | 272                              | (290)              | (587)                           | (1,221)            |
| Net loss   | (41,485)                         | (12,475)           | (253,124)                       | (88,877)           |
| Less net loss attributable to noncontrolling interest          | (945)                            | (78)               | (6,927)                         | (715)              |
| <b>Net loss attributable to the Parent company</b>             | <b>\$ (40,540)</b>               | <b>\$ (12,397)</b> | <b>\$ (246,197)</b>             | <b>\$ (88,162)</b> |

**WESTMORELAND COAL COMPANY**  
**SCHEDULE I — CONDENSED STATEMENTS OF COMPREHENSIVE LOSS**  
**(Parent Company Information - See Notes to Schedule I Condensed Financial Statements)**

|   | <u>Three Months Ended September 30,</u> |                   | <u>Nine Months Ended September 30,</u> |                    |
|---|---|-------------------|--|--------------------|
|   | <u>2018</u>                             | <u>2017</u>       | <u>2018</u>                            | <u>2017</u>        |
|   | (In thousands)                          |                   |  |                    |
| <b>Net loss</b>   | \$ (41,485)                             | \$ (12,475)       | \$ (253,124)                           | \$ (88,877)        |
| <b>Other comprehensive income (loss)</b>  |   |                   |  |                    |
| Pension and other postretirement plans:   |   |                   |  |                    |
| Amortization of accumulated actuarial gains and prior service costs, pension  | 264                                     | 588               | 503                                    | 1,765              |
| Adjustments to accumulated actuarial gains and transition obligations, pension  | (141)                                   | (112)             | (186)                                  | 189                |
| Amortization of accumulated actuarial gains, transition obligations, and prior service costs, postretirement medical benefits | 171                                     | 964               | 2,109                                  | 2,893              |
| Tax effect of other comprehensive loss (income)   | 144                                     | (684)             | (758)                                  | (2,889)            |
| Foreign currency translation adjustment gain (loss)   | 4,692                                   | 9,426             | (7,852)                                | 17,455             |
| Unrealized and realized (losses) gains on available-for-sale debt securities  | (334)                                   | 278               | (611)                                  | 1,474              |
| <b>Other comprehensive income (loss), net of income taxes</b>   | 4,796                                   | 10,460            | (6,795)                                | 20,887             |
| <b>Comprehensive loss</b>   | (36,689)                                | (2,015)           | (259,919)                              | (67,990)           |
| Less: Comprehensive loss attributable to noncontrolling interest  | (945)                                   | (78)              | (6,927)                                | (715)              |
| <b>Comprehensive loss attributable to Parent company</b>  | <u>\$ (35,744)</u>                      | <u>\$ (1,937)</u> | <u>\$ (252,992)</u>                    | <u>\$ (67,275)</u> |

**WESTMORELAND COAL COMPANY**  
**SCHEDULE I — CONDENSED STATEMENTS OF CASH FLOWS**  
**(Parent Company Information - See Notes to Schedule I Condensed Financial Statements)**

|   | <b>Nine Months Ended September 30,</b> |                 |
|---|--|-----------------|
|   | <b>2018</b>                            | <b>2017</b>     |
|   | (In thousands)                         |                 |
| <b>Cash flows from operating activities:</b>                                |  |                 |
| Net loss  | \$ (253,124)                           | \$ (88,877)     |
| Adjustments to reconcile net loss to net cash used in operating activities: |  |                 |
| Depreciation and amortization   | 459                                    | 350             |
| Share-based compensation  | 1,460                                  | 2,970           |
| Amortization of deferred financing costs                                    | 3,576                                  | 3,944           |
| Loss on extinguishment of debt  | 536                                    | —               |
| Gain on foreign exchange  | (7)                                    | (1)             |
| Equity in loss of subsidiaries  | 139,692                                | 21,788          |
| Distributions received from subsidiaries                                    | —                                      | 36              |
| Other   | 89                                     | 192             |
| Changes in operating assets and liabilities:                                |  |                 |
| Receivables   | 1,103                                  | 1,332           |
| Accounts payable and accrued expenses                                       | 3,244                                  | (8,552)         |
| Other assets and liabilities  | 14,894                                 | (1,298)         |
| <b>Net cash used in operating activities</b>                                | <b>(88,078)</b>                        | <b>(68,116)</b> |
| <b>Cash flows from investing activities:</b>                                |  |                 |
| Additions to property, plant and equipment                                  | (567)                                  | (1,156)         |
| Proceeds from sales of restricted investments                               | 2,529                                  | 4,154           |
| Purchases of restricted investments   | (3,402)                                | (4,442)         |
| <b>Net cash used in investing activities</b>                                | <b>(1,440)</b>                         | <b>(1,444)</b>  |
| <b>Cash flows from financing activities:</b>                                |  |                 |
| Borrowings from long-term debt, net of debt discount                        | 86,700                                 | —               |
| Repayments of long-term debt  | —                                      | (2,466)         |
| Borrowings on revolving lines of credit                                     | 114,400                                | 217,100         |
| Repayments on revolving lines of credit                                     | (114,400)                              | (212,560)       |
| Debt issuance costs and other refinancing costs                             | (2,664)                                | —               |
| Transactions with Parent/affiliates   | 34,595                                 | 57,230          |
| <b>Net cash provided by financing activities</b>                            | <b>118,631</b>                         | <b>59,304</b>   |
| Net increase (decrease) in cash and cash equivalents                        | 29,113                                 | (10,256)        |
| Cash and cash equivalents, beginning of period                              | 6,942                                  | 10,256          |
| <b>Cash and cash equivalents, end of period</b>                             | <b>\$ 36,055</b>                       | <b>\$ —</b>     |

**WESTMORELAND COAL COMPANY**  
**NOTES TO SCHEDULE I CONDENSED FINANCIAL STATEMENTS**  
**Parent Company Information**

**1. LONG-TERM DEBT AND LINES OF CREDIT**

The amounts outstanding under the Parent's debt consisted of the following as of the dates indicated:

|  | <b>Total Debt Outstanding</b> |                          |
|--|-------------------------------|--------------------------|
|  | <b>September 30, 2018</b>     | <b>December 31, 2017</b> |
|  | (In thousands)                |                          |
| Bridge Loan                                | \$ 90,000                     | \$ —                     |
| 8.75% Notes                                | 350,000                       | 350,000                  |
| Term Loan                                  | 319,773                       | 320,595                  |
| Other debt                                 | 500                           | 500                      |
| <b>Total debt</b>                          | <b>760,273</b>                | <b>671,095</b>           |
| Less debt discount and issuance costs, net | (17,619)                      | (19,453)                 |
| Less current installments                  | (742,154)                     | (651,142)                |
| <b>Total non-current debt</b>              | <b>\$ 500</b>                 | <b>\$ 500</b>            |

The following table presents remaining aggregate contractual debt maturities of all debt for the Parent:

|   | <b>September 30, 2018</b> |
|---|---------------------------|
|   | (In thousands)            |
| <b><u>Maturities</u></b> <sup>(1)</sup> |                           |
| 2018                                    | \$ 2,966                  |
| 2019                                    | 93,288                    |
| 2020                                    | 314,019                   |
| 2021                                    | —                         |
| 2022                                    | 350,000                   |
| Thereafter                              | —                         |
| <b>Total debt</b>                       | <b>\$ 760,273</b>         |

(1) Debt obligations are scheduled based on their contractual maturities and are not reflective of any potential accelerations discussed in *Note 7 - Debt And Lines Of Credit*.

For details on the Bridge Loan, 8.75% Notes and Term Loan debt facilities, see *Note 7 - Debt And Lines Of Credit*.

**FIRST AMENDMENT TO BRIDGE LOAN CREDIT AGREEMENT**

**FIRST AMENDMENT TO BRIDGE LOAN CREDIT AGREEMENT** (this “Amendment”) dated as of July 18, 2018 among Westmoreland Coal Company, a Delaware corporation (the “Administrative Borrower”), Prairie Mines & Royalty ULC, an Alberta corporation (the “Canadian Borrower”), Westmoreland San Juan, LLC, a Delaware limited liability company (the “San Juan Borrower”, and together with the Administrative Borrower and the Canadian Borrower, collectively, the “Borrowers” and each a “Borrower”), certain subsidiaries of the Administrative Borrower party hereto (collectively, the “Guarantors” and each, individually, a “Guarantor”), and Wilmington Savings Fund Society, FSB, as Administrative Agent. Unless otherwise indicated, all capitalized terms used herein and not otherwise defined shall have the respective meanings provided to such terms in the Bridge Loan Credit Agreement referred to below.

**WITNESSETH**

**WHEREAS**, each Borrower, the Lenders and Wilmington Savings Fund Society, FSB, as Administrative Agent, are parties to the Terms of Bridge Loans, dated as of May 21, 2018 (as may be amended, modified and/or supplemented to, but not including, the date hereof, the “Bridge Loan Credit Agreement”), as set forth on Exhibit L to the Term Loan Credit Agreement dated as of December 16, 2014; and

**WHEREAS**, subject to the terms and conditions of this Amendment, the parties hereto wish to amend the Bridge Loan Credit Agreement as herein provided;

**NOW, THEREFORE**, it is agreed:

**Section 1.01 Capitalized Terms.** Capitalized terms used herein without definition shall have the meanings assigned to them in the Bridge Loan Credit Agreement.

**Section 1.02 Amendments to the Bridge Loan Credit Agreement.** The definition of “First Lien Intercreditor Agreement” in Section 1.01 of the Bridge Loan Credit Agreement is hereby amended to replace “the Effective Date” with “June 5, 2018”.

**ARTICLE II**

**Miscellaneous Provisions.**

**Section 2.01 Representations and Warranties.** In order to induce the Administrative Agent to enter into this Amendment, each Borrower hereby represents and warrants that:

- (a) each Credit Party has the power and authority to execute, deliver and perform its obligations under this Amendment and under each of the Credit Documents as amended or supplemented hereby to which it is a party, and, in the case of each Borrower, to make the borrowing contemplated hereunder, and has taken all necessary action to authorize its execution, delivery and performance of this Amendment and each Credit Document as amended or supplemented hereby to which it is a party. Each Credit Party has duly executed and delivered this Amendment, and this Amendment and each Credit

Document, as amended or supplemented hereby, constitutes its legal, valid and binding obligation enforceable in accordance with its terms, except to the extent that the enforceability thereof may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or other similar laws generally affecting creditors' right and by equitable principles (regardless of whether enforcement is sought by proceeding in equity or at law);

- (b) no order, consent, approval, license, authorization or validation of, or filing, recording or registration with (except for those that have otherwise been obtained or made), or exemption or other action by, any Governmental Authority is required to be obtained or made by, or on behalf of any Credit Party in connection with the execution, delivery and performance of this Amendment or any Credit Document, as amended or supplemented hereby, or the legality, validity, binding effect or enforceability of this Amendment or any such Documents as amended or supplemented hereby; and
- (c) the execution, delivery and performance of this Agreement and of the other Credit Documents, as amended or supplemented hereby, the borrowings hereunder and the use of the proceeds thereof will not (i) contravene any provision of any law, statute, rule or regulation or any order, writ, injunction or decree of any court or Governmental Authority, (ii) require any consent under, or violate or result in any breach of any of the terms, covenants, conditions or provisions of, or constitute a default under, any Lien (other than Permitted Liens) upon any of the property or assets of any Credit Party or any of its Subsidiaries pursuant to the terms of the Bridge Loan Credit Agreement or any indenture, mortgage, deed of trust, other credit agreement or loan agreement, or any other material agreement, contract or instrument, in each case to which any Credit Party or any of its Subsidiaries is a party or by which it or any its property or assets is bound, (iii) result in the creation or imposition of (or the obligation to create or impose) any Lien pursuant to the terms of the documents described in clause (ii) immediately above or (iv) violate any provision of the certificate or articles of incorporation, certificate of formation, limited liability company agreement or by-laws (or equivalent organizational documents), as applicable, of any Credit Party or any of its Subsidiaries, except in each case referred to in clauses (i), (ii) and (iii) to the extent that any such violation or breach would not reasonably be expected to have a Material Adverse Effect.

**Section 2.02 No Waiver.** This Amendment is limited precisely as written and shall not be deemed to (i) be a waiver of or a consent to the modification of or deviation from any other term or condition of the Bridge Loan Credit Agreement, any other Credit Documents or any of the other instruments or agreements referred to therein or (ii) prejudice any right or rights which any of the Lenders or the Administrative Agent now have or may have in the future under or in connection with the Bridge Loan Credit Agreement, any other Credit Documents or any of the other instruments or agreements referred to therein.

**Section 2.03 Binding Effect.** By executing and delivering a counterpart hereof, each Borrower and each Guarantor hereby agrees that all Loans shall be guaranteed and secured pursuant

to and in accordance with the terms and provisions of each of the Guaranty and Collateral Agreement and the other Security Documents in accordance with the terms and provisions thereof.

**Section 2.04 Counterparts.** This Amendment may be executed in any number of counterparts (including by way of facsimile or other electronic transmission) and by the different parties hereto on separate counterparts, each of which counterparts when executed and delivered shall be an original, but all of which shall together constitute one and the same instrument.

**Section 2.05 GOVERNING LAW.** THIS AMENDMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER SHALL BE CONSTRUED IN ACCORDANCE WITH AND GOVERNED BY THE LAW OF THE STATE OF NEW YORK.

**Section 2.06 Conditions to Effectiveness.** The amendments set forth in this Amendment shall become effective on the date (the "First Amendment Effective Date") when each of the following conditions shall have been satisfied or waived by the applicable party:

(a) the Administrative Agent shall have received from each Borrower, each other Credit Party and the Administrative Agent an executed counterpart hereof or other written confirmation (in form satisfactory to the Administrative Agent) that such party has signed a counterpart hereof; and

(b) this Amendment shall have been delivered to the Lenders, and this Amendment shall not have been objected to in writing by the Required Lenders within five (5) Business Days following receipt of notice hereof.

**Section 2.07 References.** From and after the First Amendment Effective Date, all references in the Bridge Loan Credit Agreement and each of the other Credit Documents to the Bridge Loan Credit Agreement shall be deemed to be references to the Bridge Loan Credit Agreement as modified by each of the amendments effected on such date, as the context may require. This Amendment shall constitute a "Credit Document" for purposes of the Bridge Loan Credit Agreement and the other Credit Documents.

*Signature pages follow.*



**IN WITNESS WHEREOF**, each of the parties hereto has caused a counterpart of this Amendment to be duly executed and delivered as of the date first above written.

**BORROWERS:**

WESTMORELAND COAL COMPANY

By: /s/ Jennifer S. Grafton  
Name: Jennifer S. Grafton  
Title: Chief Administrative Officer, Chief  
Legal Officer and Secretary

PRARIE MINES & ROYALTY, ULC

By: /s/ Jennifer S. Grafton  
Name: Jennifer S. Grafton  
Title: Assistant Secretary

WESTMORELAND SAN JUAN, LLC

By: /s/ Samuel N. Hagreen  
Name: Samuel N. Hagreen  
Title: Secretary



**Certification**

I, Michael G. Hutchinson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Westmoreland Coal Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2018

*/s/ Michael G. Hutchinson*

\_\_\_\_\_  
Name: Michael G. Hutchinson

Title: Interim Chief Executive Officer  
(Principal Executive Officer)

**Certification**

I, Gary A. Kohn, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Westmoreland Coal Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 1, 2018

/s/ Gary A. Kohn

Name: Gary A. Kohn

Title: Chief Financial Officer

(Principal Financial Officer)

**Statement Pursuant to 18 U.S.C. § 1350**

Pursuant to 18 U.S.C. § 1350, each of the undersigned certifies that this Quarterly Report on Form 10-Q for the period ended September 30, 2018, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Westmoreland Coal Company.

Date: November 1, 2018

/s/ Michael G. Hutchinson

Name: Michael G. Hutchinson  
Interim Chief Executive Officer  
(Principal Executive Officer)

Date: November 1, 2018

/s/ Gary A. Kohn

Name: Gary A. Kohn  
Chief Financial Officer  
(Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to Westmoreland Coal Company and will be retained by Westmoreland Coal Company and furnished to the Securities and Exchange Commission or its staff upon request.

### Mine Safety Disclosure

The following disclosures are provided pursuant to Securities and Exchange Commission (SEC) regulations, which require certain disclosures by companies required to file periodic reports under the Securities Exchange Act of 1934, as amended, that operate coal mines regulated under the Federal Mine Safety and Health Act of 1977 (the Mine Act). The disclosures reflect United States (U.S.) mining operations only, as these requirements do not apply to our mines operated outside the U.S.

*Mine Safety Information.* Whenever the Mine Safety and Health Administration (MSHA) believes that a violation of the Mine Act, any health or safety standard, or any regulation has occurred, it may issue a violation which describes the associated condition or practice and designates a timeframe within which the operator must abate the violation. In some situations, such as when MSHA believes that conditions pose a hazard to miners, MSHA may issue an order removing miners from the area of the mine affected by the condition until hazards are corrected. Whenever MSHA issues a citation or order, it generally proposes a civil penalty, or fine, as a result of the violation that the operator is ordered to pay. Citations and orders can be contested and appealed and, as part of that process, are often reduced in severity and amount, and are sometimes vacated. The number of citations, orders and proposed assessments vary depending on the size and type (underground or surface) of the company and mine. Since MSHA is a branch of the U.S. Department of Labor, its jurisdiction applies only to our U.S. mines. As such, the mine safety disclosures that follow contain no information for our Canadian mines.

The table that follows reflects citations and orders issued to us by MSHA during the quarter ended September 30, 2018. The table includes only those mines that were issued orders or citations during the period presented and, commensurate with SEC regulations, does not reflect orders or citations issued to independent contractors working at our mines. Due to timing and other factors, our data may not agree with the mine data retrieval system maintained by MSHA. The proposed assessments for the quarter ended September 30, 2018 were taken from the MSHA system as of October 29, 2018.

**Westmoreland Coal Company**  
**10-Q Safety Statistics**  
**Quarter Ended September 30, 2018**

| Mine or Operating Name/MSHA Identification Number | Section 104 S&S Citations (#)(1) | Section 104(b) Orders (#)(2) | Section 104(d) Citations and Orders (#)(3) | Section 110(b)(2) Violations (#)(4) | Section 107(a) Orders (#)(5) | Total Dollar Value of MSHA Assessments Proposed (\$)(6) | Total Number of Mining Related Fatalities (#)(7) | Received Notice of Pattern of Violations Under Section (yes/no) (8) | Received Notice of Potential to Have Pattern Under (yes/no) (8) | Legal Actions Pending as of Last Day of Period (#)(9) | Legal Actions Initiated During Period (#)(9) | Legal Actions Resolved During Period (#)(9) |
|---|----------------------------------|------------------------------|--|-------------------------------------|------------------------------|---|--|---|---|---|--|---|
| Colstrip Mine & Crusher Conveyor<br>24-01747      | 3                                | —                            | —  | —                                   | —                            | \$ 3,037  | —  | No  | No  | 2   | —  | —   |
| Absaloka Mine<br>24-00910                         | 5                                | —                            | —  | —                                   | —                            | \$ 1,421  | —  | No  | No  | 4   | —  | —   |
| Savage Mine<br>24-00106                           | —                                | —                            | —  | —                                   | —                            | \$ —  | —  | No  | No  | —   | —  | —   |
| Jewett Mine<br>41-03164                           | —                                | —                            | —  | —                                   | —                            | \$ —  | —  | No  | No  | 1   | —  | —   |
| Beulah Mine<br>32-00043                           | —                                | —                            | —  | —                                   | —                            | \$ —  | —  | No  | No  | —   | —  | —   |
| Kemmerer Mine<br>48-00086                         | —                                | —                            | —  | —                                   | —                            | \$ 1,679  | —  | No  | No  | 1   | —  | 2   |
| Buckingham Mine<br>33-04526                       | 10                               | —                            | 13   | —                                   | 1                            | \$ 15,875   | —  | No  | No  | 9   | —  | —   |
| Ohio Operations<br>33-03907                       | —                                | —                            | —  | —                                   | —                            | \$ 516  | —  | No  | No  | —   | —  | —   |
| San Juan Mine<br>29-02170                         | 4                                | —                            | —  | —                                   | —                            | \$ 14,243   | —  | No  | No  | 1   | —  | —   |

- (1) Mine Act Section 104(a) citations are for alleged violations of mandatory health or safety standards that could significantly and substantially contribute to the cause and effect of a coal mine safety or health hazard.
- (2) Mine Act Section 104(b) orders are for alleged failures to totally abate a citation within the period of time specified in the citation.
- (3) Mine Act Section 104(d) citations and orders are for an alleged unwarrantable failure to comply with mandatory health or safety standards.
- (4) Total number of flagrant violations issued under Section 110(b)(2) of the Mine Act.
- (5) Mine Act Section 107(a) orders are for alleged conditions or practices that could reasonably be expected to cause death or serious physical harm before such condition or practice can be abated and result in orders of immediate withdrawal from the area of the mine affected by the condition.
- (6) Total dollar value of MSHA assessments proposed during the quarter ended September 30, 2018.
- (7) Total number of mining-related fatalities during the quarter ended September 30, 2018.
- (8) Mine Act Section 104(e) written notices are for an alleged pattern of violations of mandatory health or safety standards that are of such nature as could have significantly and substantially contributed to the cause and effect of a coal mine health or safety hazard, or the potential to have such a pattern.
- (9) Any pending legal action before the Federal Mine Safety and Health Review Commission (the "Commission") involving a coal mine owned and operated by us. The number of legal actions pending as of September 30, 2018 that fall into each of the following categories is as follows:
  - (a) Contests of citations and orders: 9
  - (b) Contests of proposed penalties: 1
  - (c) Complaints for compensation: 0
  - (d) Complaints of discharge, discrimination or interference: 0
  - (e) Applications for temporary relief: 0
  - (f) Appeals of judges' decisions or orders to the Federal Mine Safety and Health Review Commission: 0